Invitation to Bid 16-49: Design Service and Printing/Mailing Services

Bid Opening: December 9, 2016

Department: Public Information Division

Solicitation Method: 2 phase: (1) Qualification of Proposers; (2) Lowest responsive, responsible qualified bidder

BIDDER	STRATHMORE COMPANY	AURORA FASTPRINT	KELMSCOTT COMMUNICATIONS
ADDRESS	2000 GARY LANE	54 E. GALENA BLVD.	1665 MALLETTE RD
CITY, STATE	GENEVA, IL 60134	AURORA, IL 60505	AURORA, IL 60505
CONTACT	JACK TINNEY	KIMBERLY GRANHOLM	SCOTT VORIS
CONTACT #	630-232-9677 X121 (phone)	630-896-5980 (phone)	630-898-2183
COMPLIANCE TO REQUIREMENTS			
Bidder's Certification	yes	yes	yes
Bidder's Tax Certification	yes	yes	yes
Contact Information	yes	yes	yes
QUALIFICATION OF PROPOSERS			
Cover Letter - narrative	yes	yes	yes
Evidence of 5yrs service	not provided	not provided	yes
References from 5 clients	yes	yes	yes
Samples of 5 publications	yes	on disc	yes
Bidder Meets Qualifications	Qualified	Qualified	Qualified
PRICE PROPOSAL			
Design Service			
Design Service Aurora Borealis	no bid x 6 issues/year =	\$ $600.00 \times 6 \text{ issues/year} = \frac{$3,600.00}{}$	\$ 2,000.00 x 6 issues/year = \$ 12,000.00
Design Cost Per Page	no bid /per pg	\$ 50.00 /per pg	\$ 160.00 /per pg
Proofs & Edit of 3rd & each additional	/per review	0 /per review	\$ 225.00 /per review
Guaranteed Turn Around within	calendar days	7 calendar days	8 calendar days
Failure to meet Turn Around	%discount of design service	0 %discount of design service	10 %discount of design service
Printing/Mailing Service			
Printing Services	$1,638.00 /10,000 \times 6.8 = $ $11,138.40$	\$ 2,063.49 /10,000 x 6.8 = \$ 14,031.73	\$ 1,992.00 /10,000 x 6.8 = \$ 13,545.60
Mailing Services	included $/10,000 \times 6.7 = $ \$ -	included /10,000 x 6.7 = \$ -	\$ 192.00 /10,000 x 6.7 = \$ 1,286.40
sub-total (printing & mailing 68k 12 pg issues)	\$ 11,138.40	\$ 14,031.73	\$ 14,832.00
TOTAL: 6 issues/year	\$ 66,830.40	\$ 84,190.39	\$ 88,992.00
Unit cost per printed page	\$ 0.0136 /page	\$ 0.05 /page	\$ 0.04 /page
Guaranteed Printing Turn Around	8 days	21 *days	6 days
Guaranteed Delivery to Post Office	2 days	3 days	3 days
TOTAL Turn Around Time	10 calendar days	24 calendar days	9 calendar days
Failure to meet Turn Around	0 %discount of Print/Delivery service	10 %discount of Print/Delivery service	2 %discount of Print/Delivery service