



CITY OF LIGHTS

Original

Invitation to Bid 18-33

**PURCHASE OF
AUTOMATIC EXTERNAL DIFIBRILLATORS
FOR THE AURORA FIRE AND POLICE DEPARTMENTS**

Prepared By:

Second Chance
Cardiac Solutions 

BID PROPOSALS DUE

**Wednesday, May 23, 2018
at 2:00 p.m.**

**City of Aurora
City Clerk's Office
44 E Downer Place
Aurora, Illinois**

CITY OF AURORA, ILLINOIS
INVITATION TO BID 18-33

PURCHASE OF AUTOMATIC EXTERNAL DEFRILLATORS

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CITY OF LIGHTS

RICHARD C. IRVIN
Mayor

Purchasing Division | Finance Department

CITY OF AURORA
INVITATION TO BID 18-33

**PURCHASE OF AUTOMATIC EXTERNAL DEFIBRILLATORS
FOR THE AURORA FIRE AND POLICE DEPARTMENTS**

The City of Aurora invites you to bid on the anticipated purchase of seventy-five (75) automatic external defibrillators with CPR feedback over a two year period for use at by the Aurora Fire and Police Departments.

Sealed Bids will be received at the office of the City Clerk, 44 East Downer Place, Aurora, Illinois 60507, until **2:00 pm, CST, Wednesday, May 23, 2018** to determine proposals for the anticipated above named purchase. Bids will be read publicly at 2:00 pm, in the City Council Chambers.

Attached please find specifications and other pertinent documents necessary for you to respond to this Invitation to Bid.

DO NOT SEND OR DELIVER BIDS PROPOSALS to the Purchasing Division Office.

All proposals are to be submitted on the bid proposal form provided entitled: "Bid Proposal Form 18-33 Purchase of Automatic External Defibrillators."

Each bid must be placed in an envelope, sealed, and clearly marked on the outside: "18-33 Purchase of Automatic External Defibrillators."

Inquiries and/or questions pertaining to the provisions and specifications of this bid package shall be directed to the Director of Purchasing, in writing at PurchasingDL@aurora-il.org. Questions will be accepted until 5:00 pm, Tuesday, May 15, 2018. Questions will be answered via addendum and posted to the City's website at <https://www.aurora-il.org/bids.aspx> by 8:00 am, Thursday, May 17, 2018. **NO** questions will be accepted or answered verbally. **No questions will be accepted or answered after the May 15, 2018 5:00 pm cut-off date/time.** It is the bidder's responsibility to check the website before submitting their bid.

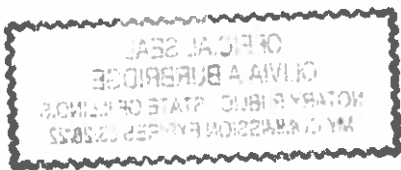
The City of Aurora encourages minority business firms to submit bids and encourages the successful firm to utilize minority businesses as applicable.

Any Bidder who owes the City money may be disqualified at the City's discretion.

The City of Aurora reserves the right at any time and for any reason to cancel this Invitation to Bid, to accept or reject any or all Bids or portion thereof, or accept an alternate bid. The City reserves the right to waive any immaterial defect in any bid, or technicality, informality or irregularity in the bids received, and to disregard all nonconforming or conditional bids or counter-proposals. Unless otherwise specified by the bidder or the City, the City reserves the right to hold the best bids for ninety (90) days from the opening date set forth above. The City may seek clarification from any bidder at any time and failure to respond promptly is cause for rejection. The City further reserves the right to award the bid to the lowest responsible Bidder whose offer best responds in quality, fitness and capacity to the requirements of the proposed work or usage and therefore is in the best interest of the City.

CITY OF AURORA

Jolene Coulter
Director of Purchasing



BIDDER'S CERTIFICATION

I/We hereby certify that:

- A. A complete set of bid proposal papers, as intended, has been received, and that I/We will abide by the contents and/or information received and/or contained herein.
- B. I/We have not entered into any collusion or other unethical practices with any person, firm, or employee of the City which would in any way be construed as unethical business practice.
- C. I/We have adopted a written sexual harassment policy which is in accordance with the requirements of Federal, State and local laws, regulations and policies and further certify that I/We are also in compliance with all equal employment practice requirements contained in Public Act 87-1257 (effective July 1, 1993) and 775 ILCS 5/2-105 (A).
- D. I/We operate a drug free environment and drugs are not allowed in the workplace or satellite locations as well as City of Aurora sites in accordance with the Drug Free Workplace Act of January, 1992.
- E. The Bid Bidder is not barred from bidding on the Project, or entering into this Bid as a result of a violation of either Section 33E-3 or 33E-4 of the Illinois Criminal Code, or any similar offense of "bid rigging" or "bid rotating" of any state or the United States.
- F. I/We will abide by all other Federal, State and local codes, rules, regulations, ordinances and statutes.

COMPANY NAME Second Chance Cardiac Solutions, Inc.

ADDRESS 529 Buckthorne Ct.

CITY/STATE/ZIP CODE Yorkville, IL 60560

NAME OF CORPORATE/COMPANY OFFICIAL Bryan Heriaud
PLEASE TYPE OR PRINT CLEARLY

TITLE Owner

AUTHORIZED OFFICIAL SIGNATURE *Bryan G. Heriaud*

DATE May 22nd, 2018

TELEPHONE (630) 802-5214

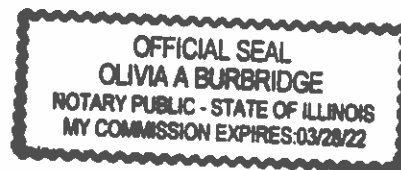
FAX No. (630) 566-3923

Subscribed and Sworn to

Before me this 22 day

of May, 2018

Olivia A. Burbridge
Notary Public



STATE OF ILLINOIS)
)
County of Kane) ss.

BIDDER'S TAX CERTIFICATION

(BIDDER'S EXECUTING OFFICER), being first duly sworn on oath, deposes and states that all statements made herein are made on behalf of the BIDDER, that this despondent is authorized to make them and that the statements contained herein are true and correct.

Bidder deposes, states and certifies that Bidder is not barred from Biding with any unit of local government in the State of Illinois as result of a delinquency in payment of any tax administered by the Illinois Department of Revenue unless Bidder is contesting, in accordance with the procedures established by the appropriate statute, its liability for the tax or the amount of the tax, all as provided for in accordance with 65 ILCS 5/11-42.1-1.

DATED this 22nd day of May, 2018.

By Bryan G. Heriaud
(Signature of Bidder's Execcuting Officer)

Bryan Heriaud
(Print name of Bidder's Executing Officer)

Owner
(Title)

ATTEST/WITNESS:

By [Signature] Elizabeth J. Heriaud
Title Secretary

Subscribed and sworn to before me this
22 day of May, 2018.

