

PROPOSER'S CERTIFICATION

I/We hereby certify that:

- A. A complete set of proposal papers, as intended, has been received, and that I/We will abide by the contents and/or information received and/or contained herein.
- B. I/We have not entered into any collusion or other unethical practices with any person, firm, or employee of the City which would in any way be construed as unethical business practice.
- C. I/We have adopted a written sexual harassment policy which is in accordance with the requirements of Federal, State and local laws, regulations and policies and further certify that I/We are also in compliance with all equal employment practice requirements contained in Public Act 87-1257 (effective July 1, 1993) and 775 ILCS 5/2-105 (A).
- D. I/We operate a drug free environment and drugs are not allowed in the workplace or satellite locations as well as City of Aurora sites in accordance with the Drug Free Workplace Act of January, 1992.
- E. The Proposer is not barred from bidding on the Project, or entering into this Proposal as a result of a violation of either Section 33E-3 or 33E-4 of the Illinois Criminal Code, or any similar offense of "bid rigging" or "bid rotating" of any state or the United States.
- F. I/We will abide by all other Federal, State and local codes, rules, regulations, ordinances and statutes.

COMPANY NAME Tovar Snow Professionals

ADDRESS 195 Penny Avenue

CITY/STATE/ZIP CODE East Dundee, IL 60118

NAME OF CORPORATE/COMPANY OFFICIAL Curt Hand
PLEASE TYPE OR PRINT CLEARLY

TITLE Regional Director of Business Development

AUTHORIZED OFFICIAL SIGNATURE *Curt Hand*

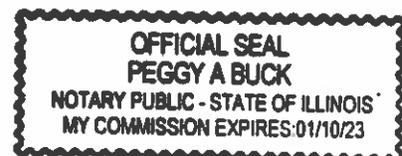
DATE May 21, 2020

TELEPHONE (847) 695-0080

FAX No. (847) 695-0417

Subscribed and Sworn to
Before me this 21 day
of May, 2020

Peggy A Buck
Notary Public



CITY OF AURORA, ILLINOIS
REQUEST FOR PROPOSAL 20-32
SNOW AND ICE CONTROL SERVICES OF VARIOUS PARKING LOTS

SUB-CONTRACTOR LIST

(Please Type)

Company List to be provided at award of contract
Address _____
City, State, Zip _____
Phone Number _____
Contact Person _____

Company _____
Address _____
City, State, Zip _____
Phone Number _____
Contact Person _____

Company _____
Address _____
City, State, Zip _____
Phone Number _____
Contact Person _____

Proposer's Name: Curt Hand

Signature & Date: Curt Hand 6/2/2020

**SCHEDULE 1
Contractor Qualification Statement**

The undersigned certifies under oath to the truth and correctness of all statements and of all answers to questions made hereinafter.

Submitted by: **Curt Hand**

Name of Firm: **Tovar Snow Professionals**

Address: **195 Penny Avenue
East Dundee, IL 60118**

Check One: Corporation
 Partnership
 Individual
 Joint Venture
 Other (specify) **LLC**

Telephone: **847-695-0080**
 Fax:

Years your organization has been in business? 30

Years the organization has been under its present name? 30

Under what other or former names has your organization operated?
n/a

If an individual or partnership, answer the following:

a. Date of organization: _____

b. Name and address of all partners (state if general or limited):

If a corporation, answer the following:
 (if a division/subsidiary is submitting a proposal
 items a-f apply to the parent corporation)

a. Date of incorporation: _____

b. State of incorporation: _____

c. President's name: _____

d. Vice President's name: _____

e. Secretary's name: _____

f. Treasurer's name: _____

g. Division President or General Managers' name:
 (if applicable) _____

If other than a corporation or partnership, describe organization
 Listing name and address of principals?

LLC
Daryl G. Hendricks, 110 Washington Avenue, #2315, Miami Beach, FL 33139 - Chief Executive Officer

List states and categories in which your organization is
 Legally qualified to do business. List states in which
 Partnership or trade name is filed?

IL, WI, IN, MO, IA

Salvatore A. Sacco, 2462 Bell Court, Bellmore, NY 11710 - Chief Financial Officer

List the experience of the key individuals of your organization who
 will managerially oversee this contract:

Curt Hand - Regional Director of Business Development-10 yrs
 experience in snow and ice management

Anthony Strada- Regional Operations Manager-17 yrs
 experience in snow and ice management

List name(s) of Insurance Company and name and address of agent(s)

Erie Insurance, The Cincinnati Insurance Co.
 Corkill Insurance Agency, Inc. 25 Northwest Point Blvd., Ste
 625 Elk Grove Village, IL 60007

List three trade references:

Village of Glenview-Joe Rizzo 847-376-0140

Huntley Community School District 158-Doug Renkosik 847-659-6158

Comcast-Vahness Hoskins Vahness_Hoskins@cable.comcast.com

List at least two bank references:

Wintrust Commercial Banking-John Paul Hills (312) 291-2941

Bank of America - Kate O'Brien kate.obrien@bofa.com

Dated at East Dundee this 21 day of May, 2020
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**Schedule 2
List of Illinois Municipalities Served**

(Please Type)
Municipality Village of Glenview
Address 2500 East Lake Avenue
City, State, Zip Glenview, IL 60026
Phone Number 847-376-0140 or jrizzo@glenview.il.us
Contact Person Joe Rizzo
Date of Project 2011 to Present

Municipality Huntley Community School District 158
Address 650 Dr. John Burkey Drive
City, State, Zip Algonquin, IL 60102
Phone Number (847) 659-6158 drenkosik@district158.org
Contact Person Doug Renkosik
Date of Project 2012 to Present

Municipality Comcast
Address 51 Locations
City, State, Zip _____
Phone Number Vahness_Hoskins@cable.comcast.com
Contact Person Vahness Hoskins
Date of Project 2011 to Present

Proposer's Name: Curt Hand
Signature & Date: *Curt Hand* 6/2/2020

CITY OF AURORA, ILLINOIS
REQUEST FOR PROPOSAL 20-32
SNOW AND ICE CONTROL SERVICES OF VARIOUS PARKING LOTS

PROPOSAL FORM (R)

May

Due Date & Time: 2:00 p.m. CST, Wednesday, May 27, 2020

To: City of Aurora
City Clerk's Office
44 E Downer Place
Aurora, Illinois 60507

The following offer is hereby made to the City of Aurora, Aurora, Illinois, hereafter called the Owner.

