



IL - Aurora Police Department

Cost Proposal

May 19, 2025

QUOTE NO. - Q-01191.11

Malcolm Weems

Account Executive

mweems@tequitypartners.net





Quote Date: May 19, 2025
Expires on: August 31, 2025

Term Length: 5 year(s)
Payment terms: Net 30
Quote Number: Q-01191.11

SUBSCRIBER INFORMATION

Aurora Police Department
1200 East Indian Trail Road
Aurora, IL 60505

Tequity ACCOUNT EXECUTIVE

Malcolm Weems
mweems@tequitypartners.net

The following quote is intended for Tequity for Aurora Police Department’s purchase of Mark43 software and services.
This quote contains the total amount due to Mark43 for purchase of the components listed below.

FEE SUMMARY

FEE SUMMARY	
	Mark43 Offer
Recurring Subscription Fees	\$593,532.25 per year
One-Time Services Fees	\$699,932.10
Total over 5 Contract Years	\$3,654,789.04

**Subcontractor fees in the amount of \$12,803.71 begin in Year 2.*

This is an indicative quote based on current Mark43 assumptions about the scope and complexity of the project. This sales quote does not include any applicable sales tax. This sales quote does not include potential hardware that you may be required to own for the implementation of the solution. Mark43 reserves the right to modify the quote for any reason. This quote is not a binding order. Orders for Mark43’s SaaS Services and Professional Services must be placed pursuant to a separate contract in the form provided by Mark43. No contract will be valid unless signed by Subscriber and Mark43 and orders are not effective unless you have signed Mark43’s contract. Certain orders for Professional Services also require a Statement of Work, unless such requirement is waived in writing by Mark43.

PAYMENT SCHEDULE

Year	Due Date	Amount Due – 5 year term	Amount Due – 7 year term	Amount Due – 10 year term
1	Year 1 Payment, due per the following schedule:	\$1,280,660.64*	\$1,280,660.64*	\$1,280,660.64*
	Effective Date (Contract Signing)	\$643,728.54	\$643,728.54	\$643,728.54
	Application Setup Complete	\$286,966.05	\$286,966.05	\$286,966.05
	Launch / Go-Live	\$286,966.05	\$286,966.05	\$286,966.05
	Production Data Migration Complete	\$63,000.00	\$63,000.00	\$63,000.00
2	Year 2 Payment, due on Effective Date anniversary	\$593,532.25	\$593,532.25	\$593,532.25
3	Year 3 Payment, due on Effective Date anniversary	\$593,532.25	\$593,532.25	\$593,532.25
4	Year 4 Payment, due on Effective Date anniversary	\$593,532.25	\$593,532.25	\$593,532.25
5	Year 5 Payment, due on Effective Date anniversary	\$593,532.25	\$593,532.25	\$593,532.25
6	Year 6 Payment, due on Effective Date anniversary	NA	\$611,338.21	\$605,402.90
7	Year 7 Payment, due on Effective Date anniversary	NA	\$629,678.36	\$617,510.95
8	Year 8 Payment, due on Effective Date anniversary	NA	NA	\$629,861.17
9	Year 9 Payment, due on Effective Date anniversary	NA	NA	\$642,458.40
10	Year 10 Payment, due on Effective Date anniversary	NA	NA	\$655,307.56
	TERM TOTAL	\$3,654,789.64	\$4,895,806.22	\$6,805,330.62

*Fee subject to change should modules or quantities be updated, or contract signature exceeds expiration date.