[Signature]
Notary Public

(SEAL)



CITY OF AURORA, ILLINOIS
INVITATION TO BID 18-33

PURCHASE OF AUTOMATIC EXTERNAL DEFIBRILLATORS

INSTRUCTIONS TO BIDDERS

01. REQUIREMENTS OF BIDDER

The successful Bidder may be required to (a) enter into a fully signed Bid in writing with the City of Aurora covering matters and things as are set forth in the Bid Proposal Package; and (b) carry insurance acceptable to the City covering public liability, property damage and workers compensation.

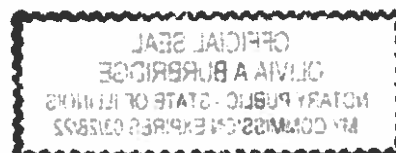
02. ACCEPTANCE OF BID PROPOSALS

a. Bidder must submit an original bid response, marked as "original" and two (2) complete paper copies, and shall have provided all requested information, and submitted all appropriate forms, certificates, affidavits and addendum acknowledgements in each copy in order to be considered responsive.

b. Bids must be submitted on the forms provided and all information and certifications called for must be furnished. Bids submitted in any other manner, or which fail to furnish all information or certificates required, may be summarily rejected. Bids may be modified or withdrawn prior to the time specified for the opening of bids. Bids shall be filled out legibly in ink or type-written with all erasures, strike overs and corrections initialed in ink by the person signing the bid. The bid shall include the legal name of the bidder, the complete mailing address, and be signed in ink by a person or persons legally authorized to bind the bidder to a Bid. Name of person signing should be typed or printed below the signature.

Envelopes containing bids must be sealed and addressed to the City of Aurora City Clerk. The name and address of the bidder and the Invitation Number must be shown in the upper left corner of the envelope.

c. The City of Aurora reserves the right at any time and for any reason to accept or reject any or all Bids or portion thereof, or accept an alternate bid. The City reserves the right to waive any immaterial defect in any bid, or technicality, informality or irregularity in the bids received, and to disregard all nonconforming or conditional bids or counter-proposals. Unless otherwise specified by the bidder or the City, the City reserves the right to hold the best bids for ninety (90) days from the opening date. Bidder agrees to accept a notice of award, if selected, based on the terms of this Bid Proposal in the event that a notification of award is received on or before expiration of the 90-day time period. The City reserves the right to cancel the Bid Proposal at any time, without liability for any loss, damage, cost or expense incurred or suffered by any Bidder as a result of that cancellation. Each Bidder is solely responsible for the risk and cost of preparing and submitting a Bid Proposal.



- d. Although price is a consideration, qualifications and experience, capacity to handle the work, and response to the bid, will also be considered. No Bid Proposal will be considered unless the Bidder shall furnish evidence satisfactory to the City that they have the necessary facilities, abilities, experience, equipment, and financial and physical resources available to fulfill the conditions of the Bid and execute the Work should the Bid be awarded to them. Bid Proposal documents which are not responsive to the requirements herein may not be considered by the City for an award of the Bid.

The Bid will be awarded to the lowest responsive responsible Bidder. In determining the responsibility of any Bidder, the City may take into account other factors such as past records of its or other entities transactions with the Bidder, experience, ability to work cooperatively with the City and its staff, adequacy of equipment, ability to complete performance within necessary time limits, and other pertinent considerations such as, but not limited to, reliability, reputation, competency, skill, efficiency, facilities and resources.

The Bidder will be awarded in the City's best interests based on these and other legally-allowable considerations. The City and its representatives and agents may make any investigations deemed necessary to determine the ability of the Bidder to perform the Work. The Bidder shall furnish any information and data requested by the City for this purpose.

03. RECEIPT OF BID PROPOSALS

- a. It is suggested that Bidders allow a minimum of four days for delivery through U.S. mail, or Bid Proposals may be delivered to the Office of the City Clerk in person. Overnight courier is acceptable provided timely receipt of Bid Proposals. The City shall not be responsible for late delivery of your Bid by a third party courier. The Bidder assumes responsibility for late delivery of the mail. It is the sole responsibility of the Bidder to see that their Bid Proposal is received in the proper time.
- b. Any Bid Proposal received by the Office of the City Clerk **after 2:00 p.m. on Wednesday, May 23, 2018** shall be rejected and returned unopened. **There will be no exceptions!**

04. WITHDRAWAL OF BID PROPOSALS

Bidders are cautioned to verify their bids before submission. Negligence on the part of the bidder in preparing the bid confers no right for withdrawal or modification of the bid after it has been opened. Bidders may not withdraw their bid after the opening without the approval of the Director of Purchasing. Requests to withdraw a bid must be in writing and properly signed. Bidders may, however, without prejudice, modify or withdraw its bid by written request, provided that the request is received by the City Clerk prior to the scheduled opening and at the address to which bid proposals were to be submitted. Following withdrawal or modification of its Bid Proposal, Bidder may submit a new Bid Proposal, provided it is received by the City Clerk prior to the bid proposal due date. No bid proposal will be opened which is received after the time and date scheduled for the Bid Proposals to be received.

05. BID DEPOSIT

No Bid Deposit Required.

06. CITY'S AGENT

The Director of Purchasing, or delegate, shall represent and act for the City in all matters pertaining to the bid proposal and Bid in conjunction thereto.

07. INVESTIGATION

It shall be the responsibility of the Bidders to make any and all investigations necessary to become thoroughly informed of what is required and specified in the bid. No plea of ignorance by the Bidders of conditions that exist or may hereafter exist as a result of failure or omission on the part of the Bidder to make the necessary examinations and investigations will be accepted as a basis for varying the requirements of the City of the compensation to the Bidder.

Each Bidder submitting a bid proposal is responsible for examining the complete Invitation to Bid Package and all Addenda, and is also responsible for informing itself of all conditions that might in any way affect the cost or the performance of any Work. Failure to do so will be at the sole risk of the Bidder, and no relief will be given for errors or omissions by the Bidder. If awarded the Bid, the Bidder will not be allowed any extra compensation by reason of any matter or thing concerning which such Bidder should have fully informed himself, because of his failure to have so informed himself prior to submitting the bid proposal. The submission of a bid proposal shall be construed as conclusive evidence that the Bidder has made such examination as is required in this section and that the Bidder is conversant with local facilities and difficulties, the requirements of the Invitation to Bid documents, and of pertinent, local, state and federal laws and codes, prevailing local labor and material markets, and has made due allowance in its bid proposal for all contingencies.

