



**Axon Enterprise, Inc.**  
17800 N 85th St.  
Scottsdale, Arizona 85255  
United States  
VAT: 86-0741227  
Domestic: (800) 978-2737  
International: +1.800.978.2737

**Q-437803-45034.769JB**

Issued: 04/18/2023

Quote Expiration: 05/14/2023

Estimated Contract Start Date: 05/15/2023

Account Number: 188453

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
1200 E Indian Trl 1200 E Indian Trl Aurora, IL 60505-1896 USA	Aurora Police Department - IL 1200 E Indian Trl Aurora, IL 60505-1896 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Julie Bosack Phone: 312-576-2829 Email: jbosack@axon.com Fax:	Brian Pierce Phone: Email: pierceb@aurora.il.us Fax:

## Quote Summary

Program Length	41 Months
<b>TOTAL COST</b>	<b>\$151,372.52</b>
<b>ESTIMATED TOTAL W/ TAX</b>	<b>\$151,372.52</b>

## Discount Summary

Average Savings Per Year	\$3,566.90
<b>TOTAL SAVINGS</b>	<b>\$12,186.90</b>

## Payment Summary

Date	Subtotal	Tax	Total
Apr 2023	\$50,457.50	\$0.00	\$50,457.50
Sep 2024	\$50,457.50	\$0.00	\$50,457.50
Sep 2025	\$50,457.52	\$0.00	\$50,457.52
<b>Total</b>	<b>\$151,372.52</b>	<b>\$0.00</b>	<b>\$151,372.52</b>

Quote Unbundled Price:	\$163,559.42
Quote List Price:	\$169,898.84
Quote Subtotal:	\$151,372.52

## Pricing

*All deliverables are detailed in Delivery Schedules section lower in proposal*

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
<b>Program</b>									
20479	UNLIMITED 7 TRUE UP 1	18	19		\$15.75	\$16.58	\$5,670.00	\$0.00	\$5,670.00
Unlimited7	Unlimited 7 Bundle	18	41	\$138.97	\$147.56	\$147.56	\$108,899.28	\$0.00	\$108,899.28
<b>A la Carte Hardware</b>									
AB3C	AB3 Camera Bundle	18			\$749.00	\$0.00	\$0.00	\$0.00	\$0.00
AB3MBD	AB3 Multi Bay Dock Bundle	3			\$1,595.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>A la Carte Software</b>									
73682	AUTO TAGGING LICENSE	18	41		\$9.00	\$9.00	\$6,642.00	\$0.00	\$6,642.00
73478	REDACTION ASSISTANT USER LICENSE	18	41		\$9.00	\$9.00	\$6,642.00	\$0.00	\$6,642.00
73447	RESPOND DEVICE TO RESPOND DEVICE PLUS UPGRADE LICENSE	18	41		\$14.00	\$14.00	\$10,332.00	\$0.00	\$10,332.00
ProLicense	Pro License Bundle	7	41		\$39.00	\$41.40	\$11,881.80	\$0.00	\$11,881.80
BasicLicense	Basic License Bundle	2	41		\$16.33	\$15.92	\$1,305.44	\$0.00	\$1,305.44
<b>A la Carte Services</b>									
99901	ACCELERATE CONFERENCE REGISTRATION	2			\$599.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total</b>							<b>\$151,372.52</b>	<b>\$0.00</b>	<b>\$151,372.52</b>

## Delivery Schedule

### Hardware

Bundle	Item	Description	QTY	Estimated Delivery Date
AB3 Camera Bundle	11508	MOLLE MOUNT, DOUBLE, AXON RAPIDLOCK	20	04/15/2023
AB3 Camera Bundle	11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2	20	04/15/2023
AB3 Camera Bundle	73202	AXON BODY 3 - NA10 - US - BLK - RAPIDLOCK	18	04/15/2023
AB3 Multi Bay Dock Bundle	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	3	04/15/2023
AB3 Multi Bay Dock Bundle	74210	AXON BODY 3 - 8 BAY DOCK	3	04/15/2023
Unlimited 7 Bundle	73309	AXON CAMERA REFRESH ONE	18	03/15/2024
Unlimited 7 Bundle	73689	MULTI-BAY BWC DOCK 1ST REFRESH	3	03/15/2024
Unlimited 7 Bundle	73310	AXON CAMERA REFRESH TWO	18	09/15/2026
Unlimited 7 Bundle	73688	MULTI-BAY BWC DOCK 2ND REFRESH	3	09/15/2026

### Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Basic License Bundle	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	2	05/15/2023	10/14/2026
Basic License Bundle	73840	EVIDENCE.COM BASIC ACCESS LICENSE	2	05/15/2023	10/14/2026
Pro License Bundle	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	21	05/15/2023	10/14/2026
Pro License Bundle	73746	PROFESSIONAL EVIDENCE.COM LICENSE	7	05/15/2023	10/14/2026
Unlimited 7 Bundle	73449	RESPOND DEVICE LICENSE	18	05/15/2023	10/14/2026
Unlimited 7 Bundle	73638	STANDARDS ACCESS LICENSE	18	05/15/2023	10/14/2026
Unlimited 7 Bundle	73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	18	05/15/2023	10/14/2026
Unlimited 7 Bundle	73746	PROFESSIONAL EVIDENCE.COM LICENSE	18	05/15/2023	10/14/2026
A la Carte	73447	RESPOND DEVICE TO RESPOND DEVICE PLUS UPGRADE LICENSE	18	05/15/2023	10/14/2026
A la Carte	73478	REDACTION ASSISTANT USER LICENSE	18	05/15/2023	10/14/2026
A la Carte	73682	AUTO TAGGING LICENSE	18	05/15/2023	10/14/2026

