



Quote Number: Q-115669

Order Effective Date: (Date of Last Signature Below)

Cornerstone OnDemand - ORDER			
Customer Name	City of Aurora, IL		
Order Start Date	08/15/2025		
Order End Date	08/14/2028		
Is a new purchase order required for this purpose?*	No		
Primary Customer Contact	Michele Clark	clarkmw@aurora.il.us	+1 630-256-3592
Customer Address (Ship To)	City of Aurora, IL, 44 E Downer, Aurora, Illinois, United States, 60505		
Primary Billing (Invoice) Contact	Michele Clark	clarkmw@aurora.il.us	+1 630-256-3592
Customer Billing (Invoice) Address	City of Aurora, IL, 44 E Downer, Aurora, Illinois, United States, 60505		

*Note: Please send purchase order number to DLCollections@csod.com within forty five (45) business days of order start date.

Product(s)

Period 1 8/15/2025 - 8/14/2026				Period 2 8/15/2026 - 8/14/2027		
Product	Qty	Fee	Billing Frequency	Qty	Fee	Billing Frequency
UKG Pro™ User & OU Data Inbound Integration	1	USD 10,000.00	Annual	1	USD 10,450.00	Annual
Single Sign On - Standard (SSO) Connector	1	USD 0.00	Annual	1	USD 0.00	Annual
Included Customer Success Package	1	USD 0.00	Annual	1	USD 0.00	Annual
Cornerstone Extend Import	1	USD 0.00	Annual	1	USD 0.00	Annual
Cornerstone Content Subscriptions Public Sector Enterprise Pricing	1,200	USD 24,000.00	Annual	1,200	USD 25,080.00	Annual
Content Portal	1	USD 0.00	Annual	1	USD 0.00	Annual
Period Subtotal:	USD 34,000.00			USD 35,530.00		

Period 3 8/15/2027 - 8/14/2028			
Product	Qty	Fee	Billing Frequency
UKG Pro™ User & OU Data Inbound Integration	1	USD 10,920.00	Annual
Single Sign On - Standard (SSO) Connector	1	USD 0.00	Annual
Included Customer Success Package	1	USD 0.00	Annual
Cornerstone Extend Import	1	USD 0.00	Annual
Cornerstone Content Subscriptions Public Sector Enterprise Pricing	1,200	USD 26,208.60	Annual

Product	Qty	Fee	Billing Frequency
Content Portal	1	USD 0.00	Annual
Period Subtotal:		USD 37,128.60	

		One Time Fee(s)
SERVICES (see attached Statement of Work)		USD 0.00

Purchase Order

If Customer indicates that a purchase order ("PO") is required for payment, the customer will provide the PO no later than forty five (45) business days prior to Start Date to dlcollections@csod.com and if the customer indicates that no PO is required, Customer represents that no PO is required for payment.

Special Terms

Should this Order be renewed for the same term length, products, and quantities, the annual fees for the renewal, except for any third-party offerings, will be the same as the annual fees for the last year of this Order, plus a 4.50% increase beginning on the first year of the renewal Order.

Invoicing Schedule

Payment terms for this Order shall be Due on receipt.

Fees are invoiced beginning on the Start Date(s) in accordance with the Billing Frequency. If required, Fees are pro-rated based on the actual number of days in the billing frequency period. One-time fees are invoiced on the Order Start Date. Any usage product will be billed monthly in arrears based on actual usage. Notwithstanding the foregoing, one-time fees for services on a SOW shall be invoiced in accordance with the billing terms set out in the applicable SOW. Except as otherwise expressly set forth herein, all purchases are non-cancelable and non-refundable. Fees are exclusive of applicable sales, use, VAT, GST, digital tax, DST and other taxes and are net of withholding taxes.

Product Details

Cornerstone Content Subscriptions content pricing above is based on an enterprise model that matches the number of content users to all active and licensed Learning users. Pricing assumes that only a portion of the Clients workforce will elect to participate and consume content, but all active Learning users will have access to all courses in the subscription and unlimited use of said content. When Client elects to add Learning licenses they must also add equal Cornerstone Content Subscriptions content licenses.

Included Package:

New Functionality Readiness and Adoption – adopt and drive usage of new features S.O.S. (Sustain Our System) – get help with tasks and on-boarding new admins, and tune up your reports Education – an efficient way to learn Cornerstone products, features and functions Customer Success – proactive, strategic guidance and support to make the most of your investment Technical Support – enhanced support and issue resolution Customer Community – access self-help tools, connect with peers and stay up to speed on what's new
See [Included Package](#) for detailed support descriptions.

Terms and Conditions

This Order is hereby incorporated into and made part of the parties' master agreement (the "Agreement"). If the term of the Agreement is set to expire prior to the end of the Order Term, the term of the Agreement is hereby extended through the end of the Order Term for the purposes of this Order.

Some Content is hosted by third-party content providers. These providers may process personal information (e.g., Active User identification, course tracking, etc.) only as necessary to provide the Content in accordance with AICC, SCORM, or equivalent standards. The list, locations, and security and privacy policies of such providers are available upon request.

Purchased course(s) shall be available from the Order Start Date above, through the earlier of: (i) the Order End Date above; or (ii) termination/ expiration of all Learning Orders; or (iii) termination of the Agreement, after which time all access / course registrations shall be terminated or expire without refund. Course loading and hosting services are included as a part of this Order. Content subscriptions are non-transferable; they are unique to individual users. Notwithstanding the foregoing, where Customer has purchased the Enterprise Content subscription, these subscriptions may each be reassigned one time per year of the Order. Subject to the foregoing. Cornerstone reserves the right to invoice Clients automatically for each subscription/registration exceeding the number purchased, based on the total Content price set forth in this Order, divided by the total number of Active Users subscribed to/registered for that Content.