08. BIDDER CAPABILITY

The City reserves the right to require of the Bidder proof of his/her capability to perform as required by the specifications. However, prequalification of the Bidder shall not be required. The City may, at its option, disqualify a Bidder and reject his bid proposal for cause. Reasons deemed sufficient for this action shall include, but not be limited to, the following:

- Evidence of collusion among Bidders.
- Receipt of more than one bid proposal on any project from an individual, or from a corporation. This restriction does not apply to subcontractors.
- Default on any previous Bid.
- Unreasonable failure to complete a previous Bid within the specified time or for being in arrears on an existing Bid without reasonable cause for being in arrears.

- Inability to perform as revealed by an investigation of the Bidder's financial statement, experience and/or plant and equipment.
- **Any Bidder who owes the city money may be disqualified at the City's discretion.**

09. ALTERNATE PROPOSALS

The specifications are prepared to describe the goods and/or service which the City deemed to be in the best interest to meet its performance requirements. Bidders desiring to submit a Bid Proposal on items which deviate from the stated specifications, but which they believe to be equal, may do so, but all specification deviations must be clearly stated on the form provided in the Bid Package. The Purchasing Director reserves the right to rule upon specification deviation in a manner as best befits the needs of the City. If a Bidder wishes to submit more than one Bid Proposal, each Bid Proposal, after the first, is to be considered an **alternate**. **THESE BID PROPOSALS MUST BE PLACED IN SEPARATE ENVELOPES. THE ENVELOPE AND THE PROPOSAL PAGE MUST BE PLAINLY MARKED "ALTERNATE PROPOSAL"**. The Purchasing Director will reject all deviations that amount to a material nonconformity with the specifications of the Bid Proposal.

10. AWARD

It is the intent of the City to award the bid to the lowest responsive responsible bidder meeting specifications. Award will be based on the following factors, but not limited to (where applicable): (a) adherence to all conditions and requirements of the bid specifications; (b) price; (c) qualifications of the bidder, including past performance, financial responsibility, general reputation, experience, service capabilities, and facilities; (d) delivery or completion date; (e) product appearance, workmanship, finish, taste, feel, overall quality, and results of product testing; (f) maintenance costs and warranty provisions; and (g) repurchase or residual value.

If the Bidder modifies limits, restricts or subjects his bid proposal to conditions that would change the requirements of the bid, this would be considered a conditional or qualified Bid Proposal and will not be accepted. The City reserves the right to delete any item listed in the bid.

Notification of the Bid Award will be made by the issuance of a purchase order.

11. PAYMENT

Payment shall be made for services rendered. The City, after inspection and acceptance, and in consideration of the faithful performance by the Bidder, agrees to pay for the completion of the work embraced in this Bid, within thirty (30) days of the receipt of the invoice.

Time, in connection with any discount offered, will be computed from the date of delivery to the City or from the date a correct invoice is received by the City of Aurora Purchasing Division, if the latter date is later than the date of delivery.

Prices will be considered NET, if no payment discount is shown.

The successful Bidder shall submit invoices via e-mail to:

PurchasingDL@aurora-il.org

or Fax to 630-256-3559

or Mail to the following address:

**City of Aurora
Attn: Purchasing Division
44 E. Downer Place
Aurora, IL 60507**

The City of Aurora offers electronic funds transfer (EFT) payment to our vendors. EFT is fast, simple, safe and secure and is *our preferred method of payment!* An authorization agreement form is included in this bid proposal package for your use and convenience.

12. PRICES

The price quoted for each item is the full purchase price, including delivery to destination and includes all transportation and handling charges, premiums on bonds, material or service costs and all other overhead charges of every kind and nature. Unless otherwise specified, prices shall remain firm for the duration of the purchase.

Unit prices shall not include any local, state or federal taxes. In case of mistake in extension of price, unit price shall govern. All prices must be typewritten or written in black ink. (The party signing the Bid Proposal or his/her authorized representative must initial any alteration in ink.)

13. DISCOUNTS

Prices quoted must be net after deducting all trade and quantity discounts. Where cash discounts for prompt payment are offered, the discount period shall begin with the date of receipt of a correct invoice or receipt or final acceptance of goods, whichever is later.

14. TAXES

The City of Aurora is exempt, by law, from paying State and City Retailer's Occupation Tax, State Service Occupation Tax, State Use Tax and Federal Excise Tax (per Illinois Revised Statutes, Chapter 120, Paragraph 44) upon City works and purchases. The City of Aurora's Sales Tax Exemption Number is E9996-0842-07.

15. INTERPRETATION OR CORRECTION OF BIDDING DOCUMENTS

Bidders shall promptly notify the City of any ambiguity, inconsistency of error which they may discover upon examination of the bidding documents. Interpretations, corrections and changes will be made by addendum. Each bidder shall ascertain prior to submitting a bid that all addenda have been received and acknowledged in the bid.

16. DEFAULT

Time is of the essence of this bid and if delivery of acceptable items or rendering of services is not completed by the time promised, the City reserves the right, without liability, in addition to its other rights and remedies, to terminate the Bid by notice effective when received by Bidder, as to stated items not yet shipped or services not yet rendered. The City will procure articles or service from other sources and hold the Bidder responsible for any excess cost incurred as provided for in Article 2 of the Uniform Commercial Code.

17. INSPECTION

Materials or equipment purchased are subject to inspection and approval at the City's destination. The City reserves the right to reject and refuse acceptance of items which are not in accordance with the instructions, specifications, drawings or data of Bidder's warranty (express or implied). Rejected materials or equipment shall be removed by, or at the expense of, the Bidder promptly after rejection.

18. WARRANTY

Bidder warrants that all goods and services furnished hereunder will conform in all respects to the terms of the solicitation, including any drawings, specifications or standards incorporated herein, and that they will be free from latent and patent defects in materials, workmanship and title, and will be free from such defects in design. In addition, Bidder warrants that said goods and services are suitable for, and will perform in accordance with, the purposes for which they are purchased, fabricated, manufactured and designed or for such other purposes as are expressly specified in this solicitation.

19. REGULATORY COMPLIANCE

Bidder represents and warrants that the goods or services furnished hereunder (including all labels, packages and container for said good) comply with all applicable standards, rules and regulations in effect under the requirements of all Federal, State and local laws, rules and regulations as applicable, including the Occupational Safety and Health Act as amended, with respect to design, construction, manufacture or use for their intended purpose of said goods or services.

20. CANCELLATION

The City reserves the right to cancel the whole or any part of the Bid if the Bidder fails to perform any of the provisions in the Bid or fails to make delivery within the time stated. The Bidder will not be liable to perform if situations arise by reason of strikes, acts of God or public enemy, acts of the City, fires or floods.

