

Prepared for: , City Of Aurora

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2025 Transit-250 Cargo RWD Low Roof Van 130" WB Base (R1Y)

Price Level: 525

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**Client Proposal**

Prepared by:  
THOMAS SULLIVAN  
Office: 815-464-9200  
Quote ID: apdtransit  
Date: 04/28/2025



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04/28/2025



Currie Commercial Center | 10125 W. Laraway Frankfort Illinois | 60423

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**Major Equipment**(Based on selected options, shown at right)  
10-speed automatic

- \* Running boards
- \* LT235/65RS16 AS BSW front and rear tires
- \* Overdrive transmission
- \* Transmission electronic control
- \* Stainless steel single exhaust
- \* Dual lead acid battery
- \* Fuel tank capacity: 25.10 gal.
- \* Wireless audio streaming
- \* AM/FM stereo radio
- \* Seek scan
- \* External memory control
- \* Wheelbase: 130.0"
- \* Standard ride suspension
- \* Power door mirrors
- \* Daytime running lights
- \* Variable intermittent front windshield wipers
- \* Driver front impact airbag
- \* Cancellable front passenger air bag
- \* Airbag occupancy sensor

Exterior: Oxford White  
Interior: Dark Palazzo Gray w/Vinyl Front  
Bucket Seats

- \* 16 x 6.5-inch front and rear argent steel wheels
- \* Front tires LT load rating: C
- \* Lock-up transmission
- \* Alternator Amps: 250A
- \* All-speed ABS and driveline traction control
- \* Battery run down protection
- \* Steering wheel mounted audio controls
- \* 4 inch primary display
- \* AM/FM
- \* Auxiliary input jack
- \* Vehicle body length: 219.9"
- \* Interior cargo length: 126.0 "
- \* Rear window defroster
- \* Manual folding door mirrors
- \* Deep tinted windows
- \* Manual climate control
- \* Seat mounted side impact driver airbag
- \* Seat mounted side impact front passenger airbag
- \* 6 airbags

**As Configured Vehicle**

MSRP

STANDARD VEHICLE PRICE .....	\$48,400.00
Order Code 101A .....	N/C
Engine: 3.5L PFDi V6 Flex-Fuel .....	Included
Transmission: 10-Spd Automatic w/OD & SelectShift .....	Included
3.73 Axle Ratio .....	Included
GVWR: 9,070 lb .....	Included
Tires: 235/65R16C 121/119 R AS BSW .....	Included
Wheels: 16" Silver Steel w/Black Hubcap .....	Included
Vinyl Front Bucket Seats .....	Included
Dark Palazzo Gray Vinyl Bucket Seats .....	Included
Monotone Paint Application .....	STD
130" Wheelbase .....	STD
Radio: AM/FM Stereo .....	Included
Fleet Customer Powertrain Limited Warranty .....	N/C
50-State Emissions System .....	STD
Oxford White .....	N/C
Dark Palazzo Gray w/Vinyl Front Bucket Seats .....	N/C
Reverse Sensing System .....	\$295.00
Passenger Running Boards .....	\$310.00

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### Major Equipment

- |   |  |
|---|--|
| * Ford Co-Pilot360 w/Side Wind Stabilization electronic stability control system with anti-rollover | * SecuriLock immobilizer                       |
| * Bucket front seats  | * Driver seat with 4-way directional controls  |
| * Front passenger seat with 4-way directional controls  | * Height adjustable front seat head restraints |
| * Manual front seat head restraint control  | * Driver seat armrest                          |
| * Manual reclining driver seat  | * Manual driver seat fore/aft control          |
| * Manual reclining passenger seat   | * Manual passenger seat fore/aft control       |
| * Vinyl front seat upholstery   | * Vinyl front seatback upholstery              |
| * 4-wheel disc brakes   | * 4-wheel antilock (ABS) brakes                |
| * Electronic parking brake  | * Brake assist system                          |
| * Hill start assist   |  |

### Fuel Economy

City  
N/A



Hwy  
N/A

### As Configured Vehicle

MSRP

Fixed Rr Cargo Door & 2nd Row Passenger-Side Glass .....	\$425.00
Rear-Window Defroster .....	Included
Rearview Mirror .....	Included
Privacy Glass .....	\$225.00
Aux Heater & A/C Prep Pkg w/o Rear Controls .....	\$100.00
Adaptive Cruise Control .....	\$625.00
110V/400W Power Outlet .....	\$475.00
Dual AGM Batteries (70 Amp-hr Each) .....	Included
Back Up Alarm .....	\$185.00
Daytime Running Lamps .....	\$45.00
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SUBTOTAL .....	\$51,085.00
Destination Charge .....	\$2,095.00
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TOTAL .....	\$53,180.00