Agreed and accepted:

Customer		Cornerstone OnDemand, Inc.	
Signature :		Signature :	
Name:		Name:	
Title:		Title:	
Date:		Date:	

Order Validation

STATEMENT OF WORK

ADDITIONAL SERVICES

Cornerstone Extend: Marketplace Integration Consulting

Brief Summary

- This project represents Consulting Services towards consulting and validation of Cornerstone Extend Marketplace Integration purchased by client.

Pre-Requisites

- Access to Cornerstone application with admin credentials
- Access to Vendor credentials required for the integration configuration

Tasks

- Cornerstone: Lead the discussion to review integration overview, functional & technical decisions with the client admin
- Client: Complete all vendor administrative configuration and enablement steps (if applicable)
- Cornerstone: Assist client admin with configuration & enablement steps of the Cornerstone Extend integration in Pilot/Stage instance.
- Client: Review and test the integration in Pilot or Stage instance
- Cornerstone: Assist client admin with configuration & enablement for integration in Production
- Client: Review and signoff on functionality in Production

Assumptions

- Vendor account fees and admin privileges are the responsibility of the Client
- Vendor account configurations are responsibility of the Client
- Cornerstone Extend Integrations are productized and fixed scope integrations which have clearly defined features & functionality designed in mutual agreement with the product Vendor.
- The features & functionalities are documented in the Getting Started Guides available within Cornerstone Online Help.
- Any requested changes or modifications to Cornerstone Extend Marketplace integrations are subject to the review/discretion of the Cornerstone product development team in conjunction with the Vendor.
- Except where otherwise stated or agreed by the parties, Cornerstone's obligation to perform an Implementation-related Service expires at the earlier of: (i) acceptance of the Service by Client; (ii) if Client does not commence the project, one year from the purchase date; or (iii) if Client commences the project but subsequently does not proceed with the project, six (6) months from the date Client ceased working on the project.

Cornerstone Extend Import

Brief Summary

- Cornerstone Extend Import enables customers to manage their data loads in a self-service manner. Cornerstone Extend Import supports the ability to map, validate, and load data into their Cornerstone application using flat files for the following data sets:
- Capabilities Loads and Feeds
- Compensation Loads and Feeds
- Employee Loads and Feeds
- Group Loads and Feeds
- Learning Loads and Feeds
- Organizational Unit (OU) Loads and Feeds
- Performance Loads and Feeds
- Recruiting Loads

Tasks

- Cornerstone: Enable Cornerstone Extend Import in client portals
- Cornerstone: Lead the client in a design workshop to review the data feed design process and supports the design decision process of the client
- Client: Prepares files for load
- Cornerstone: Guides client on loading files into the Pilot Portal
- Client: Reviews and corrects any errors detected in the load process
- Client: Reviews and approves data load on Pilot
- Client: Loads data to Live using Cornerstone Extend Import tool

Assumptions

- Utilizes Cornerstone standard Data feed specifications as designed for the Cornerstone Extend Import tool.
- Client has the ability to extract and transform source data to the Design Specifications format.
- Client has the ability to configure file transfers of data to Cornerstone

Product Components		Investments
Cornerstone Extend Marketplace Integration Consulting	SVCSGDG0075	Included
Consulting - Cornerstone Extend Import	SVCSBUS0161	Included
Total Service Investment		USD 0.00

The end of the Implementation Services is defined as the completion of the above Cornerstone deliverables as outlined under the Implementation Services section of this document. Acceptance of the deliverables will be in accordance with the Agreement.

ASSUMPTIONS AND CLIENT OBLIGATIONS

- Project resources will be assigned within 15 business days from the order's effective date or start date, whichever is later. If the order start date is more than 15 business days after the effective date, project resources will be assigned on the start date unless otherwise specified in the special terms. Project resource assignment does not mean the project has kicked-off. The official kick-off date will be mutually agreed upon, after resource assignment.
- In order for Cornerstone to provide the Services outlined in this Statement of Work, Client shall provide the necessary resources to fulfill the obligations listed below:
 - Select and assign knowledgeable, empowered Implementation team including the following roles, which may overlap:
 - Business Process Owner for Learning Management System
 - Lead Cornerstone System Administrator
 - Project Manager of the Cornerstone implementation
 - HRIS Technical Administrator (Optional, depending on data requirements and extraction capabilities)
 - Executive Stakeholder (Optional)
 - Ensure project team attendance and active participation during all phases of the Implementation project.
 - Formally accept (sign-off) all key deliverables and implementation services per the Agreement.
 - Attend and participate in implementation sessions.
 - Provide a primary point of contact for Cornerstone during and after the implementation.
 - Ensure proper change management communication to end-users during implementation in preparation for rollout.
 - The project will be conducted remotely.
 - Cornerstone and Client agree that changes to key members of implementation team or significant changes in business requirements or decisions, in each case by Client, that cause delays in the project timeline may require a change order to this Statement of Work. Change orders are reviewed and may result in additional charges.
 - Client is solely responsible for testing all processes during the UAT phase.
 - Any technical integration or service, historical data load, master data load, or data migration not expressly listed in this Statement of Work with an accompanying price will be scoped as a separate work effort and is not included in the scope of this document.
 - Requests for application code changes are out of scope.
 - Except where otherwise stated or agreed by the parties, Cornerstone's obligation to perform the Services set forth herein expires at the earlier of: (i) acceptance of the Service by Client; (ii) Twelve months of the later of the Order's effective date or start date.