21. SIGNATURES

Bid Proposals must be signed by the Bidder with his/her usual signature. Bid Proposals by partnerships must be signed with the partnership name by all members of the partnership, or an authorized representative, followed by the signature and title of the person signing. Bid Proposals

by corporations must be signed with the name of the corporation, followed by the signature and title of the person authorized to bind it in the matter. All signatures must be in ink.

When a corporation submits a Bid Proposal, its agent must present legal evidence that he has lawful authority to sign said Bid Proposal and that the corporation has a legal existence. In the event that any corporation organized and doing business under the laws of any foreign state is the successful Bidder, such corporation must present evidence before any Bid is executed that it is authorized to do business in the State of Illinois. Bidders by corporations must be executed in the corporate name by the President or a Vice President (or other corporate officer accompanied by evidence of authority to sign), and the signature must be attested by the Secretary or an Assistant Secretary, and the corporate seal must be affixed. The corporate address and state of incorporation must be shown below the signature. Bid Proposals by partnerships must be executed in the partnership name and signed by a partner whose title must appear under the signature, and the official address of the partnership must be shown below the signature. Any corrections to entries made on the Bid Proposal forms shall be initialed by the person signing the Bid Proposal. When requested by the City, satisfactory evidence of the authority of any signature on behalf of the Bidder shall be furnished.

22. ELIGIBILITY

By signing this bid, the bidder hereby certifies that they are not barred from bidding on this Bid as a result of a violation of Article 33E, Public Bids of the Illinois Criminal Code of 1961, as amended (Illinois Compiled Statutes, 720 ILCS 5/33E-1).

23. DATA

Complete and detailed brochures and vehicles equipment, materials, goods, supplies and/or services to be furnished must be included with each Bid.

24. COMPLIANCE WITH LAWS AND REGULATIONS

The Bidder shall at all times observe and comply with all Federal, State, Municipal and other local laws, ordinances, regulations, and requirements which in any manner affect the conduct of the Work, and with all Federal, State and local laws and policies of non-discrimination, sexual harassment, prevailing wages and others applicable thereto; and all such orders or decrees as exist at the present and which may be enacted later, of bodies or tribunals having jurisdiction or authority over the Work, and no plea of misunderstanding or ignorance thereof will be considered. He shall indemnify and save harmless the City and all its officers, agents, employees and servants against any requirement, claim or liability arising from or based on the violation of any such law, ordinance, regulation, order or decree, whether by himself or his employees.

This Bid shall be governed by and construed according to the laws of the State of Illinois.

25. BONDS AND INSURANCE

The requirement of a labor and material payment and performance bond will be waived for purpose of this Invitation to Bid.

26. INSURANCE AND HOLD HARMLESS PROVISION

At the Bidder's expense, the Bidder shall secure and maintain in effect throughout the duration of this Bid, insurance of the following kinds and limits to cover all locations of the Bidder's operations. The Bidder shall furnish Certificates of Insurance to the City before starting or within ten (10) days after the execution of the Bid, whichever date is reached first. All insurance policies shall be written with insurance companies approved by the City of Aurora and licensed to do business in the State of Illinois and having a rating of not less than A IX, according to the latest edition of the A.M. Best Company; and shall include a provision preventing cancellation of the insurance policy unless thirty (30) days prior written notice is given to the City. This provision shall also be stated on each Certificate of Insurance as: "Should any of the above described policies be canceled before the expiration date thereof, the issuing company will endeavor to mail 10 days written notice to the certificate holder named to the left". Upon requested, the awardee of this Bid will give the City a copy of the insurance policies. The policies must be delivered to the City within two weeks of the request. The limits of liability for the insurance required shall provide coverage for not less than the following amount, or greater where required by law:

- (1) Worker's Compensation Insurance - Statutory amount.
- (2) General Liability Insurance:
 - (a) \$1,000,000 per occurrence and \$2,000,000 general aggregate
 - (b) \$500,000 per occurrence for Property Damage
 - (c) \$1,000,000 per occurrence for Personal Injury
- (3) Auto Liability Insurance:
 - (a) Bodily injury with limits not less than \$1,000,000
 - (b) Property damage with limits not less than \$500,000
- (4) Umbrella excess liability of \$1,000,000 per occurrence, \$2,000,000 aggregate

The Bidder shall include the City as a primary, non-contributory additional named insured on both General and Auto Liability Insurance policies and indicate said status on any Certificates of Insurance provided to the City pursuant to this project. All insurance premiums shall be paid without cost to the City.

The Bidder agrees to indemnify and save harmless the City of Aurora, their agents and employees from and against all loss and expenses (including costs and attorneys' fees) by reason of liability imposed by law or claims made upon the City of Aurora for damages because of bodily injury, including death at any time resulting therefrom sustained by any person or persons or on account of damage to property, including loss of use thereof, arising out of or in consequence of the performance of this project work, whether such claims or injuries to persons or damage to property be due to the negligence of the Bidder or his Subcontractors. The Bidder shall assume total risk and shall be responsible for any and all damages or losses caused by or in any way resulting from the work and provide all insurance necessary to protect and save harmless the City of Aurora and its employees.

27. WORKERS COMPENSATION ACT

The Bidder further agrees to insure his employees and their beneficiaries and to the employees and the beneficiaries of any subcontractor employed from time to time by him on said Work, the necessary first-aid, medical, surgical, and hospital services and any compensation provided for in the Workers Compensation Act of the State of Illinois that is or may be in force in the State.

Such insurance shall be placed by said Bidder in a company or association (to be approved by the City and to be accepted by the Council thereof) authorized under the laws of the State of Illinois to insure the liability above specified.

Said Bidder hereby further agrees to indemnify, keep and save harmless said City from all action, proceedings, claims, judgments, awards, and costs, loss, damages, expenses, and attorney's fees which may in any way come against said City by reason of any accidental injuries or death suffered by any of his employees or the employees of any subcontractor employed by him in and about the performance of the Work provided for in the Bid, and any and all liability resulting thereupon; and said Bidder, in case of any suit, action, or proceeding on account of any or all of the foregoing shall defend the same for and on behalf of said City and indemnify the City therefore, and pay the amount of any and all awards and final judgments and orders rendered and entered therein, together with all loss, costs, damages, attorney's fees, and expenses incurred therein. Said Bidder shall be the sole employer of its employees and workers, and in no way so shall the City be considered a joint employer of same under any circumstance.

28. MINORITY PARTICIPATION

The City of Aurora encourages minority business firms to submit Bidders and encourages the successful Bid Bidder to utilized minority businesses as sub-contractors for supplies, equipment, services and construction.

29. PROSECUTION OF WORK

The Bidder shall begin the Work to be performed under the Bid as specified in the specifications after the execution and acceptance of the Bid, unless otherwise provided. The Work shall be conducted in such a manner and with sufficient materials, equipment and labor as is considered necessary to insure its completion within the time specified in the Bid.

