



Axon Enterprise, Inc.
17800 N 85th St.
Scottsdale, Arizona 85255
United States
VAT: 86-0741227
Domestic: (800) 978-2737
International: +1.800.978.2737

Q-668696-45777DA

Issued: 04/30/2025

Quote Expiration: 05/30/2025

Estimated Contract Start Date: 08/15/2025

Account Number: 188453

Payment Terms: N30

Mode of Delivery: UPS-GND

SHIP TO	BILL TO
Aurora Police Department - IL 1200 E Indian Trl Aurora, IL 60505-1896 USA	Aurora Police Department - IL 1200 E Indian Trl Aurora IL 60505-1896 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
David Arth Phone: Email: darth@axon.com Fax:	Patrick Camardo Phone: Email: camardop@aurora.il.us Fax:

Quote Summary

Program Length	38 Months
TOTAL COST	\$99,664.08
ESTIMATED TOTAL W/ TAX	\$99,664.08

Discount Summary

Average Savings Per Year	\$14,733.36
TOTAL SAVINGS	\$46,655.64

Payment Summary

Date	Subtotal	Tax	Total
Aug 2025	\$33,222.02	\$0.00	\$33,222.02
Sep 2026	\$33,221.03	\$0.00	\$33,221.03
Sep 2027	\$33,221.03	\$0.00	\$33,221.03
Total	\$99,664.08	\$0.00	\$99,664.08

Quote Unbundled Price:	\$146,319.72
Quote List Price:	\$112,578.00
Quote Subtotal:	\$99,664.08

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
80462	TRUE UP - FLEET 3 ADVANCED WITH TAP	9	20		\$108.00	\$108.00	\$19,440.00	\$0.00	\$19,440.00
Fleet3A	Fleet 3 Advanced	9	38	\$348.14	\$249.48	\$211.72	\$72,408.24	\$0.00	\$72,408.24
A la Carte Hardware									
70112	AXON SIGNAL - VEHICLE	14			\$279.00	\$279.00	\$3,906.00	\$0.00	\$3,906.00
F00011	BUNDLE - FLEET CRADLEPOINT R920 SINGLE MODEM KIT	2			\$1,713.00	\$1,713.00	\$3,426.00	\$0.00	\$3,426.00
A la Carte Warranties									
80379	AXON SIGNAL - EXT WARRANTY - SIGNAL UNIT	14	27		\$1.28	\$1.28	\$483.84	\$0.00	\$483.84
Total							\$99,664.08	\$0.00	\$99,664.08

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
BUNDLE - FLEET CRADLEPOINT R920 SINGLE MODEM KIT	100989	AXON FLEET - CRADLEPOINT R920-C7A+5YR NETCLOUD	2	1	07/15/2025
BUNDLE - FLEET CRADLEPOINT R920 SINGLE MODEM KIT	71200	AXON FLEET - AIRGAIN ANT - 5-IN-1 2LTE 2WIFI 1GNSS BL	2	1	07/15/2025
Fleet 3 Advanced	100989	AXON FLEET - CRADLEPOINT R920-C7A+5YR NETCLOUD	9	1	07/15/2025
Fleet 3 Advanced	70112	AXON SIGNAL - VEHICLE	9	1	07/15/2025
Fleet 3 Advanced	71200	AXON FLEET - AIRGAIN ANT - 5-IN-1 2LTE 2WIFI 1GNSS BL	9	1	07/15/2025
Fleet 3 Advanced	72036	AXON FLEET 3 - STANDARD 2 CAMERA KIT	9	1	07/15/2025
A la Carte	70112	AXON SIGNAL - VEHICLE	14	1	07/15/2025
Fleet 3 Advanced	72040	AXON FLEET - TAP REFRESH 1 - 2 CAMERA KIT	9	1	09/15/2028

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Fleet 3 Advanced	80400	AXON EVIDENCE - FLEET VEHICLE LICENSE	9	08/15/2025	10/14/2028
Fleet 3 Advanced	80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	9	08/15/2025	10/14/2028
Fleet 3 Advanced	80402	AXON FLEET - LICENSE - REAL-TIME LOCATION, ALERTS, & LIVESTREAM	9	08/15/2025	10/14/2028
Fleet 3 Advanced	80410	AXON EVIDENCE - STORAGE - FLEET 1 CAMERA UNLIMITED	18	08/15/2025	10/14/2028

