
Paul Dominguez



OBJECTIVE

Seeking a challenging and rewarding position where I can contribute acquired skills to a successful company and further broaden my horizons. To contribute and help people achieve their dreams and goals.

SUMMARY OF QUALIFICATIONS

- Bilingual. Fluent Spanish
- Empathetic, Analytical, Resourceful, Driven to help people.
- Skilled at learning new concepts quickly while working well under pressure.
- Extensive experience in Finance, Sales, Hospitality and Customer Service industries.

EDUCATION & SPECIAL LICENSES

East Aurora High School class of 2004

Waubonsee Community College – Business Administration

- National Mortgage Origination License – NMLS ID 1656235
- National Certified Financial Counselor
- Life Coach Certification 2022

PROFESSIONAL WORK EXPERIENCE

City of Aurora's Financial Empowerment Center -Aurora, IL

Senior Financial Counselor- March 2020- Present

- Provide professional one-on-one financial counseling services to community residents.
- Customize financial plans for clients and provide counseling & support to achieve set financial goals.
- Partnered with City of Aurora and other community organizations to contribute to the betterment of the quality of life of its residents.
- Received City of Aurora Mayor's Award of Excellence- April 2023.

Bank of America- Aurora, IL

Senior Mortgage Loan Officer Nov 2017-Dec 2018

- Obtained 2 Million Dollar Mortgage sales goal right out of training.
- Provided consulting services for customers looking for Mortgage Loans while delivering the highest level of customer service in a competitive Sales environment.
- Educated customers to help them achieve their dream of homeownership.
- 95% of client satisfaction during time with employer.

Lending Solutions Inc. Naperville IL

Sr Loan Officer/ Mortgage Specialist 08/12/2012 – 07/25/2017

- Processed and underwrite consumer loan applications in a busy call center environment.
- Cross-trained in different departments such as Financial Services, Consumer Loans & Mortgages
- Reviewed and analyzed credit reports to make smart loan decisions based on underwriting guidelines.
- Went through consumer loan officer training. Obtained Sr Loan Officer title in 2016
- Provided world class service to all credit union members and affiliates.
- Was awarded Loan Officer of the Month out of around 150 loan officers in the entire company.

TECHNOLOGICAL PROFICIENCY

- Microsoft Word, Excel, PowerPoint, and Outlook.
- 45 WPM
- Proficient with technology, and excellent knowledge of communications industry.
- Experience in Virtual Settings such as Zoom, Web-ex and other virtual platforms.

OTHER QUALIFICATIONS INCLUDE:

- Passionate about finance.
- Aspiring Self-Published Author
- Heavily involved in the community through local church & non-profit organizations.
- Experience in coaching/mentoring clients, friends and family in finance and personal development.