30. TIME

Bidder shall schedule its Work to meet the requirement of the City. Bidder shall perform the Work expeditiously in cooperation with the City's agents, employees, Bidders and subcontractors. Bidder shall make no claim against City and no claim shall be allowed for any damages which may arise out of any delay caused by City, its agents, employees, Bidder or subcontractors. Bidder's sole remedy for delay shall be an extension in the Bid time.

31. QUESTIONS

Inquiries and/or questions pertaining to the provisions and specifications of this bid package shall be directed to the Director of Purchasing, in writing at PurchasingDL@aurora-il.org. Questions will be accepted until 5:00 pm, Tuesday, May 15, 2018. Questions will be answered via addendum and posted to the City's website at <https://www.aurora-il.org/bids.aspx> by 8:00 am, Thursday, May 17, 2018. NO questions will be accepted or answered verbally. **No questions will be accepted or answered after the May 15, 2018 5:00 pm cut-off date/time.** It is the bidder's responsibility to check the website before submitting their bid.

It is the responsibility of the interested bidder to check our website and assure they have received addendum, if any issued, and acknowledge such receipt where indicated.

CITY OF AURORA, ILLINOIS
INVITATION TO BID 18-33

**PURCHASE OF AUTOMATIC EXTERNAL DEFIBRILLATORS FOR
THE AURORA FIRE AND POLICE DEPARTMENTS**

BID PROPOSAL SPECIFICATIONS

Section 1. Project Introduction and Purpose

Bidders are required to read and understand all information contained within the entire Bid Proposal package. By responding to this Bid, the Bidder agrees to have read and understand these documents.

Purpose: The City of Aurora (hereinafter “the City”) is accepting competitive sealed bids from qualified and authorized vendors for the anticipated purchase of seventy-five (75) automatic external defibrillators of the designated Cardiac Science products over a two year period for the Aurora Fire and Police Departments.

Section 2. Minimum Qualifications

The following are minimum requirements that the vendor must meet in order to be eligible to submit a bid proposal. Responses must clearly show compliance with these minimum qualifications. The City will reject without further consideration those applications that are not clearly responsive to these minimum qualifications.

Approved Equal

The city will not accept any substitutions or approved equals.

General Requirements

Bids must be submitted on the forms provided and all information and certifications called for must be furnished. Bids submitted in any other manner, or which fail to furnish all information or certificates required, may be summarily rejected. Bids may be modified or withdrawn prior to the time specified for the opening of bids. Bids shall be filled out legibly in ink or type-written with all erasures, strike overs and corrections initialed in ink by the person signing the bid. The bid shall include the legal name of the bidder, the complete mailing address, and be signed in ink by a person or persons legally authorized to bind the bidder to a contract. Name of person signing should be typed or printed below the signature.

The contract will be issued in the form of a purchase order. All properly authorized purchases and services of the City shall be evidenced by the issuance of the same. Please be advised that any invoice received by the City not referencing a purchase order number may not be accepted as a valid City obligation.

Illinois Non-Appropriation Clause:

A forfeit clause is provided pursuant to the Illinois Non-Appropriation Clause of funds for government entities that if funds or budgets are not approved, service may be cancelled. No early cancellation penalties will be assessed, but the customer must be given 30-day notice of intent to cancel.

Termination for Clause:

This Contract may be terminated by the City at any time upon thirty (30) days written notice, or by either party in the event of substantial failure to perform in accordance with the terms hereof by the other party through no fault of the terminating party. This Contract is also subject to termination by either party if either party is restrained by state or federal law of a court of competent jurisdiction from performing the provisions of this Agreement.

Upon such termination, the liabilities of the parties to this Contract shall cease, but they shall not be relieved of the duty to perform their obligations up to the date of termination. Mailing of such notice, as and when above provided, shall be equivalent to personal notice and shall be deemed to have been given at the time of mailing.

If this Contract is terminated due to the City's substantial failure to perform, the Contractor shall be paid for labor and expenses incurred to date, subject to set off for any damages, losses or claims against the City resulting from or relating to Contractor's performance or failure to perform under this agreement.

In the event of termination by the City upon notice and without cause, upon completion of any phase of the Basic Services, fees due the Contractor for services rendered through such phase shall constitute total payment for services. In the event of such termination by the City during any phase of the Basic Services, the Contractor will be paid for services rendered during the phase on the basis of the proportion of work completed on the phase as of the date of termination to the total work required for that phase.

Response Instructions

An original bid response, marked as "original" and two (2) complete paper copies shall be returned in a sealed package or envelope bearing the name and address of the respondent and be labeled "18-33 Automatic External Defibrillators." Your Bid may be mailed or hand delivered to:

**City of Aurora
City Clerk's Office, 2nd Floor
44 E Downer Place
Aurora, Illinois 60507**

The City shall not be responsible for late delivery of your Bid by a third party courier. There will be no exceptions!

Inquiries and/or questions pertaining to the provisions and specifications of this bid package shall be directed to the Director of Purchasing, in writing at PurchasingDL@aurora-il.org. Questions will be accepted until 5:00 pm, Tuesday, May 15, 2018. Questions will be answered via addendum and posted to the City's website at <https://www.aurora-il.org/bids.aspx> by 8:00 am, Thursday, May 17, 2018. NO questions will be accepted or answered verbally. **No questions will be accepted or answered after the May 15, 2018 5:00 pm cut-off date/time.** It is the bidder's responsibility to check the website before submitting their bid.

BIDS MAY NOT BE SUBMITTED ELECTRONICALLY.

Section 3. Product Specifications

The City of Aurora is seeking to purchase an anticipated seventy-five (75) automated external defibrillators with CPR feedback during 2018 and 2019.

The city is seeking only the Cardiac Science Automatic G5 Automatic External Defibrillator with CPR feedback.

Each G5 unit must be new and delivered pursuant the following service agreement requirements:

1. Bilingual – English/Spanish
2. Must have the CPR feedback
3. Include a slim or rugged case (as requested)
4. 8 year warranty
5. 4 year full operational performance guarantee on Intellisense medical grade non-rechargeable batteries

The city is also looking for the vendor to provide the following:

1. Trade-In of old/obsolete models as replaced
 - a. Trade in models are: FR2, FR2 Plus, Phillips, and Zoll
2. Mastertrack software – online tracking tool
 - a. First year should be free, provide cost for annual renewal
3. Provide Three G5 Trainers
4. Training

CITY OF AURORA, ILLINOIS
INVITATION TO BID 18-33

PURCHASE OF AUTOMATIC EXTERNAL DEFIBRILLATORS

CONTACT INFORMATION

Vendor shall provide the following contact information assigned to service the City of Aurora account.

