



**DuPage County
Illinois**

Approved
Apr 13, 2021 8:00 AM

**Requisition 30,000 and over
DT-P-0078-21**

Recommendation for the approval of a contract to Compass Minerals America, Inc., to furnish and deliver bulk rock salt, as needed for the Division of Transportation, for the period June 1, 2021 through May 31, 2022, for a contract total not to exceed \$1,622,600; Per renewal option under bid award 20-035-DOT, first of three options to renew.

Information

Department:	Transportation Committee	Sponsors:	
Category:	Requisition	Functions:	30,000 and over Without Decision Memo

Attachments

[Printout](#)
[Compass Minerals - Requisition](#)
[Compass Minerals - Renewal](#)
[Compass Minerals - Ethics](#)

DuPage County Illinois, 421 N. County Farm Road, Wheaton, IL 60187



AMENDMENT FOR CONTRACT RENEWAL

This contract, made and entered into by The County of DuPage, 421 North County Farm Road, Wheaton, Illinois, 60187, hereinafter called the "COUNTY" and Compass Minerals America Inc., 9900 West 109th Street, Suite 100 Overland Park KS 66210 hereinafter called the "CONTRACTOR", witnesseth;

The COUNTY and the CONTRACTOR have previously entered into a Contract, pursuant to Bid #20-035-DOT which became effective on 06/01/2020 and which will expire 5/31/2021. The contract is subject to a first of three options to renew for a twelve (12) month period.

The contract renewal shall be effective on the date of last signature, and shall terminate on 06/01/2022.

The parties now agree to renew said agreement, upon the same terms as previously agreed to, as specified in the original contract.

CONTRACTOR / /
Signature on File

THE COUNTY OF DUPAGE

SIGNATURE

Joel Gerdes

PRINTED NAME

Director of Sales

PRINTED TITLE

3/9/21

DATE

SIGNATURE

Nickon Etminan

PRINTED NAME

Buyer II

PRINTED TITLE

DATE



THE COUNTY OF DUPAGE
FINANCE - PROCUREMENT

BULK ROCK SALT 20-035-DOT
BID TABULATION

No	Item	Unit	Qty	COMPASS MINERALS AMERICA INC.			DETROIT SALT COMPANY			MORTON SALT, INC			CARGILL INC		
				Price	Extended Price		Price	Extended Price		Price	Extended Price		Price	Extended Price	
1	Group 1 - DuPage County Standard Delivery	Ton	15,000	\$ 81.13	\$ 1,216,950.00		\$ 82.63	\$ 1,239,450.00		\$ 88.87	\$ 1,333,050.00		\$ 93.41	\$ 1,401,150.00	
2	Purchase for 130% - 150% of Projected Usage	Ton	1	\$ 91.13			\$ 98.35			No Bid			\$ 113.41		
	GRAND TOTAL GROUP 1				\$ 1,216,950.00			\$ 1,239,450.00			\$ 1,333,050.00			\$ 1,401,150.00	
3	Group 2A - Townships/Municipalities Early Delivery	Ton	4,000	\$ 85.11	\$ 340,440.00		\$ 82.63	\$ 330,520.00		\$ 84.23	\$ 336,920.00		\$ 93.41	\$ 373,640.00	
4	Group 2B - Townships/Municipalities Standard Delivery	Ton	55,020	\$ 81.13	\$ 4,463,772.60		\$ 82.63	\$ 4,546,302.60		\$ 88.87	\$ 4,889,627.40		\$ 93.41	\$ 5,139,418.20	
5	Purchase for 130% - 150% of Projected Usage	Ton	1	\$ 91.13			\$ 98.35			No Bid			\$ 113.41		
	GRAND TOTAL GROUP 2				\$ 4,804,212.60			\$ 4,876,822.60			\$ 5,226,547.40			\$ 5,513,058.20	

NOTES

1) For both Group 1 - DuPage County and Group 2 - Townships/Municipalities, the minimum contract commitment is eighty percent (80%) of the standard delivery quantity

Invitations Sent	5
Potential Bidders Requesting Bid Documents	15
Total Bid Responses Received	4
Bid Opening Attended	DW, JM