Services

Bundle	Item	Description	QTY
BUNDLE - FLEET CRADLEPOINT R920 SINGLE MODEM KIT	100738	AXON FLEET 3 - SIM INSERTION - VZW 4FF	2
Fleet 3 Advanced	100738	AXON FLEET 3 - SIM INSERTION - VZW 4FF	9

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Fleet 3 Advanced	80379	AXON SIGNAL - EXT WARRANTY - SIGNAL UNIT	9	07/15/2026	10/14/2028
Fleet 3 Advanced	80495	AXON FLEET 3 - EXT WARRANTY - 2 CAMERA KIT	9	07/15/2026	10/14/2028
A la Carte	80379	AXON SIGNAL - EXT WARRANTY - SIGNAL UNIT	14	07/15/2026	10/14/2028

Shipping Locations

Location Number	Street	City	State	Zip	Country
1	1200 E Indian Trl	Aurora	IL	60505-1896	USA

Payment Details

Aug 2025

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1	70112	AXON SIGNAL - VEHICLE	14	\$1,302.03	\$0.00	\$1,302.03
Year 1	80379	AXON SIGNAL - EXT WARRANTY - SIGNAL UNIT	14	\$161.28	\$0.00	\$161.28
Year 1	80462	TRUE UP - FLEET 3 ADVANCED WITH TAP	9	\$6,480.13	\$0.00	\$6,480.13
Year 1	F00011	BUNDLE - FLEET CRADLEPOINT R920 SINGLE MODEM KIT	2	\$1,142.02	\$0.00	\$1,142.02
Year 1	Fleet3A	Fleet 3 Advanced	9	\$24,136.56	\$0.00	\$24,136.56
Total				\$33,222.02	\$0.00	\$33,222.02

Sep 2026

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	70112	AXON SIGNAL - VEHICLE	14	\$1,301.99	\$0.00	\$1,301.99
Year 3	80379	AXON SIGNAL - EXT WARRANTY - SIGNAL UNIT	14	\$161.28	\$0.00	\$161.28
Year 3	80462	TRUE UP - FLEET 3 ADVANCED WITH TAP	9	\$6,479.94	\$0.00	\$6,479.94
Year 3	F00011	BUNDLE - FLEET CRADLEPOINT R920 SINGLE MODEM KIT	2	\$1,141.99	\$0.00	\$1,141.99
Year 3	Fleet3A	Fleet 3 Advanced	9	\$24,135.83	\$0.00	\$24,135.83
Total				\$33,221.03	\$0.00	\$33,221.03

Sep 2027

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	70112	AXON SIGNAL - VEHICLE	14	\$1,301.99	\$0.00	\$1,301.99
Year 4	80379	AXON SIGNAL - EXT WARRANTY - SIGNAL UNIT	14	\$161.28	\$0.00	\$161.28
Year 4	80462	TRUE UP - FLEET 3 ADVANCED WITH TAP	9	\$6,479.94	\$0.00	\$6,479.94
Year 4	F00011	BUNDLE - FLEET CRADLEPOINT R920 SINGLE MODEM KIT	2	\$1,141.99	\$0.00	\$1,141.99
Year 4	Fleet3A	Fleet 3 Advanced	9	\$24,135.83	\$0.00	\$24,135.83
Total				\$33,221.03	\$0.00	\$33,221.03

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at <https://www.axon.com/sales-terms-and-conditions>), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

Cradlepoint Terms and Conditions:

By accepting this Quote including Cradlepoint products, Customer designates and authorizes Axon as its partner of record for purposes of Cradlepoint product renewals, support coordination, and other relevant functions. This designation applies to all Cradlepoint products acquired by Customer during the Subscription Term of this Quote whether directly from Cradlepoint, through Axon, or through any third-party vendor or distributor. Axon shall have no liability to Customer or any third party arising out of or relating to Axon's acts or omissions as the partner of record. Customer has the right to opt out of this authorization at any time by providing prior written notification to both Axon and Cradlepoint. Upon such notification, the designation will be removed. This authorization remains effective until formally removed in accordance with this section or as otherwise agreed between the parties in the Agreement.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature

Date Signed

4/30/2025

