



Company Name: Intrado Life & Safety Solutions Corporation

ESInet i3 Connectivity

for

Aurora PD, IL

(Direct Sale)

Quote Number: 70167

Version: 3

April 14, 2022

The terms and conditions available at <https://www.intrado.com/legal-privacy/terms/call-handling> as of the date of this Quote will apply to this Quote, unless the parties have entered into a separate mutually executed agreement, or Customer is purchasing under a cooperative purchasing agreement. The terms of this Quote will govern any conflict with the above-mentioned terms, and Customer's issuance of a purchase order for any or all of the items described in this Quote will constitute acknowledgement and acceptance of such terms. No additional terms in Customer's purchase order will apply. This document contains confidential and proprietary information of Intrado, and such information may not be used or disclosed without prior written consent.

Summary All Sites

Item	Cost
Main Site	\$21,184.39
Backup Site	\$2,215.61
Total:	\$23,400.00

Year	Systems	Professional Services	Recurring Services	Maintenance Services	Discount	Totals
Year 1		\$30,100.00			(\$6,700.00)	\$23,400.00
Totals		\$30,100.00			(\$6,700.00)	\$23,400.00

Summary - Main Site

Item	Discount	Cost
Services	(\$6,065.61)	\$21,184.39
Total:		\$21,184.39

Configuration Parameters - Main Site

Site Configuration

Total Positions	12
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Systems

DISCOUNT	(\$6,065.61)
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Professional Services

Installation	\$8,150.00
Additional Installation Services	\$16,850.00
Project Management Services	\$2,250.00

Model#	Description	Qty	List Price	Selling Price	Total
Installation					
P10314	Professional Services (per Day)	3			
P10319	Living Expense per Day per Person	5			
P10351	Travel Fee per Person	1			
				Subtotal	\$8,150.00
Additional Installation Services					
P10314	Professional Services (per Day)	7			
P10319	Living Expense per Day per Person	11			
P10351	Travel Fee per Person	1			
				Subtotal	\$16,850.00
Project Management Services					
950510	Project Management Services	1			
				Subtotal	\$2,250.00
DISCOUNT					
DISCOUNT SVC	Service Discount	1			
				Subtotal	(\$6,065.61)
				Total	\$21,184.39

Summary - Backup Site

Item	Discount	Cost
Services	(\$634.39)	\$2,215.61
Total:		\$2,215.61

Configuration Parameters - Backup Site

Site Configuration

Total Positions	6
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Systems

DISCOUNT	(\$634.39)
Professional Services	
Installation	\$2,050.00
Project Management Services	\$800.00

Site: Backup Site

Model#	Description	Qty	List Price	Selling Price	Total
Installation					
P10314	Professional Services (per Day)	1			
P10319	Living Expense per Day per Person	1			
				Subtotal	\$2,050.00
Project Management Services					
950510	Project Management Services	1			
				Subtotal	\$800.00
DISCOUNT					
DISCOUNT SVC	Service Discount	1			
				Subtotal	(\$634.39)
				Total	\$2,215.61

Notes

- 1** Quote for i3 ESInet connectivity for Aurora PD main and backup sites.

Services include:

- Phase 1: 3 days at Main site and 1 day at backup site (setup connections/configure/Pre-ORT)
- Phase 2: 7 days (5 days ORT, cut, post cut)

Assumed Firewall in place.

- 2** All inter-site connectivity is the responsibility of the Customer. WAN equipment, software, and connectivity to be procured, installed, and configured by the Customer

Unless otherwise specified in this quotation, routers are not included.

Two (2) connections are required between each site and the WAN.

WAN Requirements

- Layer 3 routing must be provided between all locations
 - Certified CAT5e/CAT6 between all network switches
 - Guaranteed Bandwidth for all Intrado applications
 - Low Latency (< 40ms)
 - Low Jitter (< 5ms)
 - Support for DHCP Relay/Forwarding (per RFC 1542) from all VIPER subnets to their associated primary Application Server
 - Support for QoS (Quality of Service) as needed
 - Security against intrusion and virus attack
 - Reliable links (fault tolerant) – no single point of failure may cause a Layer 3 disruption for more than four (4) seconds, multicast may not be disrupted for more than ten (10) seconds.
 - DNS Caching and forwarding from satellite sites to all VIPER Application Servers
 - Support for Multicast traffic between all subnets of a discrete VIPER system (however Multicast traffic between satellite subnets is not required).
 - Multicast traffic must not pass between separate discrete VIPER systems
 - A Dial-Up Line for Remote Monitoring and Maintenance must be provisioned.
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- 3** **Professional Services:** This quote represents an estimate of labor costs to perform the work described in this quote. If the amount of labor needed to correct the issue can't be accomplished time allotted in this quote, Intrado will contact the customer representative before performing additional labor. If the actual labor to perform the work is significantly less than the amount quoted, the final charge may be adjusted.
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4 Comprehensive Project Management

This is a service offered to partners that do not have a Project Manager assigned to the project, where Intrado's Comprehensive Project Management (CPM) provides a Project Manager that coordinates all project activity.

The CPM provides complete, end-to-end project management support and services that could include on-site support, project documentation, formal reporting, as well as coordination of deliveries both internally as well as with the partner and the end customer.

The CPM level of service includes all services in the basic level plus the following:

- Site survey is reviewed (or initiated and then reviewed) to verify that site and system environment are ready for installation
 - Scope of Work is completed (includes a Project Schedule of key dates)
 - Review system design
 - Site and/or network diagram are completed as required
 - 3rd Party contractors included in the sales order are contacted and managed
 - Project kick-off meeting is scheduled with the end customer and held via conference call or optionally on site
 - Comprehensive risk assessment and mitigation planning
 - Overall project coordination
 - Weekly project status meetings are scheduled, led and documented
 - Customer configuration for staging is collected and communicated
 - Equipment staging (if ordered) and shipping is managed"
 - Coordinate on-site delivery
 - Equipment receipt and inventory is validated
 - Intrado resources are scheduled and managed with project implementation and cut-over requirements
 - Maintain all project related communications and documentation
 - Complete Site Book for delivery to end customer at time of handover to service
 - Variable: Project Manager Presence on-site (with additional per day and travel cost components). This is typically required for project kickoff (if on-site), final site evaluation, and cut-over project management services
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Terms

VENDOR NAME	Intrado Life & Safety Solutions Corporation Include quote number and customer EIN/Tax Identification Number on P.O.
SUBMIT P.O.	ordermanagement.safetyservices@west.com
PRICING	All prices are in USD Taxes, if applicable, are extra. Handling and Shipping charges are extra unless specified on the quote.
SHIPPING TERMS	FCA (Montreal), INCOTERMS 2010
PAYMENT	Per Contract
DELIVERY	TBD
VALIDITY	Quote expires on October 15, 2022. However, part numbers beginning with Q, such as QXXXXX, constitute unique third-party components. These components, including model and price, (i) may be subject to change at any time; and (ii) are non-cancellable, non-refundable, and non-exchangeable at any time.
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Revision History

Revision Level	Proposal Writer	Notes	Date Revised
2	JDILLON	v2 - Add install to backup site.	April 11, 2022
3	RCRAWFORD	Move SIP licenses to 67484 v4	April 14, 2022
3	RCRAWFORD	Moved TCC one time fee to 67484 v4	April 14, 2022
3	RCRAWFORD	Moving CCS to quote 67484	April 14, 2022