

## ILLINOIS

## JOINT PURCHASING REQUISITION CY'19-'20 New Purchase Commitment

PLEASE RETURN TO:
Illinois Department of
Central Management Services

Central Management Services IEPA North Building 1000 E. Converse Street Springfield, IL 62702

Email Address for submission: CMS.BOSS.EC@illinois.gov

			CO15, BOSS, E.C. a Hillants, 200	
No Thank You, But keep on mailing list.	Opt-Out-> Our unit does not want to participate in the CY' 2019-2020 Contract Procurement.  Notice:-> Please complete and return the Contact information below to remain on the mailing list.			
Joint Purchasing #:	L0200-0200		Date: 03 / 15 / 2019	
Government Unit:	City of Aurora		Delivery Point	
Mailing Address:	44 E. Downer Place		( Provide Delivery Details To Contract ) ( Vendor At Time Of Order Placement )	
City / State / Zip:	Aurora, IL 60507		City of Aurora- Central Garage	
I-B County:	Kane		720 N. Broadway, Aurora, IL or	
Contact Person:	Jolene Coulter		2112 Montgomery Road, Aurora, IL	
Telephone Number:	630-256-3550		*	
Fax Number:	630-256-355	9		
AddressContact Email:	Purchasing	DL@aurora-il.org	<- Please provide Email Address tforbes@aurora-il.org	
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******* Participant, Complete Only One - Either "Table-A" or "Table-B" Below * * * * * * * * * * * * * * * * * * *				
ITEM DESCRIPTION		BID QUANTITY		
AASHTO M143 Road Salt or Equivalent		( Total Tonnage )	UNIT MEASURE	
			(22 – 25 Ton / Truck )	
Rock Salt, Bulk		7,500	Comusess 141 96 25	
Please note your Purchase Commitment Percentage for Total Tonnage Quantity as stated above (choose one):				
OPTION 1 A 80.%. minimum purchase requirement/120% maximum purchase requirement				
OPTION 2 100% minimum purchase requirement/120% maximum purchase requirement				
* * * * * * * * Participant, Complete Only One - Either "Table-A" Above or "Table-B" Below * * * * * * * * *				
Table B: Complete this table to have the State "RENEW" Requirements for your governmental entity				
ITEM DESCRIPTION		QUANTITY	UNIT MEASURE	
AASHTO M143 Road Salt or Equivalent		( Total Tonnage )	(22 – 25 Ton / Truck )	
Rock Salt, Bul			Tons	
Note: Renewal is available ONLY under CMS BidBuy Contract # 18-416CMS-BOSS4-P-4129 for prior CY' 2018-2019.				
I rout quality may not exceed more than a 20% increase of last season's quantity, and price cannot increase more than 10 of a c.				
last season's price. Other Terms & Conditions of Contract will remain the same as last year. Please Check Contract # Below:				
I certify that funds are available for the purchase of the items on this Requisition and that such items are for the sole use of this				
governmental unit and not for personar use of any official or individual or re-sale.				
In addition, I agree to abjde by the soint Purchasing Procedure established by the Department of Central Management Services.				
Jelle ( lat 11)			Director of Purchasing	
SIGNATURE OF AUTHORIZED OFFICIAL OR AGENT TITLE				
Printed on Recycled Paper				

**October 1, 2019** 

## **Dear Joint Purchasing Participant:**

Subject: 2019 - 2020 Rock Salt, Bulk Contract Information

In completing the 2019 - 2020 Rock Salt season contract re-procurement the State of Illinois did encounter supply-related issues experienced in previous seasons, which resulted in significantly higher pricing. We have made every effort to secure Road Salt at the best available price for participants in our contract solicitation and gladly report the State was able to obtain an offer for your location requirements through the State's procurement efforts.

We again recommend that participating agencies examine their application rates and roadway priorities in order to minimize next season's maintenance program cost while also ensuring the safety of the public.

Enclosed is a copy of the requisition you submitted to us for the purchase of rock salt. The information from the requisition, including purchase commitment, can be used to submit your requirements to this year's contract vendor:

BidBuy PO# 20-416CMS-BOSS4-P-12695 Term: 09/27/2019 – 09/26/2020 Compass Minerals America Inc. FEIN Number: 48-1047632

9900 West 109-th. Street Overland Park, KS 66210

Phone (800) 323-1641 or (913) 344-9330 Contact Name: Sean Lierz

Your unit is Contract Line No: 141 / Price per ton F.O.B. destination, is \$ 96.25

Emergency pickup of salt from vendor's warehouse is not made available in this contract.

The additional price per ton to have rock salt delivered in trucks equipped with coal/grain chute openings in the tailgate to permit controlled off-loading of rock salt onto conveyors was not provided for by this vendor in this season's procurement process.

You are responsible for issuing your own purchase order document to the vendor. Orders may be placed with the vendor via telephone, with a written or fax confirmation to follow immediately. *You are strongly encouraged to order and store as much salt as possible in order to help prevent potential salt shortages this winter.* Also, you must place orders in full truckload (typically 22-25 tons) delivery quantities or multiples of such.