### Services

Bundle	Item	Description	QTY
A la Carte	99901	ACCELERATE CONFERENCE REGISTRATION	2

### Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Unlimited 7 Bundle	80464	EXT WARRANTY, CAMERA (TAP)	18	04/15/2024	10/14/2026
Unlimited 7 Bundle	80465	EXT WARRANTY, MULTI-BAY DOCK (TAP)	3	04/15/2024	10/14/2026

## Payment Details

### Apr 2023

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1	20479	UNLIMITED 7 TRUE UP 1	18	\$1,890.00	\$0.00	\$1,890.00
Year 1	73447	RESPOND DEVICE TO RESPOND DEVICE PLUS UPGRADE LICENSE	18	\$3,444.00	\$0.00	\$3,444.00
Year 1	73478	REDACTION ASSISTANT USER LICENSE	18	\$2,214.00	\$0.00	\$2,214.00
Year 1	73682	AUTO TAGGING LICENSE	18	\$2,214.00	\$0.00	\$2,214.00
Year 1	AB3C	AB3 Camera Bundle	18	\$0.00	\$0.00	\$0.00
Year 1	AB3MBD	AB3 Multi Bay Dock Bundle	3	\$0.00	\$0.00	\$0.00
Year 1	BasicLicense	Basic License Bundle	2	\$435.14	\$0.00	\$435.14
Year 1	ProLicense	Pro License Bundle	7	\$3,960.60	\$0.00	\$3,960.60
Year 1	Unlimited7	Unlimited 7 Bundle	18	\$36,299.76	\$0.00	\$36,299.76
<b>Total</b>				<b>\$50,457.50</b>	<b>\$0.00</b>	<b>\$50,457.50</b>

### May 2023

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Invoice Upon Fulfillment	99901	ACCELERATE CONFERENCE REGISTRATION	2	\$0.00	\$0.00	\$0.00
<b>Total</b>				<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>

### Sep 2024

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	20479	UNLIMITED 7 TRUE UP 1	18	\$1,890.00	\$0.00	\$1,890.00
Year 3	73447	RESPOND DEVICE TO RESPOND DEVICE PLUS UPGRADE LICENSE	18	\$3,444.00	\$0.00	\$3,444.00
Year 3	73478	REDACTION ASSISTANT USER LICENSE	18	\$2,214.00	\$0.00	\$2,214.00
Year 3	73682	AUTO TAGGING LICENSE	18	\$2,214.00	\$0.00	\$2,214.00
Year 3	AB3C	AB3 Camera Bundle	18	\$0.00	\$0.00	\$0.00
Year 3	AB3MBD	AB3 Multi Bay Dock Bundle	3	\$0.00	\$0.00	\$0.00
Year 3	BasicLicense	Basic License Bundle	2	\$435.14	\$0.00	\$435.14
Year 3	ProLicense	Pro License Bundle	7	\$3,960.60	\$0.00	\$3,960.60
Year 3	Unlimited7	Unlimited 7 Bundle	18	\$36,299.76	\$0.00	\$36,299.76
<b>Total</b>				<b>\$50,457.50</b>	<b>\$0.00</b>	<b>\$50,457.50</b>

### Sep 2025

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	20479	UNLIMITED 7 TRUE UP 1	18	\$1,890.00	\$0.00	\$1,890.00
Year 4	73447	RESPOND DEVICE TO RESPOND DEVICE PLUS UPGRADE LICENSE	18	\$3,444.00	\$0.00	\$3,444.00
Year 4	73478	REDACTION ASSISTANT USER LICENSE	18	\$2,214.00	\$0.00	\$2,214.00
Year 4	73682	AUTO TAGGING LICENSE	18	\$2,214.00	\$0.00	\$2,214.00
Year 4	AB3C	AB3 Camera Bundle	18	\$0.00	\$0.00	\$0.00
Year 4	AB3MBD	AB3 Multi Bay Dock Bundle	3	\$0.00	\$0.00	\$0.00
Year 4	BasicLicense	Basic License Bundle	2	\$435.16	\$0.00	\$435.16
Year 4	ProLicense	Pro License Bundle	7	\$3,960.60	\$0.00	\$3,960.60
Year 4	Unlimited7	Unlimited 7 Bundle	18	\$36,299.76	\$0.00	\$36,299.76
<b>Total</b>				<b>\$50,457.52</b>	<b>\$0.00</b>	<b>\$50,457.52</b>



Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

## Standard Terms and Conditions

### Axon Enterprise Inc. Sales Terms and Conditions

#### Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at [www.axon.com/legal/sales-terms-and-conditions](http://www.axon.com/legal/sales-terms-and-conditions)), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

#### ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at [www.axon.com/legal/sales-terms-and-conditions](http://www.axon.com/legal/sales-terms-and-conditions)), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

#### Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

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Signature

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Date Signed

4/18/2023