Customer Service/General Information: Ph: (630) 882-9253

To place an order:

Name: Bryan Heriaud
Ph: (630) 802-5214 Fax: (630) 566-3923
E-mail: Bryan@SCCSolutions.net


Billing & Invoicing question:

Name: Elizabeth Heriaud
Ph: (630) 888-0504 Fax: (630) 566-3923
E-mail: Accounting@SCCSolutions.net

Questions:

Name: Bryan Heriaud
Ph: (630) 802-5214 Fax: (630) 566-3923
E-mail: Bryan@SCCSolutions.net

Bidder's Name: Bryan Heriaud, Owner - Second Chance Cardiac Solutions, Inc.

Signature & Date:  May 22nd, 2018

CITY OF AURORA, ILLINOIS
INVITATION TO BID 18-33

PURCHASE OF AUTOMATIC EXTERNAL DEFIBRILLATORS

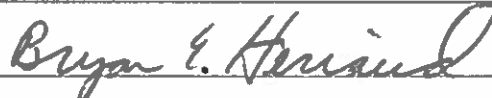
REFERENCES

(Please Type)
Organization City of Elgin – Elgin Police Department and Elgin Grant Program
Address 151 Douglas Ave.
City, State, Zip Elgin, IL 60120
Phone Number (847) 987-4357 (Cell) (847) 289-2171 (Office)
Contact Person Lt. Arnie Zabran - Emergency Medical Dispatch Coordinator
Date of Project Multiple Dates – 2-2012 – Current Client - 117 AEDs sold and servicing

Organization Oswego School District 308
Address 4175 Route 71
City, State, Zip Oswego, IL 60543
Phone Number (630) 567-2434 (Cell) (630) 636-4633 (Office)
Contact Person Melanie Eilers - Director of Nursing
Date of Project Multiple Dates – 6-2014 – Current Client – 63 AEDs, 23 buildings sold and servicing

Organization Village of Lombard, Police and Fire
Address 235 E. Wilson Ave.
City, State, Zip Lombard, IL 60148
Phone Number (630) 333-3450 (Cell) (630) 873-4572 (Office)
Contact Person Lt. Frank Gallione – Chief Roy Newton
Date of Project Multiple Dates – 1-2011 – Current Client – 47 AEDs sold and servicing

Bidder's Name: Bryan Heriaud, Owner - Second Chance Cardiac Solutions, Inc.

Signature & Date:  May 22nd, 2018

Clients of Second Chance Cardiac Solutions, Inc.

Annunciation Parish
Batavia Park District
Brother Rice High School
Carol Stream Park District
Costco
Deerfield Fire & Police Department
DuPage County Fair Grounds
Elburn Police Department
Elgin Police-Park District and City
Glen Ellyn Fire Department
Gurnee Fire-Police Department
Harvey School District 152
Hoffman Estates Fire Department
Homewood-Flossmoor Park District
Kankakee County Sheriff
Lake County Sheriff
Lisle Fire Department
Lockport Police Department
Machesney Park Fire Department
Metra
Mokena Fire Department
Oak Brook Fire Department
Oak Brook Police Department
Oswego School District 308
Park District of Oak Park
Plano Police Department
River Forest Fire Department
Robert Morris University
St. Bede the Venerable
St. Charles Police
Sugar Grove Park District
Westmont Fire-Police Department
Will County Government
York Township Senior Center

Aurora Police Department
Batavia Police Department
Carol Stream Fire Department
Cooper's Hawk Winery & Restaurants
Crete Monee School District 201-U
Deerfield Park District
DuPage County Sheriff
Elburn Public Works
Fox Valley Family YMCA
Glen Ellyn Police Department
Gurnee Park District
Heartland Blood Bank
Hoffman Estates Police Department
Illinois State Police
Kendall County Sheriff
Lake in the Hills Police Department
Lockport Park District
Lombard Fire Department
McHenry County Sheriff
Montgomery Police Department
Naperville Fire Department
Oak Brook Park District
Ogle County Sheriff's Office
Oswego Police Department
Pepsi Company
Proviso Township School District
River Forest Library
Rolling Green Country Club
Sangamon County Sheriff
Standard Club of Chicago
Sugar Grove Police Department
Will County Health Department
Will County Sheriff
Yorkville School District 115

American Heart Association Faculty
-Faculty Members & BLS Instructors

American Safety & Health Institute
-Training Center & BLS Instructors

University of Chicago (Medical Direction)
-Dr. Martin Burke & Dr. John Beshai

Affiliations

American Red Cross
-Authorized Provider & BLS Instructors

Start the Heart – DuPage County
-Training Affiliate

Parent Heart Watch – Member

Chicago Tribune

CHICAGO-ILLINOIS

Metra nearing goal for defibrillators

By end of next month, each train will carry at least 1 of the devices

BY NAOMI NIX
Tribune reporter

Metra is nearing completion of an initiative to equip all commuter trains with potentially lifesaving defibrillators, officials with the rail line said Thursday.

About 300 automatic external defibrillators, or AEDs, will be installed on Metra trains by the end of January.

Additional defibrillators will be put in place at Metra work facilities and in its police vehicles, according to the agency.

The defibrillators monitor a person's heartbeat for irregularities and deliver an electrical current to those stricken with sudden cardiac arrest.

The hand-held machines issue audio instructions, so even those without training should be able to use one,

officials said.

"Even third-graders can use these devices," said Dr. Amer Aldeen of Northwestern University's Feinberg School of Medicine, which is partnering with Metra on the initiative. "They don't shock people who are sleeping. They don't shock people who are drunk."

About 300,000 Americans a year suffer cardiac arrest outside of a hospital setting, and 92 percent of them die of it, according to the Centers for Disease Control and Prevention. A defibrillator can triple the survival rate, Aldeen said.

Metra doesn't keep track of how many people suffer from cardiac arrest while on board a train, but estimates train are forced to make unscheduled stops 10 to 20 times a month for emergency medical situations, said Metra spokeswoman



HEATHER CHARLES/TRIBUNE PHOTO

Gov. Pat Quinn, left, watches Thursday at Millennium Station as Cardiac Science Corp.'s Bryan Herlaud demonstrates how to use the defibrillators Metra is installing on its trains.

Meg Reile.

Every Metra train will have at least one defibrillator on it, with the aim being to have the devices on every

other car. About 1,000 Metra

employees, mostly those who work on the trains, will be trained in how to use the equipment, according to

Metra.

In September, the Metra board agreed to pay \$664,606 for a contract with Cardiac Science Corp.

to provide the AEDs and maintenance services for two years, according to the agency.

The Federal Aviation Administration has required defibrillators on passenger airplanes since 2001. But most transit agencies have been slow to add the devices to commuter trains. Metra announced it was adding defibrillators in August 2011.

