2019 Model		List price including options	Discount from list		Transaction Price	Proposal #	List price including options	2020 Discount from list	2020 Transaction Price
CV515 Class 5		$ 50,978.00	$4,005.00		$ 46,973.00	5016			$ 46,989.00
CV515 Class 6		$ 52,874.00	$4,505.00		$ 48,369.00	5030			$ 48,403.00
4300 4X2		$ 102,523.00	31.00%	$ 31,782.13	$ 70,740.87		Discontinued		
4400 4x2		$ 107,284.00	31.10%	$ 33,365.32	$ 73,918.68		Discontinued		
MV607		$ 110,005.00	31.00%	$ 34,101.55	$ 75,903.45	5094	$ 112,656.00	31.3%	$ 77,421.52
HV607	4X2 L9 LT	$ 108,687.00	31.30%	$ 34,019.03	$ 74,667.97	5081	$ 111,714.00	31.8%	$ 76,161.33
HV507	4X2 L9 LT	$ 108,687.00	31.30%	$ 34,019.03	$ 74,667.97	5082	$ 111,714.00	31.8%	$ 76,161.33
HV607	6x4 L9 LT	$ 124,946.00	33.00%	$ 41,232.18	$ 83,713.82	5083	$ 127,836.00	33.2%	$ 85,388.10
HV507	6x4 L9 LT	$ 124,946.00	32.10%	$ 40,107.67	$ 84,838.33	5084	$ 127,836.00	32.3%	$ 86,535.10
HV513 4X2	A26	$ 175,174.00	47.00%	$ 82,331.78	$ 92,842.22	5085	$ 179,546.00	47.3%	$ 94,699.06
HV 613 4X2	A26	$ 175,174.00	47.00%	$ 82,331.78	$ 92,842.22	5086	$ 179,546.00	47.3%	$ 94,699.06
HV513 6X4	A26	$ 192,534.00	47.00%	$ 90,643.26	$ 102,214.74	5087	$ 197,640.00	47.2%	$ 104,259.03
HV613 6X4	A26	$ 192,858.00	47.00%	$ 90,490.98	$ 102,043.02	5088	$ 197,640.00	47.3%	$ 104,083.88
RH		$ 192,344.00	50.00%	$ 96,172.00	$ 96,172.00	5089	$ 202,005.00	51.4%	$ 98,095.44
LT		$ 224,776.00	50.00%	$ 112,388.00	$ 112,388.00	5090	$ 238,888.00	52.0%	$ 114,635.76
HX		$ 220,232.00	47.40%	$ 104,389.97	$ 115,842.03	5091	$ 231,493.00	49.0%	$ 118,158.87
Lonestar		$ 288,630.00	49.70%	$ 143,449.11	$ 145,180.89	5095	$ 296,283.00	50.0%	$ 148,084.51