Submitted By: Tovar Snow Professionals

- I. The undersigned Vendor proposes and agrees, after having examined the specifications, quantities and other RFP documents, to irrevocably offer to furnish the materials, equipment and services in compliance with all terms, conditions, specifications and amendments (if applicable) contained in the proposal solicitation documents. The items in this Request for Proposal, including, but not limited to, all required certificates, are fully incorporated herein as a material and necessary part of the RFP.
- A. The Vendor shall also include with their proposal any necessary literature, samples, etc., as required within the Request for Proposal, Instruction to Proposers and specifications.
- B. For purposes of this offer, the terms Offeror, Proposer, and Vendor are used interchangeably.
- II. In submitting this Offer, the Vendor acknowledges:
- A. All proposal documents have been examined: Instructions to Proposer, Specifications and the following addenda:

No. 1, No. 2, No. 3, (Vendor to acknowledge addenda here.)

Proposer's Name: Curt Hand

Signature & Date:

Curt Hand

6/2/2020

CITY OF AURORA, ILLINOIS
REQUEST FOR PROPOSAL 20-32 (R)
SNOW AND ICE CONTROL SERVICES OF VARIOUS PARKING LOTS

PROPOSAL FORM

The City of Aurora is accepting proposals to establish a list of eligible contractors to perform snow and ice control services of various parking lots, when directed by the Superintendent of Fleet, or his Designee, from streets that the City of Aurora maintains, on assigned routes, or from any other city owned or maintained properties as needed. An agreement has been prepared which illustrates the duties and responsibilities of the City and the Contractor for these services.

The undersigned acknowledges that with submission of a proposal that they have read and understand the terms and conditions of the agreement to be offered. The proposal also acknowledges that they will comply with said provision should they be awarded the contract.

All proposal prices shall be shown as delivered Aurora Destination, Prepaid and Allowed. Do not add state, federal or local taxes. Municipalities are exempt. Exemption Certification Permit No. Illinois E9996-0842-07. No additional charges over base proposal price will be accepted without written approval of the Purchasing Director.

The City of Aurora reserves the right at any time and for any reason to cancel this Request for Proposal, to accept or reject any or all Proposals or portion thereof, or accept an alternate proposal. The City reserves the right to waive any immaterial defect in any proposal, or technicality, informality or irregularity in the proposals received, and to disregard all nonconforming or conditional proposals or counter-proposals. Unless otherwise specified by the Proposer or the City, the City reserves the right to hold the best proposals for ninety (90) days from the opening date set forth above. The City may seek clarification from any proposal at any time and failure to respond promptly is cause for rejection. The City further reserves the right to award the RFP to the lowest responsible proposer whose offer best responds in quality, fitness and capacity to the requirements of the proposed work or usage and therefore is in the best interest of the City.

The undersigned agrees to provide Snow and Ice Control Services of various parking lots, representing the City of Aurora, for the period specified in the contract:

SUBMITTED BY

COMPANY Tovar Snow Professionals

ADDRESS 195 Penny Avenue

CITY, STATE, ZIP East Dundee, IL 60119

PREPARER'S NAME Curt Hand

AUTHORIZED SIGNATURE *Curt Hand* Please Type
Regional Director of Business Development
Title

EMAIL chand@tovarssnow.com

PHONE # (847) 695-0080 FAX # (847) 695-0417 DATE 5/28/2020

CITY OF AURORA, ILLINOIS
REQUEST FOR PROPOSALS 20-32 (R)
SNOW AND ICE CONTROL SERVICES OF VARIOUS PARKING LOTS

PROPOSAL FORM

“AFFIDAVIT: I (We) hereby certify and affirm that my (our) proposal was prepared independently on this work, that it contains no fees or amounts other than for the legitimate execution of the work as specified, and that it includes no understandings or agreements in restraint of trade.”

(If an Individual)

Signature of Proposer _____ (SEAL)

Business Address _____

(If a Co-partnership)

Firm name Tovar Snow Professionals LLC (SEAL)

Signed by Salvatore A. Sacco  (SEAL)

Business Address 195 Penny Avenue
East Dundee, IL 60118

Insert Names and Addresses of all Members of the Firm
Daryl G. Hendricks - 165 Cantiague Rock Rd., Westbury, NY 11590
Salvatore A. Sacco - 165 Cantiague Rock Rd., Westbury, NY 11590

(If a Corporation)

Corporate Name _____
Signed by _____, President

Business Address _____

Insert (President) Daryl G. Hendricks

CORPORATE SEAL Names of (Secretary) Salvatore A. Sacco

Officers (Treasurer) Salvatore A. Sacco

ATTEST:


Secretary

(Note: Proposers should not add any conditions or qualifying statements to this proposal for the proposal may be declared irregular as being not responsive to the request for proposal.)

