

**Upland Software, Inc.**  
 401 Congress Avenue Suite 1850 Austin  
 TX  
 78701-3788  
 US  
 Phone:  
[www.uplandsoftware.com](http://www.uplandsoftware.com)

**Quote Number:** Q-52131-3  
**Quote Date:** 2/28/2020  
**Quote Expires On:** 3/31/2020  
**Proposed By:** Kelly Refshauge  
**Email:** krefshauge@uplandsoftware.com

## Customer and Billing Details

### Ship To

City of Aurora  
 City of Aurora  
 IT  
 44 E Downer Place  
 Second Floor  
 Aurora, IL 60507  
 United States

### Bill To

City of Aurora  
 Purchasing Division Of Finance  
 Department  
 44 E. Downer Place  
 P.O. Box 2067  
 Aurora, Illinois 60507-2067  
 United States

### Primary Contact:

Shanita Thompson

### Primary Phone:

(630) 256-3461

### Billing Currency:

USD

## License and Product Details

**Start Date:** 1/1/2020 **End Date:** 12/31/2022  
**Product Billing Frequency:** Annually **Payment Terms:** Net 30

## License and Product Details

Description	Billing Frequency	Quantity Unit of Measure	Term (Months)	Annual Amount	Extended Price for Full Term
OptiView Document & Enterprise Management System	Annually	1 Units Per Year	36.00	\$ 8,004.15	\$ 24,012.45
OptiView with 17 full licenses	Annually	1 Units Per Year	36.00	\$ 9,184.76	\$ 27,554.28
OptiView with 20 View Plus licenses	Annually	1 Units Per Year	36.00	\$ 5,602.91	\$ 16,808.73
OptiSpool with 2 concurrent licenses	Annually	1 Units Per Year	36.00	\$ 560.29	\$ 1,680.87
OptiSpool Single Functional Area System License	Annually	1 Units Per Year	36.00	\$ 2,681.40	\$ 8,044.20
FileBound: FileBound Hosting - Perpetual License	Annually	1 Each	36.00	\$ 6,000.00	\$ 18,000.00
Total:				\$ 32,033.51	\$ 96,100.53

Customer and Upland are entering into this sales order or quote ("**Sales Order**") pursuant to the terms of the Master Services Agreement ("**MSA**") currently in effect between the parties as of the date this Sales Order is signed. In the event there is no MSA currently in effect, then the terms and conditions hosted at [www.uplandsoftware.com/terms-of-service.pdf](http://www.uplandsoftware.com/terms-of-service.pdf) shall control. Upon execution by the parties, this Sales Order shall be incorporated into and made a part of the MSA (collectively, the "**Agreement**"). Terms not defined in this Sales Order have the meaning ascribed to them elsewhere in the Agreement.

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BY AFFIXING THE SIGNATURE OF THE AUTHORIZED REPRESENTATIVE OF THE CUSTOMER TO THIS QUOTE, BY HAND OR ELECTRONICALLY, CUSTOMER IS AGREEING TO BE BOUND BY THE TERMS OF THE AGREEMENT

Name (Print): \_\_\_\_\_ Date: \_\_\_\_\_  
Title: \_\_\_\_\_ Signature: \_\_\_\_\_

**If a Purchase Order is required for the purchase or payment of the items on this Sales Order, please complete the following:**

PO Number: \PO\_Number1\

PO Amount: \PO\_Amount1\

**Upland Signature**

Name (Print): \_\_\_\_\_ Date: \_\_\_\_\_  
Title: \_\_\_\_\_ Signature: \_\_\_\_\_

**THANK YOU FOR YOUR BUSINESS!**

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Please verify and initial the following customer information and indicate what needs to be changed, if needed.

Customer Checklist			
Checklist Item	Response		If there are changes, please provide details below.
Is the company name specified on the quote the correct bill to entity?	Yes <input type="checkbox"/> cb1_one\ No <input type="checkbox"/> cb1_one\ 	Initial <input type="checkbox"/> in1_two\ 	<input type="text" value="\txt1_one\"/>
Is the billing address specified on the quote up to date?	Yes <input type="checkbox"/> cb1_two\ No <input type="checkbox"/> cb1_two\ 	Initial <input type="checkbox"/> in1_two\ 	<input type="text" value="\txt1_two\"/>
Is the billing contact and email address specified on the quote up to date?	Yes <input type="checkbox"/> cb1_three\ No <input type="checkbox"/> cb1_three\ 	Initial <input type="checkbox"/> in1_two\ 	<input type="text" value="\txt1_three\"/>
Does your company require a PO?	Yes <input type="checkbox"/> cb1_four\ No <input type="checkbox"/> cb1_four\ 	Initial <input type="checkbox"/> in1_two\ 	<input type="text" value="\txt1_four\"/>
Does your company need Upland to fill out a supplier form to properly set Upland up as a vendor? This includes setting up supplier portals.	Yes <input type="checkbox"/> cb1_five\ No <input type="checkbox"/> cb1_five\ 	Initial <input type="checkbox"/> in1_two\ 	<input type="text" value="\txt1_five\"/>
Is your company a tax-exempt entity? If Yes, please provide the associated tax certificate.	Yes <input type="checkbox"/> cb1_six\ No <input type="checkbox"/> cb1_six\ 	Initial <input type="checkbox"/> in1_two\ 	<input type="text" value="\txt1_six\"/>
Does your company pay withholding tax to a governmental entity? If Yes, please provide the associated tax certificate with the payment remittance.	Yes <input type="checkbox"/> cb1_seven\ No <input type="checkbox"/> cb1_seven\ 	Initial <input type="checkbox"/> in1_two\ 	<input type="text" value="\txt1_seven\"/>
Are there any additional items your company may need from us to process our invoice?	Yes <input type="checkbox"/> cb1_eight\ No <input type="checkbox"/> cb1_eight\ 	Initial <input type="checkbox"/> in1_two\ 	<input type="text" value="\txt1_eight\"/>