



Attention: Purchasing Departments, Agents for State, Local, and Tribal Governments, and Other Public Organizations

The Efficient Way to Purchase MERIDIAN Technology, Equipment, and Systems

THE U.S. GENERAL SERVICES ADMINISTRATION ("GSA")
COOPERATIVE PURCHASING PROGRAM

Specifically for state, local, and tribal governments, their underlying departments, and public organizations including universities, colleges, schools, and non-profits.

State, local, and tribal governments, as well as other public organizations, have the autonomy to purchase through their own contract vehicles, but these processes are often long and drawn-out. Rather than working through an intense and tedious bidding process many of these organizations have begun turning to cooperative purchasing agreements. Cooperative purchasing is defined simply as two or more government or public agencies purchasing from the same contract to obtain better pricing and efficiency in procurement.

COOPERATIVE PURCHASING IS A BETTER WAY TO:

- Make certain that all your security and law enforcement needs are met quickly.
- Your purchases are at the guaranteed best prices.
- Your contract terms and conditions are compliant and up to date.
- Your grant providers are assured that you have complied with all best and approved practices for awards of contracts, and that grant funds are authorized to be used to pay for such contracts.

Meridian Provides a Better Way: The GSA Cooperative Purchasing Program!

MERIDIAN is an approved GSA vendor and contractor with a Multiple Award Schedule (MAS) contract (Contract Number 47QSWA19D001F) under the Security and Protection Large Category and Special Item Number ("SIN") 334290 (for Security & Detection Systems.) This means that GSA has examined, vetted, and approved MERIDIAN's Technology, equipment, services, and solutions that provide law enforcement and security to Federal customers at the most favorable prices pursuant to a fully pre-negotiated contract that includes features such as warranty, highest levels of commercial terms and conditions, and delivery dates with tracking information. Your providers of grant funding are assured that you have met the exacting standards followed throughout the contracting process by the agencies and departments of the federal government.



MERIDIAN AND THE GSA COOPERATIVE PURCHASING PROGRAM

Just like so many federal purchasers, many non-federal purchasers know that they want and must have the patented absolutely best in the industry mobile vehicle barrier systems and technology only available from MERIDIAN. MERIDIAN is the direct source and does not use distributors. By using the GSA Cooperative Purchasing Program, the non-federal purchaser simplifies and expedites the entire purchasing experience by using GSA while also establishing a direct customer/vendor relationship with MERIDIAN. The purchasers receive complimentary access to the GSA eTools innovative procurement portals such as GSA Advantage, eLibrary and eBuy. These services provide online shopping and ordering systems with exhaustive information, data, specifications and photos/images of all products and services while also creating a direct vendor-customer relationship.

USING THE GSA COOPERATIVE PURCHASING PROGRAM

The Program is easy, quick and user friendly with full access to GSA customer assistance. A purchase through the Program means the purchaser automatically benefits:

- The updated terms and conditions (with a few exceptions) of the fully vetted and negotiated contract and GSA Schedule flow down to the purchaser and the order. Purchasers may also customize the GSA contract by adding additional terms or enhancements as long as they do not conflict with the GSA Schedule.
- The GSA contract provides stability because the initial term is for five years with three five-year options to extend, which in essence is a twenty-year contract, assuring the purchaser of long-term access to MERIDIAN with ease of meeting all future requirements.
- GSA provides simple and straightforward guidance on all aspects of the process at:

<https://www.gsa.gov/buy-through-us/purchasing-programs/programs-for-state-and-local-government/cooperative-purchasing-program>

<https://www.gsa.gov/technology/it-contract-vehicles-and-purchasing-programs/multiple-award-schedule-it/buy-from-mas-information-technology/state-and-local-government-ordering>

<https://www.gsa.gov/policy-regulations/policy/acquisition-policy/eligibility-determinations>

REMINDER: THE SAFETY ACT: MERIDIAN Technology, equipment, and solutions including training, site surveys, installation and deployment services, technical documentation, manuals, and technical specifications are also Certified by the U.S. Department of Homeland Security as Qualified Anti-Terrorism Technology (“QATT”) under The SAFETY Act. With this Certification all users of MERIDIAN are indemnified by the federal government from claims or damages arising out of any act of terrorism. For purchasers, this means substantial reductions or elimination of possible liabilities relating to their purchasing orders.

The MERIDIAN team stands ready to provide further information and step-by-step guidance on utilizing the GSA Cooperative Purchasing Program to facilitate and expedite your MERIDIAN orders.