CITY OF AURORA, ILLINOIS
 REQUEST FOR PROPOSALS 20-32 (R)
 SNOW AND ICE CONTROL SERVICES OF VARIOUS PARKING LOTS

#1 AURORA TRANSPORTATION CENTER PROPOSAL FORM

Flat Rate Pricing (Includes all plowing and salting):

COST PER EVENT

	Up to 2"	2.1" - 4"	4.1" - 6"	6.1" - 8"	8.1" and Up
2020/2021	\$ 1,871	\$ 3,743	\$ 5,614	\$ 7,486	\$ 7,486
2021/2022	\$ 1,871	\$ 3,743	\$ 5,614	\$ 7,486	\$ 7,486
2022/2023	\$ 1,871	\$ 3,743	\$ 5,614	\$ 7,486	\$ 7,486
2023/2024	\$ 1,871	\$ 3,743	\$ 5,614	\$ 7,486	\$ 7,486

Salting Flat Rate Pricing:

COST PER EVENT

2020/2021	\$ 1,759
2021/2022	\$ 1,759
2022/2023	\$ 1,759
2023/2024	\$ 1,759

Proposer's Name: Curt Hand

Signature & Date: Curt Hand 6/2/2020

CITY OF AURORA, ILLINOIS
 REQUEST FOR PROPOSALS 20-32 (R)
 SNOW AND ICE CONTROL SERVICES OF VARIOUS PARKING LOTS

#1 AURORA TRANSPORTATION CENTER PROPOSAL FORM

The City of Aurora vehicle and equipment requirements (Including driver/operator):

COST PER UNIT

	4X4 Vehicle with 8 Foot Plow Per Hour	Single Axle Dump Truck with 11 Foot Plow and Spreader Per Hour	Rubber Tire Wheel Leader with Pushbox and Bucket Per Hour
2020/2021	\$ 115	\$ 125	\$ 275
2021/2022	\$ 115	\$ 125	\$ 275
2022/2023	\$ 115	\$ 125	\$ 275
2023/2024	\$ 115	\$ 125	\$ 275

Proposer's Name: Curt Hand

Signature & Date: *Curt Hand* 6/2/2020

CITY OF AURORA, ILLINOIS
 REQUEST FOR PROPOSALS 20-32 (R)
 SNOW AND ICE CONTROL SERVICES OF VARIOUS PARKING LOTS

#2 ROUTE 59 COMMUTER STATION PROPOSAL FORM

Flat Rate Pricing (Includes all plowing and salting):

COST PER EVENT

	Up to 2"	2.1"- 4"	4.1" - 6"	6.1" - 8"	8.1" and Up
2020/2021	\$ 2,467	\$ 4,934	\$ 7,400	\$ 9,867	\$ 9,867
2021/2022	\$ 2,467	\$ 4,934	\$ 7,400	\$ 9,867	\$ 9,867
2022/2023	\$ 2,467	\$ 4,934	\$ 7,400	\$ 9,867	\$ 9,867
2023/2024	\$ 2,467	\$ 4,934	\$ 7,400	\$ 9,867	\$ 9,867

Salting Flat Rate Pricing:

COST PER EVENT

2020/2021	\$ 3,156
2021/2022	\$ 3,156
2022/2023	\$ 3,156
2023/2024	\$ 3,156

Proposer's Name: Curt Hand

Signature & Date: Curt Hand 6/2/2020

CITY OF AURORA, ILLINOIS
 REQUEST FOR PROPOSALS 20-32 (R)
 SNOW AND ICE CONTROL SERVICES OF VARIOUS PARKING LOTS

#2 ROUTE 59 COMMUTER STATION PROPOSAL FORM

The City of Aurora vehicle and equipment requirements (Including driver/operator):

COST PER UNIT

	4X4 Vehicle with 8 Foot Plow Per Hour	Single Axle Dump Truck with 11 Foot Plow and Spreader Per Hour	Rubber Tire Wheel Leader with Pushbox and Bucket Per Hour
2020/2021	\$ 115	\$ 125	\$ 275
2021/2022	\$ 115	\$ 125	\$ 275
2022/2023	\$ 115	\$ 125	\$ 275
2023/2024	\$ 115	\$ 125	\$ 275

Proposer's Name: Curt Hand

Signature & Date: Curt Hand 6/2/2020

CITY OF AURORA, ILLINOIS
 REQUEST FOR PROPOSALS 20-32 (R)
 SNOW AND ICE CONTROL SERVICES OF VARIOUS PARKING LOTS

#3 AURORA ANIMAL CARE & CONTROL PROPOSAL FORM

Flat Rate Pricing (Includes all plowing and salting):

COST PER EVENT

	Up to 2.9"	3"- 5.9"	6" – 7.9"	8" – 9.9"	10" and Up
2020/2021	\$ 142	\$ 354	\$ 496	\$ 638	\$ 780
2021/2022	\$ 142	\$ 354	\$ 496	\$ 638	\$ 780
2022/2023	\$ 142	\$ 354	\$ 496	\$ 638	\$ 780
2023/2024	\$ 142	\$ 354	\$ 496	\$ 638	\$ 780

Salting Flat Rate Pricing:

COST PER EVENT

2020/2021	\$ 184
2021/2022	\$ 184
2022/2023	\$ 184
2023/2024	\$ 184

Proposer's Name: Curt Hand

Signature & Date: Curt Hand 6/2/2020

CITY OF AURORA, ILLINOIS
 REQUEST FOR PROPOSALS 20-32 (R)
 SNOW AND ICE CONTROL SERVICES OF VARIOUS PARKING LOTS

#3 AURORA ANIMAL CARE & CONTROL PROPOSAL FORM

The City of Aurora vehicle and equipment requirements (Including driver/operator):

COST PER UNIT

	4X4 Vehicle with 8 Foot Plow Per Hour
2020/2021	\$ 115
2021/2022	\$ 115
2022/2023	\$ 115
2023/2024	\$ 115

Proposer's Name: Curt Hand

Signature & Date: Curt Hand 6/2/2020

CITY OF AURORA, ILLINOIS
 REQUEST FOR PROPOSALS 20-32 (R)
 SNOW AND ICE CONTROL SERVICES OF VARIOUS PARKING LOTS

#4 CUSTOMER SERVICE CENTER & STATION 8 PROPOSAL FORM

Flat Rate Pricing (Includes all plowing and salting):

