



April 18, 2017,

Assistant Chief Don Davids  
City of Aurora Fire Department  
75 N. Broadway  
Aurora, IL 60505

*Aurora Fire Department Additional Ambulance Tag On proposal 2017.*

Chief Davids,

Thank you again for the opportunity to work with you and the City of Aurora on the next ambulance project.

We are proposing the following purchase to tag onto the previous contract(s) between Fire Service, Inc. and the City of Aurora, IL. The Purchase of the previous units 118837 (2 units) , was approved utilizing the tag on opportunities provided within those contract(s). Fire Service will freeze the current contract price and protect the PO price submitted on 2/15/17, with only the addition of the 2017 Ford model year increases. (\$2094.00)

The 2016 2-unit PO price was \$239,361.00 per unit or, \$478,722.00. That price included substantial price concession based upon the 2-unit purchase.

This offer is made due to the short time frame between orders, therefore has a sunset date with the order being entered by May 15, 2017 and the construction of this unit to begin no later than May 30, 2017. I have one 2017 chassis reserved for this build.

(1) 2017 Wheeled Coach Ford F450 4x2 Type 1 AD Ambulance	
<b>Net Purchase 1 unit 2017 MY</b>	<b><u>\$241,695.00</u></b>

Regards,

*Jeff LeBeda*

Jeff LeBeda  
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