Your governmental unit is responsible for ensuring that the 80 or 100 percent minimum guaranteed purchase commitment (as noted on your Requisition) is met before the end of the winter season, June 30, 2020. The vendor is required to furnish not less than 120-percent (if needed) of the contract quantity by March 1, 2020. Your governmental unit is responsible for processing vendor invoices in a timely manner.

Delivery shall be made as soon as possible after vendor receipt of order by phone or mail. The maximum time from receipt of order to the actual delivery for orders placed between December 1, 2019 through April 1, 2020 shall not exceed seven working days, unless as modified in the Order Guidelines herein.

For orders placed between December 1, 2019 and April 1, 2020, if a vendor is unable to make delivery within the order timeline, local governmental units shall have the right to retain as liquidated damages, not as a penalty, 5.% per working-day on the undelivered portion of the order, but not to exceed 50.%. For orders placed prior to 9:00 a.m. on a given day, that day to be considered as the first calendar day of the seven-day delivery period. For an order placed after 9:00 a.m. on a given day, the following day shall be considered as the first calendar day of the seven-day delivery period.

CMS reserves the right to mitigate application of liquidated damages imposed against a vendor, in the event of orders exceeding the maximum percentages outlined below:

An agency may order up to 20.% of their awarded contract tonnage in any given week and vendor shall deliver within 7 working-days after receipt of order. Quantity ordered above the 20.% threshold shall have an extended deliver time of one-working-day for each one-percentage-point above the 20.% guideline. For example, if an agency orders 25.% of their awarded total 100 ton, delivery of the first 20 ton (20.%) shall be within 7 working-days after receipt of order, the remaining 5 ton should be delivered within 12 working-days after receipt of order.

If after seven working-days of liquidated damages assessment, the vendor has still failed to deliver, local governmental unit shall have the right to terminate an order and purchase road salt or abrasives from another source, or take action consistent with public safety as needed to continue daily business. Any and all additional costs incurred may be collected from the original vendor, in addition to liquidated damages, by participant's legal action.

All deliveries shall be covered with approved weatherproof materials. The vendor shall ensure that delivery person inspects the inside of the trailer and that all salt is removed from the trailer before leaving a delivery point. The vendor will ensure all weights and measures shown on delivery tickets are correct. Local governmental units reserve the right to require that delivery trucks occasionally be directed to a scale in the vicinity of the delivery point as a check on delivered truckloads.

Deliveries of rock salt containing any foreign material such as mud, rocks, grader teeth, wood, tarpaulins, etc., may be rejected at the delivery site. In the event that any foreign material is discovered in dumped deliveries, the salt and foreign matter may be reloaded onto the cartage hauler's truck by the local governmental unit and returned for credit, or the vendor shall immediately ship a specification compliant load of replacement salt, or issue a refund to the governmental unit consistent with the contract price.

In December 2019, the contract vendor shall have in place stockpile(s) located in or near Illinois covering the tonnage awarded for the northern regions of the State, and in January of 2020 the contract vendor shall have in place stockpile(s) in or near to Illinois covering the total tonnage awarded for all regions of the State. At our discretion, we will inspect the stockpiles to ensure that these stockpiles are in sufficient quantities, and that vendor commitments to the stockpiles are with the users of this contract.

Enhanced rock salt 2019 - 2020 season availability:

The Department of Central Management Services surveyed vendors for availability of an enhanced rock salt option in the invitation for bid, and received an offering from Cargill Salt Division. Locations interested in this enhanced salt option must call the vendor for product availability information and to facilitate potential ordering arrangements.

Their product is made available to any joint purchasing participant awarded in the Cargill Salt Division Contract as an up-charge per ton option and would be added to your order as a separate line item. Contact Sean Lierz at 913-344-9330 for the details.

The enhanced salt product features additional pre-treatment of approved road salt with a product providing enhanced melting performance, with reduced corrosion and clumping.

It is hoped that this information will be beneficial to you in the utilization of this contract. If you have any further questions concerning the rock salt contract, please feel free to contact me at (217) 782-8091.

Sincerely,

Wayne Ilsley, CPPB, Buyer Bureau of Strategic Sourcing

GovSalt.doc

Joint Purchasing Participant.

BidBuy is the new procurement system implemented by the State Of Illinois, in which this Master Blanket Purchase Order (Master Contract) was re-established.

As a municipality, you do not need to register in BidBuy. To access master contracts you only need to follow the steps outlined in the following document.

<u>Locating State Wide Master Contracts (without registration in BidBuy)</u>

( To begin you just click on the 'Contract & Bid Search' as shown below.)

Screen	Task	
To BidBuy	https://www.bidbuy.illinois.gov/bso/	
Homepage		
BidBuy	Click Contract & Bid Search at bottom of screen	
Homepage		
Advanced Search	Select radio dial next to Contracts/Blankets	
Advanced Search	☐ Enter Search Criteria or enter nothing to receive all	
	contracts	
	Click <b>Find It</b>	
Advanced Search	Click on Contract/Blanket# (underlined) to show contract information	
Master Blanket	Verify Field "Master Contract?" = Yes	
Purchase Order	Click on Copy of contract (underlined) next to <b>Agency</b>	
Under Header	Attachment field to download contract document	
Information		
To Exit	In BidBuy	
	Click <b>Exit</b> at bottom of screen	
Advanced Search	Click <b>Exit</b> at bottom of screen to return to BidBuy homepage	