In 2009, 64-year-old Michael Crowe was riding to work on a Metra train when he collapsed with heart attack symptoms.

Two nurses on the train attempted to resuscitate him, but Crowe later died.

Crowe's family applauded the addition of defibrillators on Metra trains.

"I wish they had gotten it sooner," said his daughter, Michelle Crowe, who is trained in AED use. "They can save people's lives."

nix@tribune.com
Twitter @nrxix87

CITY OF AURORA, ILLINOIS
INVITATION TO BID 18-33
PURCHASE OF AUTOMATIC EXTERNAL DEFIBRILLATORS

BID PROPOSAL FORM

Bid Due Date & Time: 2:00 p.m. CST, Wednesday, May 23, 2018

To: **City of Aurora**
City Clerk's Office
44 E Downer Place
Aurora, Illinois 60507

The following offer is hereby made to the City of Aurora, Aurora, Illinois, hereafter called the Owner.

Submitted By: Bryan Heriaud, Owner - Second Chance Cardiac Solutions, Inc.

- I. The undersigned Vendor proposes and agrees, after having examined the specifications, quantities and other Bid documents, to irrevocably offer to furnish the materials, equipment and services in compliance with all terms, conditions, specifications and amendments (if applicable) contained in the bid solicitation documents. The items in this Invitation to Bid, including, but not limited to, all required certificates, are fully incorporated herein as a material and necessary part of the Bid.
 - A. The Vendor shall also include with their bid any necessary literature, samples, etc., as required within the Invitation to Bid, Instruction to Bidders and specifications.
 - B. For purposes of this offer, the terms Offeror, Bidder, and Vendor are used interchangeably.
- II. In submitting this Offer, the Vendor acknowledges:
 - A. All bid documents have been examined: Instructions to Bidder, Specifications and the following addenda:

No. #1, No. _____, No. _____, (Vendor to acknowledge addenda here.)

SUBMITTED BY

COMPANY Second Chance Cardiac Solutions, Inc.

ADDRESS 529 Buckthorne Ct.

CITY, STATE, ZIP Yorkville, IL 60560

AUTHORIZED SIGNATURE  Owner

EMAIL Bryan@SCCSolutions.net

Title

PHONE # (630) 802-5214 FAX # (630) 566-3923 DATE May 22nd, 2018

CITY OF AURORA, ILLINOIS
 INVITATION TO BID 18-33
 PURCHASE OF AUTOMATIC EXTERNAL DEFIBRILLATORS

BID PROPOSAL FORM

I/We propose to furnish material and labor as specified in the attached Specifications to Bid at the following delivered price:

Complete requirements to purchase an anticipated seventy-five (75) over a two year period (2018/2019) for the Aurora Fire Department and Aurora Police Department.


	UNIT COST	QUANTITY	TOTAL COST
Cardiac Science G5 with CPR Feedback	\$1,238.75	75	\$92,906.25
Mastertrack Software – Cost After First Year <small>Please See Quote</small>	\$0.00, \$7.95, \$34.95	75	\$0.00
G5 Trainer	\$375.00	3	\$1,125.00
Training – per hour	No Charge	Unlimited	\$0.00
Trade In Credit		73	(\$10,300.00)
Net delivered price			\$83,731.25

Complete delivery of unit(s) will be received within 10-15 working days upon receipt of order.

All bid prices shall be shown as delivered Aurora Destination, Prepaid and Allowed. Do not add state, federal or local taxes. Municipalities are exempt. Exemption Certification Permit No. Illinois E9996-0842-07.

No additional charges over base bid price will be accepted without written approval of the Purchasing Director.

Bidder's Name: Bryan Heriaud, Owner - Second Chance Cardiac Solutions, Inc.

Signature & Date:  May 22nd, 2018

Second Chance Cardiac Solutions, Inc.
P.O. Box 152
Yorkville, IL 60560
(630) 802-5214
sales@sccsolutions.net



Quote

ADDRESS

City of Aurora
44 E Downer Place
Aurora, IL 60507

SHIP TO

City of Aurora
Multiple Locations
Aurora, IL 60507

QUOTE #	DATE	EXPIRATION DATE
18-33	05/22/2018	12/30/2022

SHIP VIA	TRACKING NO.	SALES REP
SCCS Delivery and Install	Vendor 9693	Bryan Heriaud

ACTIVITY	QTY	UNIT PRICE	TOTAL
AED Program Management Options The below items outline the three AED program management options for tracking the AEDs for the City of Aurora, brochures and AED tracker included in the folder.	1	0.00	0.00T
The items below up to and including Annual Service are included by Second Chance at no charge for a period of four years. AccuTrack and MasterTrack are annual fee services as quoted after the first year.			
AED Setup Initial Set up of your AED - Second Chance will set up and delivery each AED to their location and build your AED tracker. Example with current Aurora Police AEDs included.	1	0.00	0.00
AED Inspection Tag AED Inspection Tag - Utilized to document AED inspections as recommended by the manufacturer.	75	0.00	0.00T
PEDPAD-RDY A decal to remind responders on WHAT TO DO for pediatric events. The instructions show how to apply the ADULT pads (complete with pictures) anterior [front] and posterior [back] for pediatric events and why.	75	0.00	0.00T
AED Tracker Service Email Reminders 30-60 days before your pads or battery expiration.	1	0.00	0.00T
AED Loaner Program Loaner AED provided within 24 hours of AED being called in for a deployed or an AED that needs service.	1		0.00T
AED Program Management - Annual Inspection AED Inspection by a certified technician included at no charge for four years includes: 1. Verify the AED is in good working condition and free of visible defects or damage. 2. Verify AED passes a "Self-Test" cycle or battery insertion test. 3. Verify AED batteries and pads are within expiration dates. 4. Verify cabinets and/or carrying cases are in good working order. 5. Attach and/or update inspection tag to AED. 6. Provide a master spreadsheet detailing each AED serial and model number, location, and status of accessory items. (Attached) 7. Provide replacement supplies and accessories when necessary and send email reminders for soon-to-be expiring equipment. 8. Verify the AED audio prompts and defibrillation protocol has been updated to the most current American Heart Association guidelines. 9. Perform all AED Manufacturer recommended maintenance and annual test. 10. Budget projections provided	4	0.00	0.00
Discretionary Items Items to be presented and discussed in further detail	1	0.00	0.00T
AccuTrack AccuTrack Online Tracking Program - 1 Yr License, price per AED - Includes: - Tracking: Online Access for managing your AEDs, location and serial numbers - Pad and Battery Expiration dates - Monthly email inspection reminders - Expiration alerts for supplies - Reports: Generate reports on program status and budget projections	0	7.95	0.00T
9930-003 MasterTrak Data Management System - Basic Response - See Cardiac Science Program Management Flyer Customer license 51-100 AEDs, 1 Yr License, price per AED.	0	34.95	0.00T

CITY OF AURORA, ILLINOIS
INVITATION TO BID 18-33
PURCHASE OF AUTOMATIC EXTERNAL DEFIBRILLATORS

BID PROPOSAL FORM

(Note: Bidders should not add any conditions or qualifying statements to this bid for the bid may be declared irregular as being not responsive to the advertisement for bids.)