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**As Configured Vehicle**

Code	Description	MSRP
<b>Base Vehicle</b>		
R1Y	Base Vehicle Price (R1Y)	\$48,400.00
<b>Packages</b>		
101A	Order Code 101A <i>Includes:</i> - Engine: 3.5L PFDi V6 Flex-Fuel Includes port injection. - Transmission: 10-Spd Automatic w/OD & SelectShift Includes auxiliary transmission oil cooler. - 3.73 Axle Ratio - GVWR: 9,070 lb - Tires: 235/65R16C 121/119 R AS BSW - Wheels: 16" Silver Steel w/Black Hubcap - Dark Palazzo Gray Vinyl Bucket Seats Includes 2-way manual driver seat, 2-way manual passenger seat and driver armrest only. - Vinyl Front Bucket Seats - Radio: AM/FM Stereo Includes 4.0" multi-function display, Bluetooth, dual USB ports and 4 speakers (front).	N/C
<b>Powertrain</b>		
998	Engine: 3.5L PFDi V6 Flex-Fuel <i>Includes port injection.</i>	Included
44U	Transmission: 10-Spd Automatic w/OD & SelectShift <i>Includes auxiliary transmission oil cooler.</i>	Included
X73	3.73 Axle Ratio	Included
STDGV	GVWR: 9,070 lb	Included
<b>Wheels &amp; Tires</b>		
STDTR	Tires: 235/65R16C 121/119 R AS BSW	Included
STDWL	Wheels: 16" Silver Steel w/Black Hubcap	Included
<b>Seats &amp; Seat Trim</b>		
V	Vinyl Front Bucket Seats	Included
21G	Dark Palazzo Gray Vinyl Bucket Seats	Included

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**As Configured Vehicle (cont'd)**

Code	Description	MSRP
<i>Includes 2-way manual driver seat, 2-way manual passenger seat and driver armrest only.</i>		
<b>Other Options</b>		
PAINT	Monotone Paint Application	STD
130WB	130" Wheelbase	STD
68H	Passenger Running Boards <i>Covers the B-C pillar passenger-side.</i>	\$310.00
17B	Fixed Rr Cargo Door & 2nd Row Passenger-Side Glass <i>Includes:</i> <i>- Rear-Window Defroster</i> <i>- Rearview Mirror</i>	\$425.00
92E	Privacy Glass <i>Provides protection of vehicle occupant(s) and occupant personal belongings. The glass also provides occupant comfort by helping to reduce vehicle cool-down time.</i> <i>Includes:</i> <i>- Rear-Window Defroster</i>	\$225.00
58U	Radio: AM/FM Stereo <i>Includes 4.0" multi-function display, Bluetooth, dual USB ports and 4 speakers (front).</i>	Included
63E	Dual AGM Batteries (70 Amp-hr Each)	Included
90D	110V/400W Power Outlet <i>High-power outlets deliver up to 400 watts of power, allowing drivers to easily charge smaller corded tools, battery chargers or mobile devices on-site.</i> <i>Includes:</i> <i>- Dual AGM Batteries (70 Amp-hr Each)</i>	\$475.00
60D	Adaptive Cruise Control <i>Includes adjustable speed limiting device (ASLD) and intersection assist. Adaptive cruise control keeps a constant speed without having to work the brake or accelerator pedals. Plus it automatically maintains a driver-inputted preset distance (or gap) from vehicles ahead.</i>	\$625.00
43R	Reverse Sensing System	\$295.00
62C	Aux Heater & A/C Prep Pkg w/o Rear Controls <i>Includes stub lines for delivery of coolant/refrigerant for easy addition of an aftermarket rear heater and A/C system. Requires aftermarket upfit of a climate control system.</i>	\$100.00
43B	Back Up Alarm Ford accessory, pre-installed. <i>Includes 97 dB(A) warning capability.</i>	\$185.00

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**As Configured Vehicle (cont'd)**

Code	Description	MSRP
<b>Fleet Options</b>		
942	Daytime Running Lamps <i>Provides enhanced vehicle visibility during daylight conditions.</i>	\$45.00
WARANT	Fleet Customer Powertrain Limited Warranty  Requires valid FIN code.  <i>Ford is increasing the 5-year 60,000-mile limited powertrain warranty to 5-years, 100,000 miles. Only Fleet purchasers with a valid Fleet Identification Number (FIN code) will receive the extended warranty. When the sale is entered into the sales reporting system with a sales type fleet along with a valid FIN code, the warranty extension will automatically be added to the vehicle. The extension will stay with the vehicle even if it is subsequently sold to a non-fleet customer before the expiration. This extension applies to both gas and diesel powertrains. Dealers can check for the warranty extension on eligible fleet vehicles in OASIS. Please refer to the Warranty and Policy Manual section 3.13.00 Gas Engine Commercial Warranty. This change will also be reflected in the printed Warranty Guided distributed with the purchase of every new vehicle.</i>	N/C
<b>Emissions</b>		
425	50-State Emissions System	STD
<b>Exterior Color</b>		
YZ_02	Oxford White	N/C
<b>Interior Color</b>		
VK_01	Dark Palazzo Gray w/Vinyl Front Bucket Seats	N/C
<b>Upfit Options</b>		
A001	DELIVERY <i>DELIVERY</i>	\$160.00
P-01	Municipal Plates/Title-Shipped <i>Title and Plates</i>	\$203.00
SUBTOTAL		\$51,448.00
Destination Charge		\$2,095.00
TOTAL		\$53,543.00

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Pricing Summary - Single Vehicle

	MSRP
<i>Vehicle Pricing</i>	
Base Vehicle Price	\$48,400.00
Options	\$2,685.00
Colors	\$0.00
Upfitting	\$363.00
Fleet Discount	\$0.00
Fuel Charge	\$0.00
Destination Charge	\$2,095.00
<b>Subtotal</b>	<b>\$53,543.00</b>
<i>Discount Adjustments</i>	
Discount Adjustments	-\$4,237.00
<b>Total</b>	<b>\$49,306.00</b>

Customer Signature

Acceptance Date

Pricing Reflective of Contract 207 Thru the SPC and the Northwest  
Municipal Conference

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