COST PER EVENT

	Up to 2.9"	3"- 5.9"	6" – 7.9"	8" – 9.9"	10" and Up
2020/2021	\$ 164	\$ 410	\$ 575	\$ 739	\$ 903
2021/2022	\$ 164	\$ 410	\$ 575	\$ 739	\$ 903
2022/2023	\$ 164	\$ 410	\$ 575	\$ 739	\$ 903
2023/2024	\$ 164	\$ 410	\$ 575	\$ 739	\$ 903

Salting Flat Rate Pricing:

COST PER EVENT

2020/2021	\$ 332
2021/2022	\$ 332
2022/2023	\$ 332
2023/2024	\$ 332

Proposer's Name: Curt Hand

Signature & Date: Curt Hand 6/2/2020

CITY OF AURORA, ILLINOIS
 REQUEST FOR PROPOSALS 20-32 (R)
 SNOW AND ICE CONTROL SERVICES OF VARIOUS PARKING LOTS
#4 CUSTOMER SERVICE CENTER & STATION 8 PROPOSAL FORM

The City of Aurora vehicle and equipment requirements (Including driver/operator):

COST PER UNIT

	4X4 Vehicle with 8 Foot Plow Per Hour	Dump Truck with 10 Foot Plow Per Hour	Sidewalk De-Icing Materials Per 50 lb Bag
2020/2021	\$ 115	\$ 125	\$ 35
2021/2022	\$ 115	\$ 125	\$ 35
2022/2023	\$ 115	\$ 125	\$ 35
2023/2024	\$ 115	\$ 125	\$ 35

Proposer's Name: Curt Hand

Signature & Date: Curt Hand 6/2/2020

CITY OF AURORA, ILLINOIS
 REQUEST FOR PROPOSALS 20-32 (R)
 SNOW AND ICE CONTROL SERVICES OF VARIOUS PARKING LOTS

#5 CITY OF AURORA PUBLIC LOT PROPOSAL FORM

Flat Rate Pricing (Includes all plowing and salting):

COST PER EVENT

	Up to 2.9"	3"- 5.9"	6" – 7.9"	8" – 9.9"	10" and Up
2020/2021	\$ 142	\$ 354	\$ 496	\$ 638	\$ 780
2021/2022	\$ 142	\$ 354	\$ 496	\$ 638	\$ 780
2022/2023	\$ 142	\$ 354	\$ 496	\$ 638	\$ 780
2023/2024	\$ 142	\$ 354	\$ 496	\$ 638	\$ 780

Salting Flat Rate Pricing:

COST PER EVENT

2020/2021	\$ 152
2021/2022	\$ 152
2022/2023	\$ 152
2023/2024	\$ 152

Proposer's Name: Curt Hand

Signature & Date: Curt Hand 6/2/2020

CITY OF AURORA, ILLINOIS
 REQUEST FOR PROPOSALS 20-32 (R)
 SNOW AND ICE CONTROL SERVICES OF VARIOUS PARKING LOTS

#5 CITY OF AURORA PUBLIC LOT PROPOSAL FORM

The City of Aurora vehicle and equipment requirements (Including driver/operator):

COST PER UNIT

	4X4 Vehicle with 8 Foot Plow Per Hour	Sidewalk De-Icing Materials Per 50 lb Bag	Parking Lot De-Icing Materials Per Ton
2020/2021	\$ 115	\$ 35	\$ 200
2021/2022	\$ 115	\$ 35	\$ 200
2022/2023	\$ 115	\$ 35	\$ 200
2023/2024	\$ 115	\$ 35	\$ 200

Proposer's Name: Curt Hand

Signature & Date: Curt Hand 6/2/2020

CITY OF AURORA, ILLINOIS
 REQUEST FOR PROPOSALS 20-32 (R)
 SNOW AND ICE CONTROL SERVICES OF VARIOUS PARKING LOTS

#6 PARKING LOTS I & L PROPOSAL FORM

Flat Rate Pricing (Includes all plowing, sidewalks and salting):

COST PER EVENT

	Up to 2.9"	3"- 5.9"	6" – 7.9"	8" – 9.9"	10" and Up
2020/2021	\$ 510	\$ 1,275	\$ 1,785	\$ 2,295	\$ 2,805
2021/2022	\$ 510	\$ 1,275	\$ 1,785	\$ 2,295	\$ 2,805
2022/2023	\$ 510	\$ 1,275	\$ 1,785	\$ 2,295	\$ 2,805
2023/2024	\$ 510	\$ 1,275	\$ 1,785	\$ 2,295	\$ 2,805

Salting Flat Rate Pricing (Lot and sidewalk salting only):

COST PER EVENT

2020/2021	\$ 561
2021/2022	\$ 561
2022/2023	\$ 561
2023/2024	\$ 561

Proposer's Name: Curt Hand

Signature & Date: Curt Hand 6/2/2020

CITY OF AURORA, ILLINOIS
 REQUEST FOR PROPOSALS 20-32 (R)
 SNOW AND ICE CONTROL SERVICES OF VARIOUS PARKING LOTS

#6 PARKING LOTS I & L PROPOSAL FORM

The City of Aurora vehicle and equipment requirements (Including driver/operator):

COST PER UNIT

	4X4 Vehicle with 8 Foot Plow Per Hour	Sidewalk De-Icing Materials Per 50 lb Bag
2020/2021	\$ 115	\$ 35
2021/2022	\$ 115	\$ 35
2022/2023	\$ 115	\$ 35
2023/2024	\$ 115	\$ 35

Proposer's Name: Curt Hand

Signature & Date: Curt Hand 6/2/2020

CITY OF AURORA, ILLINOIS
 REQUEST FOR PROPOSALS 20-32 (R)
 SNOW AND ICE CONTROL SERVICES OF VARIOUS PARKING LOTS

#7 PARKING LOT W PROPOSAL FORM

Flat Rate Pricing (Includes all plowing and salting):