The City of Aurora reserves the right at any time and for any reason to cancel this Invitation to Bid, to accept or reject any or all Bids or portion thereof, or accept an alternate bid. The City reserves the right to waive any immaterial defect in any bid, or technicality, informality or irregularity in the bids received, and to disregard all nonconforming or conditional bids or counter-proposals. Unless otherwise specified by the bidder or the City, the City reserves the right to hold the best bids for ninety (90) days from the opening date set forth above. The City may seek clarification from any bidder at any time and failure to respond promptly is cause for rejection. The City further reserves the right to award the bid to the lowest responsible Bidder whose offer best responds in quality, fitness and capacity to the requirements of the proposed work or usage and therefore is in the best interest of the City.

SUBMITTED BY

COMPANY Second Chance Cardiac Solutions, Inc.

ADDRESS 529 Buckthorne Ct.

CITY, STATE, ZIP Yorkville, IL 60560

PREPARER'S NAME Bryan Heriaud

Please Type

CONTRACT PERSON Bryan Heriaud

Please Type

AUTHORIZED SIGNATURE *Bryan G. Heriaud* Owner

Title

PHONE # (630) 802-5214 FAX # (630) 566-3923 DATE May 22nd, 2018

EMAIL Bryan@SCCSolutions.net

CITY OF AURORA, ILLINOIS
INVITATION TO BID 18-33

PURCHASE OF AUTOMATIC EXTERNAL DEFIBRILLATORS

BID SUBMITTAL CHECKLIST

Each bid must be placed in an envelope, sealed, and clearly marked on the outside: "18-33 Purchase of Automatic External Defibrillators." In order to be considered responsive, the bidder must submit all of the following items in their sealed envelope:

- X Bid Proposal Form (Appendix D)
- X Bid Specifications (Appendix A)
- X Bidder's Certification (Page 1)
- X Bidder's Tax Certification (Page 2)
- X Contact Information (Appendix B)
- X Reference List (Appendix C)



Richard C. Irvin
Mayor

DATE: May 17, 2018
TO: Prospective Bidders
FROM: Jolene Coulter, Director of Purchasing
RE: **CITY OF AURORA INVITATION TO BID 18-33 – Addendum #1
Purchase of Automatic External Defibrillators**

This addendum forms a part of the Invitation to Bid 18-33: Purchase of Automatic External Defibrillators for the Aurora Fire and Police Departments. All other information pertaining to the Invitation to Bid shall remain the same.

Bidder must submit an original bid response, marked as "original" and two (2) complete paper copies, and shall have provided all requested information, and submitted all appropriate forms, certificates, affidavits and addendum acknowledgements in each copy in order to be considered responsive. **Bid Proposals will be accepted prior to 2:00 pm, Wednesday, May 23, 2018 at the office of the City Clerk, 44 E. Downer Place, Aurora, IL 60507.**

Please acknowledge this addendum with your bid proposal. Failure to do so may subject Bidder to disqualification.

Responses/Clarifications to questions received by 5:00 pm, Tuesday, May 15, 2018:

1. Will the city consider alternate equivalent Automatic External Defibrillators?
No alternates will be accepted. The city currently has several Cardiac Science Automatic G5 with CPR feedback and is looking to standardize throughout all required locations.
2. Are you looking for a fully automatic or semi-automatic unit?
The city is only interested in the fully automatic unit.
3. Mastertrack Software- do you have any literature on this program? If we do not have Mastertrack, can we quote an alternative equal?
We don't have any literature on this program, if you have an alternate equal for this we would consider. The purpose of the software is to assist the city to track if the device is used and the expiration dates for the pads and batteries.
4. Training- how many people are you looking to get certified?
The city is looking to have approximately 7-12 total staff trained from both the Aurora Fire Department and the Aurora Police Department.
5. How many locations?
Training would be coordinated to one location.

6. At the same time or throughout the two years?
This training would only need to be performed one time at the initial purchase.
7. Trade In units- do you know what type of “Phillips” you will be trading in? I see FR2 and FR2+, will you be trading in OnSites or FRx units?
The Aurora Police Department has (13) Zoll AED Plus and (10) Phillips FRX to trade. The Aurora Fire Department has (2) Welch Allyn AED10,(1) DefibTech DDU-100 and (47) Phillips FR2 and FR2+ for a total of 73 units to trade.
8. Approximately how many of each are you trading in?
See #7 for number of devices.
9. It is requested to provide pricing on Trade In Credit for 73 AED’s. Models requested are FR2, FR2 Plus, Phillips, and Zoll. Could you provide any estimation as to how many of each AED will be traded in? To go along with that, it is requested that we provide an overall Net Delivered Price. How should we determine what that net delivered price is with the uncertainty of how many of each AED will be traded in?
See # 7 with the number and models being traded.
10. Will we be allowed to submit Exceptions with the bid if there are areas in the Bid that we cannot agree or comply with, such as under the Terms and Conditions as well as the Insurance Requirements?
Section 10 of the Information to Bidders: If the Bidder modifies limits, restricts or subjects his bid proposal to conditions that would change the requirements of the bid, this would be considered a conditional or qualified Bid Proposal and will not be accepted.
11. Is this an All or Nothing Bid, will exceptions be made if we cannot provide Trade in credits (is this optional or mandatory), as well as training
Training will be a requirement for the awarded Bidder. As for the trade-in credits, the city is hoping for some value but will consider proposals without.
12. Can you elaborate on the Training Charge and the Type of training you are requiring, will it be In House, over the phone, Webinar, what are the expectations on the training please
We want in house training on the ins and outs and basic operations of the devices.
13. In regards to the Tracking Software are you looking only for the cost after the first renewal? If there are other options available that could be cost effective such as multi-year pricing will that be considered could be submit a bid for that pricing as well.
The Tracking software will an optional requirement. The Bidders are encouraged to propose their best option/value for the city.
14. Training—per hour. Are you wanting CPR/AED training or more of an in-service training on the AED?
The city is not looking for CPR/AED training. We are requesting a basic in-service that covers the operation of the unit so we can train our staff.
15. Trade-In of old/obsolete AEDs. Do you have a breakdown of how many FRX, FR2s, Philips and Zoll you’re wanting to trade in?
See # 7 with the number and models being traded.

End of Addendum