

## AMENDMENT TO Sourcewell Contract #081716-VCE

This AMENDMENT ("Amendment") to the Contract #081716-VCE ("Agreement") is effective as of the 2<sup>nd</sup> of February 2018 hereof, and is between Sourcewell and Volvo Group North America, LLC (Vendor).

Vendor was awarded a Sourcewell Contract for Class 6, 7, and 8 Chassis with Related Equipment, Accessories, and Services on November 15, 2016, relating to the provision of goods and services by Vendor to NJPA and its Members, and

Both parties agree that certain terms within the contract shall be updated and amended, and

Vendor and Sourcewell desire to amend the Agreement only to the extent as hereunder provided.

In consideration of the mutual covenants and agreements described in this Amendment, the parties hereby agree that the following pricing model has been in effect since February 2, 2018:

- Form P, Pricing, Delivery, Audits and Administration Fee, Question 7 in the Vendor's Response to the above-mentioned Request for Proposal is deleted in its entirety and replaced with the following :**

Chassis, including stock and ordered, will be priced using the simple discount from list price method. The discount structure is listed below. Freight, Surcharges, Protection Plans, Maintenance Plans, Partner Services, Extended Towing Coverage, Remote Diagnostics, Uptime Center Services, and Educational Services are none discountable. Canadian trucks are priced in United States' currency and are subject to the exchange rate in effect at the time of purchase. Volvo updates exchange rates twice a month, on the first and 15<sup>th</sup> of the month.

Discount Off of List Price		
Member Location	Chassis with I-Shift Transmissions	Chassis with Manual & Allison Transmissions
United States	25 - 35%	24 - 34%
Canada	24 - 34%	23 - 33%
<b>Note: Service contracts (Extended Warranties, Training, Purchase Coverage) are not discountable</b>		

- Except as amended by this Amendment, the Agreement shall remain in full force and effect.

IN WITNESS WHEREOF, the parties have executed this Agreement as of the date hereof.

**SOURCEWELL**

DocuSigned by:  
By Jeremy Schwartz  
Authorized Signature-Signed

By Jeremy Schwartz  
Printed Name

Dir. Of Operations/Chief Procurement Officer  
Title

3/4/2019 | 12:03 AM CST  
Date

**VOLVO GROUP NORTH AMERICA, LLC**

DocuSigned by:  
By Andrew R. Hanson  
Authorized Signature-Signed

By Andrew R. Hanson  
Printed Name

Director, Vocational Sales  
Title

Feb. 28, 2019  
Date

APPROVED DocuSigned by:  
By Chad Coquette  
Authorized Signature-Signed  
7E42B8F817A64CC...

By Chad Coquette  
Title: Executive Director/CEO  
Date: 3/4/2019 | 6:00 AM CST