COST PER EVENT

	Up to 2.9"	3"- 5.9"	6" – 7.9"	8" – 9.9"	10" and Up
2020/2021	\$ 587	\$ 1,468	\$ 2,055	\$ 2,642	\$ 3,229
2021/2022	\$ 587	\$ 1,468	\$ 2,055	\$ 2,642	\$ 3,229
2022/2023	\$ 587	\$ 1,468	\$ 2,055	\$ 2,642	\$ 3,229
2023/2024	\$ 587	\$ 1,468	\$ 2,055	\$ 2,642	\$ 3,229

Salting Flat Rate Pricing:

COST PER EVENT

2020/2021	\$ 478
2021/2022	\$ 478
2022/2023	\$ 478
2023/2024	\$ 478

Proposer's Name: Curt Hand

Signature & Date: Curt Hand 6/2/2020

CITY OF AURORA, ILLINOIS
REQUEST FOR PROPOSALS 20-32 (R)
SNOW AND ICE CONTROL SERVICES OF VARIOUS PARKING LOTS

#7 PARKING LOT W PROPOSAL FORM

The City of Aurora vehicle and equipment requirements (Including driver/operator):

COST PER UNIT

	4X4 Vehicle with 8 Foot Plow Per Hour
2020/2021	\$ 115
2021/2022	\$ 115
2022/2023	\$ 115
2023/2024	\$ 115

Proposer's Name: Curt Hand

Signature & Date: Curt Hand 6/2/2020

CITY OF AURORA, ILLINOIS
 REQUEST FOR PROPOSALS 20-32 (R)
 SNOW AND ICE CONTROL SERVICES OF VARIOUS PARKING LOTS

#8 PARKING LOT Y PROPOSAL FORM

Flat Rate Pricing (Includes all plowing and salting):

COST PER EVENT

	Up to 2.9"	3"- 5.9"	6" – 7.9"	8" – 9.9"	10" and Up
2020/2021	\$ 204	\$ 509	\$ 712	\$ 916	\$ 1,119
2021/2022	\$ 204	\$ 509	\$ 712	\$ 916	\$ 1,119
2022/2023	\$ 204	\$ 509	\$ 712	\$ 916	\$ 1,119
2023/2024	\$ 204	\$ 509	\$ 712	\$ 916	\$ 1,119

Salting Flat Rate Pricing:

COST PER EVENT

2020/2021	\$ 166
2021/2022	\$ 166
2022/2023	\$ 166
2023/2024	\$ 166

Proposer's Name: Curt Hand

Signature & Date: Curt Hand 6/2/2020

CITY OF AURORA, ILLINOIS
REQUEST FOR PROPOSALS 20-32 (R)
SNOW AND ICE CONTROL SERVICES OF VARIOUS PARKING LOTS

#8 PARKING LOT Y PROPOSAL FORM

The City of Aurora vehicle and equipment requirements (Including driver/operator):

COST PER UNIT

	4X4 Vehicle with 8 Foot Plow Per Hour
2020/2021	\$ 115
2021/2022	\$ 115
2022/2023	\$ 115
2023/2024	\$ 115

Proposer's Name: Curt Hand

Signature & Date: Curt Hand 6/2/2020

CITY OF AURORA, ILLINOIS
 REQUEST FOR PROPOSALS 20-32 (R)
 SNOW AND ICE CONTROL SERVICES OF VARIOUS PARKING LOTS

#9 POLICE DEPARTMENT PARKING LOT & UPPER DECK PROPOSAL FORM

Flat Rate Pricing (Includes all plowing and salting):

COST PER EVENT

	Up to 2.9"	3"- 5.9"	6" – 7.9"	8" – 9.9"	10" and Up
2020/2021	\$ 1,267	\$ 3,168	\$ 4,435	\$ 5,702	\$ 6,969
2021/2022	\$ 1,267	\$ 3,168	\$ 4,435	\$ 5,702	\$ 6,969
2022/2023	\$ 1,267	\$ 3,168	\$ 4,435	\$ 5,702	\$ 6,969
2023/2024	\$ 1,267	\$ 3,168	\$ 4,435	\$ 5,702	\$ 6,969

Salting Flat Rate Pricing:

COST PER EVENT

2020/2021	\$ 2,976
2021/2022	\$ 2,976
2022/2023	\$ 2,976
2023/2024	\$ 2,976

Proposer's Name: Curt Hand

Signature & Date: Curt Hand 6/2/2020

CITY OF AURORA, ILLINOIS
 REQUEST FOR PROPOSALS 20-32 (R)
 SNOW AND ICE CONTROL SERVICES OF VARIOUS PARKING LOTS

#9 POLICE DEPARTMENT PARKING LOT & UPPER DECK PROPOSAL FORM

The City of Aurora vehicle and equipment requirements (Including driver/operator):

COST PER UNIT

	4X4 Vehicle with 8 Foot Plow Per Hour
2020/2021	\$ 115
2021/2022	\$ 115
2022/2023	\$ 115
2023/2024	\$ 115

Proposer's Name: Curt Hand

Signature & Date: Curt Hand 6/2/2020

CITY OF AURORA, ILLINOIS
 REQUEST FOR PROPOSALS 20-32 (R)
 SNOW AND ICE CONTROL SERVICES OF VARIOUS PARKING LOTS

#10 THRIVE CENTER PROPOSAL FORM

Flat Rate Pricing (Includes all plowing and salting):

COST PER EVENT

	Up to 2.9"	3" - 5.9"	6" - 7.9"	8" - 9.9"	10" and Up
2020/2021	\$ 142	\$ 354	\$ 496	\$ 638	\$ 780
2021/2022	\$ 142	\$ 354	\$ 496	\$ 638	\$ 780
2022/2023	\$ 142	\$ 354	\$ 496	\$ 638	\$ 780
2023/2024	\$ 142	\$ 354	\$ 496	\$ 638	\$ 780