**Subcontractor fees in the amount of \$12,803.71 begin in year 2 and are not included in this amount.

ONE-TIME PROFESSIONAL SERVICES

PRODUCT MODULE	QTY NOT TO EXCEED (if applicable)
Interfaces	
Interface Development: Purvis Fire Station Alerting	1 interface(s)
Interface Development: ShotSpotter - SoundThinking	1 interface(s)
Interface Development: Axon - Evidence.com Body Camera	1 interface(s)
Interface Development: Coplogic DORS - LexisNexis	1 interface(s)
Interface Development: Statewide Crash System - LexisNexis	1 interface(s)
Interface Development: E911 (ANI/ALI)	1 interface(s)
Interface Development: Statewide Citation System - Quicket	1 interface(s)
Interface Development: Custom 2 - Powerphone	1 interface(s)
Interface Development: Custom 1 - Fusus	1 interface(s)
Interface Development: Custom 1 - Genetec Security Desk	1 interface(s)
Interface Development: Custom 1 - Nice	1 interface(s)
Interface Development: Custom 1 - ESO FRMS	1 interface(s)
Interface Development: LiveScan - Idemia Livescan	1 interface(s)
Interface Development: RapidSOS	1 interface(s)
Interface Development: Custom 1 - Everbridge	1 interface(s)
Interface Development: Custom 2 – NCIC Prisoner Phone System	1 interface(s)
Data Migration	
Standard Mark43 Migration for Reports, Cases and Evidence from a single source system (and version)	1 source(s)
Custom Migration Fields in RMS	1 source(s)
Implementation	
Level 4 Implementation CAD Implementation	1 package(s)
Level 4 Implementation RMS Implementation	1 package(s)
Project Management	
Oversight - Dual Platform - 28	1 package(s)
Other	
Standard Training Package	1 package(s)
Partner	
PAR: CommSys Implementation	1

RECURRING SUBSCRIPTION

Fees begin upon Contract Effective Date

PRODUCT MODULE	QTY NOT TO EXCEED (if applicable)
RMS Modules	
RMS 1 ST: RMS Reports Writing - STANDARD (Not to exceed 5 report types)	336 total sworn
RMS 2 ST: Case Management - STANDARD (Not to exceed 1 case type, Out of the box fields and configurations)	336 total sworn
RMS 3 ST: Property and Evidence - STANDARD (Out of the box fields and retention policies, Configurable storage locations)	336 total sworn
RMS 11: Booking Module	336 total sworn
MOB 1 RMS: OnScene Mobile Application for RMS	336 total sworn
CAD Modules	
CAD 1: CAD Dispatcher/Call-Taker	40 Telecommunicators
CAD 2: LE First Responder	400 total sworn
CAD 3: Fire First Responder	270 fire responder(s)
MOB 1 CAD: OnScene Mobile Application for CAD	567 total sworn
Analytics and Data Lake	
DLK 1: Data Lake - Base	1 instance(s)
Insights Informed - Medium	1 instance(s)
Partner	
PAR 6: ConnectCIC State Only - Basic Inquiry Package	Site license for 430 total sworn
Interface Maintenance	
Interface Maintenance: RapidSOS	1 interface(s)
Interface Maintenance: LiveScan - Ident1	1 interface(s)
Interface Maintenance: Custom Level – Everbridge	1 interface(s)
Interface Maintenance: Custom Level – Fusus	1 interface(s)
Interface Maintenance: Custom Level 2 – PowerPhone	1 interface(s)
Interface Maintenance: Standard Level – NICE	1 interface(s)
Interface Maintenance: Custom Level – Gentec Security Desk	1 interface(s)
Interface Maintenance: Custom Level – ESO Fire RMS	1 interface(s)
Interface Maintenance: Purvis Fire Station Alerting	1 interface(s)
Interface Maintenance: ShotSpotter - SoundThinking	1 interface(s)
Interface Maintenance: Axon - Evidence.com Body Camera	1 interface(s)
Interface Maintenance: E911 (ANI/ALI)	1 interface(s)
Interface Maintenance: Coplogix DORS - LexisNexis	1 interface(s)
Interface Maintenance: Statewide Crash System - LexisNexis	1 interface(s)

Interface Maintenance: Statewide Citation System - Quicket	1 interface(s)
Interface Maintenance: Custom Level 2 – NCIC Prisoner Phone	1 interface(s)

ASSUMPTIONS

This section outlines the relevant assumptions and considerations that were the basis for the offered quotes.

- Pricing offered is based upon the current scope and quantities. Should the scope or quantities change, pricing might be adjusted.
- This quote assumes Aurora Police Department will accept Mark43 standard terms and conditions.
- This quote assumes Aurora Police Department will be responsible for purchasing and maintaining hardware required to operate Mark43 or partner products.
- Unless specifically identified within the product descriptions above, the pricing provided is for Mark43 as hosted on AWS GovCloud. The Mark43 solution is also available as FedRAMP Authorized at the Application level for additional fees. Reach out to your Mark43 representative for more details.
- SaaS Services with respect to the Applications provided in this quote are offered per the SKUs noted above and the product descriptions provided at <https://mark43.com/Mark43-Product-Catalogue>.