

ALLWYN

VACCINATION & TESTING TRACKING SOFTWARE

AURORA
ILLINOIS



Submitted By

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Submitted To

City of Aurora, Illinois (City)

Cover Letter

Attn: City of Aurora, Illinois (City)

Subject: Allwyn Pricing - BAFO for City of Aurora, Illinois (City) - Vaccination & Testing Tracking Software



Allwyn Corporation (Allwyn), a Woman and Minority Owned Business, established in 2003, is pleased to submit our **BAFO** response for Pricing of Vaccination & Testing Tracking Software.

Allwyn is an **ISO 9001** certified company for Quality, **ISO 27001** for Security, **ISO 20000** for Service Delivery, and is **CMMI ML2 appraised** organization. As an Appian Solutions Partner, we have submitted our response for Vaccination & Testing Tracking software to the City of Aurora.

We thank you for your interest and are pleased to submit our Best and Final Offer. We have provided the total costs of the Appian WSR solution based on a total number of 2500 users for a period of three years as requested. The recurring subscription for Years 2 and 3 includes a modest 2% annual escalation. We have also revised our services pricing downward for any additional services you may need for customization beyond the “Out of the box” WSR solution. If you have any questions, please do not hesitate to contact us.

We thank you for this opportunity and look forward to working with the City of Aurora.

Sincerely,

Madhu Garlanka - CEO

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Response for Section - 5. Pricing and Model – “5.3. Based on Aurora's size and need, please provide Pricing for the City of Aurora”*

Allwyn Corporation Pricing Summary – 3 years

Year	Components	Yearly Total
Year 1	<ul style="list-style-type: none">HIPAA Compliance (Monthly Fee)Cloud Setup (One Time)Appian Workforce Safety Level 1 (Cloud)Standard Maintenance/Support	\$46,800.00
Year 2	<ul style="list-style-type: none">HIPAA Compliance (Monthly Fee)Appian Workforce Safety Level 1 (Cloud)Standard Maintenance/Support	\$44,064.00
Year 3	<ul style="list-style-type: none">HIPAA Compliance (Monthly Fee)Appian Workforce Safety Level 1 (Cloud)Standard Maintenance/Support	\$44,945.28
	Grand Total	\$135,809.28

Notes:

- Payment for each year is due at the beginning of the annual subscription term.
- Our Pricing model is based on number of users (less than 2500).

Allwyn Corporation Pricing and Model – Year 1

SKU Number	Item	Unit Price	Units	# Of Months	Payment	Line-Item Total
403-72000	HIPAA Compliance (Monthly Fee)	\$0.00	1	12	Annual	\$0.00
403-30000	Cloud Setup (One Time Fee)	\$3,600.00	1	-	Upfront	\$3,600.00
403-25201	Appian Workforce Safety Level 1 (Cloud)	\$3,600.00	1	12	Annual	\$43,200.00
403-85000	Standard Maintenance/Support	\$0.00	1	12	Annual	\$0.00

Grand Total: USD \$46,800.00

Allwyn Corporation Pricing and Model – Year 2

SKU Number	Item	Unit Price	Units	# Of Months	Payment	Line-Item Total
403-72000	HIPAA Compliance (Monthly Fee)	\$0.00	1	12	Annual	\$0.00
403-25201	Appian Workforce Safety Level 1 (Cloud)	\$3,672.00	1	12	Annual	\$44,064.00
403-85000	Standard Maintenance/Support	\$0.00	1	12	Annual	\$0.00

Allwyn Corporation Pricing and Model – Year 3

SKU Number	Item	Unit Price	Units	# Of Months	Payment	Line-Item Total
403-72000	HIPAA Compliance (Monthly Fee)	\$0.00	1	12	Annual	\$0.00
403-25201	Appian Workforce Safety Level 1 (Cloud)	\$3,745.44	1	12	Annual	\$44,945.28
403-85000	Standard Maintenance/Support	\$0.00	1	12	Annual	\$0.00

Allwyn Corporation – Additional Services Pricing Schedule

In the event additional services are requested by City of Aurora, please find list of labor categories and hourly rates below:

Role	Rate Range (Hourly)
Project Manager	\$110- \$135
Sr Appian Developer	\$130 - \$165
Appian Developer (Jr -Mid)	\$95 - \$130
Implementation Analyst	\$90 - \$110