Salting Flat Rate Pricing:

COST PER EVENT

2020/2021	\$ 228
2021/2022	\$ 228
2022/2023	\$ 228
2023/2024	\$ 228

Proposer's Name: Curt Hand

Signature & Date: Curt Hand 6/2/2020

CITY OF AURORA, ILLINOIS
 REQUEST FOR PROPOSALS 20-32 (R)
 SNOW AND ICE CONTROL SERVICES OF VARIOUS PARKING LOTS

#10 THRIVE CENTER PROPOSAL FORM

The City of Aurora vehicle and equipment requirements (Including driver/operator):

COST PER UNIT

	4X4 Vehicle with 8 Foot Plow Per Hour
2020/2021	\$ 115
2021/2022	\$ 115
2022/2023	\$ 115
2023/2024	\$ 115

Proposer's Name: Curt Hand

Signature & Date: Curt Hand 6/2/2020

CITY OF AURORA, ILLINOIS
 REQUEST FOR PROPOSALS 20-32 (R)
 SNOW AND ICE CONTROL SERVICES OF VARIOUS PARKING LOTS

#11 PARKING LOT X PROPOSAL FORM

Flat Rate Pricing (Includes all plowing and salting):

COST PER EVENT

	Up to 2.9"	3"- 5.9"	6" – 7.9"	8" – 9.9"	10" and Up
2020/2021	\$ 220	\$ 245	\$ 391	\$ 465	\$ 465
2021/2022	\$ 220	\$ 245	\$ 391	\$ 465	\$ 465
2022/2023	\$ 220	\$ 245	\$ 391	\$ 465	\$ 465
2023/2024	\$ 220	\$ 245	\$ 391	\$ 465	\$ 465

Salting Flat Rate Pricing:

COST PER EVENT

2020/2021	\$ 294
2021/2022	\$ 294
2022/2023	\$ 294
2023/2024	\$ 294

Proposer's Name: Curt Hand

Signature & Date: Curt Hand 6/2/2020

CITY OF AURORA, ILLINOIS
REQUEST FOR PROPOSALS 20-32
SNOW AND ICE CONTROL SERVICES OF VARIOUS PARKING LOTS

#11 PARKING LOT X PROPOSAL FORM

The City of Aurora vehicle and equipment requirements (Including driver/operator):

COST PER UNIT

	4X4 Vehicle with 8 Foot Plow Per Hour
2020/2021	\$ 115
2021/2022	\$ 115
2022/2023	\$ 115
2023/2024	\$ 115

Proposer's Name: Curt Hand

Signature & Date: Curt Hand 6/2/2020

CITY OF AURORA, ILLINOIS
 REQUEST FOR PROPOSALS 20-32 (R)
 SNOW AND ICE CONTROL SERVICES OF VARIOUS PARKING LOTS

#12 PARKING LOT A PROPOSAL FORM

Flat Rate Pricing (Includes all plowing and salting):

COST PER EVENT

	Up to 2.9"	3"- 5.9"	6" - 7.9"	8" - 9.9"	10" and Up
2020/2021	\$ 151	\$ 168	\$ 269	\$ 320	\$ 320
2021/2022	\$ 151	\$ 168	\$ 269	\$ 320	\$ 320
2022/2023	\$ 151	\$ 168	\$ 269	\$ 320	\$ 320
2023/2024	\$ 151	\$ 168	\$ 269	\$ 320	\$ 320

Salting Flat Rate Pricing:

COST PER EVENT

2020/2021	\$ 202
2021/2022	\$ 202
2022/2023	\$ 202
2023/2024	\$ 202

Proposer's Name: Curt Hand

Signature & Date: Curt Hand 6/2/2020

CITY OF AURORA, ILLINOIS
REQUEST FOR PROPOSALS 20-32
SNOW AND ICE CONTROL SERVICES OF VARIOUS PARKING LOTS

#12 PARKING LOT A PROPOSAL FORM

The City of Aurora vehicle and equipment requirements (Including driver/operator):

COST PER UNIT

	4X4 Vehicle with 8 Foot Plow Per Hour
2020/2021	\$ 115
2021/2022	\$ 115
2022/2023	\$ 115
2023/2024	\$ 115

Proposer's Name: Curt Hand
Signature & Date: Curt Hand 6/2/2020

CITY OF AURORA, ILLINOIS
 REQUEST FOR PROPOSALS 20-32 (R)
 SNOW AND ICE CONTROL SERVICES OF VARIOUS PARKING LOTS

#13 PARKING LOT C PROPOSAL FORM

Flat Rate Pricing (Includes all plowing and salting):

COST PER EVENT

	Up to 2.9"	3"- 5.9"	6" – 7.9"	8" – 9.9"	10" and Up
2020/2021	\$ 95	\$ 105	\$ 168	\$ 200	\$ 200
2021/2022	\$ 95	\$ 105	\$ 168	\$ 200	\$ 200
2022/2023	\$ 95	\$ 105	\$ 168	\$ 200	\$ 200
2023/2024	\$ 95	\$ 105	\$ 168	\$ 200	\$ 200

Salting Flat Rate Pricing:

COST PER EVENT

2020/2021	\$ 126
2021/2022	\$ 126
2022/2023	\$ 126
2023/2024	\$ 126

Proposer's Name: Curt Hand

Signature & Date: Curt Hand 6/1/2020

CITY OF AURORA, ILLINOIS
REQUEST FOR PROPOSALS 20-32
SNOW AND ICE CONTROL SERVICES OF VARIOUS PARKING LOTS

#13 PARKING LOT C PROPOSAL FORM

The City of Aurora vehicle and equipment requirements (Including driver/operator):

