

# LAURA AYALA

Aurora IL 60502

## **Dealer Fox Valley Suzuki - SALES**

07/2005 - 09/2006

Sales Associate. experience in new and pre-owned vehicle sales. Skilled in strategically negotiating deals and transforming e-commerce prospects into in-store sales to achieve sales targets.

## **America Business College - SALES MANAGER**

01/ 2007 - 06/2009

Proven leadership skills that help team members achieve individual sales, enhance customer service, and drive business goals.

## **Galena Furniture Co-owner**

07/2009 - 10/2014

## **Laura's Furniture Owner**

11/2014

## **School**

Waubonsee - GED

## **SKILLS**

- Leadership.
- The ability to relate to others.
- Honesty.
- Strong communication skills.
- The ability to be supportive and motivate others.
- Patience with others.
- Negotiation skills.
- Active listening skills.
- Genuine interest in others.
- Flexibility.
- Good judgment.

## **LANGUAGES**

Spanish & English