COST PER UNIT

	4X4 Vehicle with 8 Foot Plow Per Hour
2020/2021	\$ 115
2021/2022	\$ 115
2022/2023	\$ 115
2023/2024	\$ 115

Proposer's Name: Curt Hand

Signature & Date: Curt Hand 6/2/2020

CITY OF AURORA, ILLINOIS
 REQUEST FOR PROPOSALS 20-32 (R)
 SNOW AND ICE CONTROL SERVICES OF VARIOUS PARKING LOTS

#14 PARKING LOT H PROPOSAL FORM

Flat Rate Pricing (Includes all plowing and salting):

COST PER EVENT

	Up to 2.9"	3"- 5.9"	6" - 7.9"	8" - 9.9"	10" and Up
2020/2021	\$ 95	\$ 105	\$ 168	\$ 200	\$ 200
2021/2022	\$ 95	\$ 105	\$ 168	\$ 200	\$ 200
2022/2023	\$ 95	\$ 105	\$ 168	\$ 200	\$ 200
2023/2024	\$ 95	\$ 105	\$ 168	\$ 200	\$ 200

Salting Flat Rate Pricing:

COST PER EVENT

2020/2021	\$ 126
2021/2022	\$ 126
2022/2023	\$ 126
2023/2024	\$ 126

Proposer's Name: Curt Hand

Signature & Date: Curt Hand 6/2/2020

CITY OF AURORA, ILLINOIS
 REQUEST FOR PROPOSALS 20-32
 SNOW AND ICE CONTROL SERVICES OF VARIOUS PARKING LOTS

#14 PARKING LOT H PROPOSAL FORM

The City of Aurora vehicle and equipment requirements (Including driver/operator):

COST PER UNIT

	4X4 Vehicle with 8 Foot Plow Per Hour
2020/2021	\$ 115
2021/2022	\$ 115
2022/2023	\$ 115
2023/2024	\$ 115

Proposer's Name: Curt Hand

Signature & Date: Curt Hand 6/2/2020

CITY OF AURORA, ILLINOIS
 REQUEST FOR PROPOSALS 20-32 (R)
 SNOW AND ICE CONTROL SERVICES OF VARIOUS PARKING LOTS

#15 PARKING LOTS PROPOSAL FORM

Flat Rate Pricing (Includes all plowing and salting):

COST PER EVENT

	Up to 2.9"	3"-5.9"	6" - 7.9"	8" - 9.9"	10" and Up
2020/2021	\$ 95	\$ 105	\$ 168	\$ 200	\$ 200
2021/2022	\$ 95	\$ 105	\$ 168	\$ 200	\$ 200
2022/2023	\$ 95	\$ 105	\$ 168	\$ 200	\$ 200
2023/2024	\$ 95	\$ 105	\$ 168	\$ 200	\$ 200

Salting Flat Rate Pricing:

COST PER EVENT

2020/2021	\$ 126
2021/2022	\$ 126
2022/2023	\$ 126
2023/2024	\$ 126

Proposer's Name: Curt Hand

Signature & Date: Curt Hand 6/2/2020

CITY OF AURORA, ILLINOIS
 REQUEST FOR PROPOSALS 20-32
 SNOW AND ICE CONTROL SERVICES OF VARIOUS PARKING LOTS

#15 PARKING LOTS PROPOSAL FORM

The City of Aurora vehicle and equipment requirements (Including driver/operator):

COST PER UNIT

	4X4 Vehicle with 8 Foot Plow Per Hour
2020/2021	\$ 115
2021/2022	\$ 115
2022/2023	\$ 115
2023/2024	\$ 115

Proposer's Name: Curt Hand

Signature & Date: Curt Hand 6/2/2020

**CITY OF AURORA AGREEMENT
SNOW AND ICE CONTROL SERVICES OF VARIOUS PARKING LOTS
REQUEST FOR PROPOSAL 20-32**

THIS AGREEMENT, entered on this _____ day of _____, 2020 (“Effective Date”), for the Snow and Ice Control Services on Various Parking Lots for the City of Aurora (“Services”) is entered into between the **CITY OF AURORA** (“City”), a municipal corporation, located at 44 E. Downer Place, Aurora, Illinois and Tovar Snow Professionals (“Proposer”), located at 195 Penny Avenue, East Dundee, IL 60118.

WHEREAS, the City issued an Request for Proposal (“RFP”) for the Snow and Ice Control Services of Various Parking Lots for the City of Aurora, IL; and

WHEREAS, the Proposer submitted a Proposal in response to the RFP and represents that it is ready, willing and able to perform the Services specified in the RFP and herein as well as any additional services agreed to and described in the Agreement; and

WHEREAS, on _____, the City’s awarded a contract to Proposer for the following lots _____.

IN CONSIDERATION of the mutual promises and covenants herein contained, the parties hereto do mutually agree to the following:

1. **Agreement Documents.** The Agreement shall be deemed to include this document, Proposer’s response to the RFP, to the extent it is consistent with the terms of the RFP, any other documents as agreed upon by the parties throughout the term of this Agreement, along with any exhibits, all of which are incorporated herein and made a part of this Agreement. In the event of a conflict between this Agreement and any exhibit, the provisions of this Agreement shall control.

Request for Proposal 20-32

In connection with the RFP and this Agreement, Proposer acknowledges that it has furnished and will continue to furnish various certifications, affidavits and other information and reports, which are incorporated herein. Proposer represents that such material and information furnished in connection with the RFP and this Agreement is truthful and correct. Proposer shall promptly update such material and information to be complete and accurate, as needed, to reflect changes or events occurring after the Effective Date of this Agreement.

2. **Scope of Services.** Proposer shall perform the Services listed in the Instructions to Proposers and Proposal Specifications, attached hereto as Exhibit 1.

3. **Term.** The contract is for a period of two years beginning _____, 2020, with additional two 1-year extensions, subject to mutual consent between the City of Aurora and the Proposer.

4. Compensation.

a. Maximum Price. In accordance with the RFP, the maximum price for providing the Services shall be in accordance to the Proposal Form. The maximum price may not be changed unless the City is provided with supporting documentation to warrant the change in maximum price or as otherwise provided in this Agreement. Price shall remain firm for the entire contract period.

b. Schedule of Payment. The City shall pay the Contractor for the Services in accordance with the amounts set forth in Exhibit 2. The Contractor shall be required to submit an itemized invoice as well as any supporting documentation as required by the City. Payment shall be made upon the basis of the approved invoices and supporting documents. Payment shall be made in accordance with the Illinois Local Government Prompt Payment Act (50 ILCS 505/1, *et. seq.*) Each invoice shall be accompanied by a statement of the Contractor of the percentage of completion of the Services through the date of the invoice, where applicable.

5. Performance of Services.

Standard of Performance. Proposer shall perform all Services set forth in this Agreement, and any other agreed documents incorporated herein, with the degree, skill, care and diligence customarily required of a professional performing services of comparable scope, purpose and magnitude and in conformance with the applicable professional standards. Proposer shall, at all times, use its best efforts to assure timely and satisfactory rendering and completion of the Services. Proposer shall ensure that Proposer and all of its employees or subcontractors performing Services under this Agreement shall be: (i) qualified and competent in the applicable discipline or industry; (ii) appropriate licensed as required by law; (iii) strictly comply with all City of Aurora, State of Illinois, and applicable federal laws or regulations; (iv) strictly conform to the terms of this Agreement. Proposer shall, at all times until the completion of the Services, remain solely responsible for the professional and technical accuracy of all Services and deliverables furnished, whether such services are rendered by the Proposer or others on its behalf, including, without limitation, its subcontractors. No review, approval, acceptance, nor payment for any and all of the Services by the City shall relieve the Proposer from the responsibilities set forth herein.

6. Termination.

Termination for Convenience. The City has the right to terminate this Agreement, in whole or in part, for any reason or if sufficient funds have not been appropriated to cover the estimated requirement of the Services not yet performed, by providing Proposer with thirty (30) days notice specifying the termination date. On the date specified, this Agreement will end. If this Agreement is terminated by the City, as provided herein, the City shall pay the Proposer only for services performed up to the date of termination. After the termination date, Proposer has no further contractual claim against the City based upon this Agreement and any payment so made to the Proposer upon termination shall be in full satisfaction for Services rendered. Proposer shall deliver to the City all finished and unfinished documents, studies and reports and shall become the property of the City.

7. Miscellaneous Provisions.

a. **Illinois Freedom of Information Act.** The Proposer acknowledges the requirements of the Illinois Freedom of Information Act (FOIA) and agrees to comply with all requests made by the City of Aurora for public records (as that term is defined by Section 2(c) of FOIA in the undersigned's possession and to provide the requested public records to the City of Aurora within two (2) business days of the request being made by the City of Aurora. The undersigned agrees to indemnify and hold harmless the City of Aurora from all claims, costs, penalty, losses and injuries (including but not limited to, attorney's fees, other professional fees, court costs and/or arbitration or other dispute resolution costs) arising out of or relating to its failure to provide the public records to the City of Aurora under this agreement.

b. **Entire Agreement.** This Agreement, along with the documents set forth in Section 1 and incorporated by reference elsewhere in this Agreement, with consent of the parties, represents the entire agreement between the parties with respect to the performance of the Services. No other contracts, representations, warranties or statements, written or verbal, are binding on the parties. This Agreement may only be amended as provided herein.

c. **Consents and Approvals.** The parties represent and warrant to each other that each has obtained all the requisite consents and approvals, whether required by internal operating procedures or otherwise, for entering into this Agreement and the undertakings contemplated herein.

d. **Counterparts.** This Agreement may be executed in one or more counterparts, each of which shall be an original, but all of which shall constitute one and the same instrument.

e. **Governing Law and Venue.** This agreement shall be governed by the laws of the State of Illinois, and venue for any legal disputes shall be proper only in the Circuit Court of Kane County, Illinois.

FOR CITY OF AURORA

By: _____

ATTEST:

City Clerk

FOR Tovar Snow Professionals

By *Curt Howard*

(If a Corporation) CORPORATE NAME _____

(SEAL)

By _____
President – Contractor

ATTEST:

Secretary

(If a Co-Partnership)

Curt Hand

Tovar Snow Professionals LLC
Partners doing Business under the firm

Curt Hand - Regional Director of Business Development
Contractor

(If an Individual)

_____ (SEAL)

_____ (SEAL)
Contractor

**CITY OF AURORA
SNOW AND ICE CONTROL SERVICES OF VARIOUS PARKING LOTS
REQUEST FOR PROPOSAL 20-32**

EXHIBIT 1

(REQUEST FOR PROPSAL 20-32)

**CITY OF AURORA
SNOW AND ICE CONTROL SERVICES OF VARIOUS PARKING LOTS
REQUEST FOR PROPOSAL 20-32**

EXHIBIT 2

(PROPOSAL FORMS 20-32)

CITY OF AURORA, ILLINOIS
REQUEST FOR PROPOSAL 20-32

SNOW AND ICE CONTROL SERVICES OF VARIOUS PARKING LOTS

SUBMITTAL CHECKLIST

Each proposal must be placed in an envelope, sealed, and clearly marked on the outside: "20-32 Snow and Ice Control Services of Various Parking Lots." In order to be considered responsive, the Proposer must submit all of the following items in their sealed envelope:

- Proposal Form (Appendix H)
- \$1,000 Deposit (Cashier's Check or Bond)
- Schedule 1 – Contractor Qualification Statement (Appendix F)
- Schedule 2 – List of Municipalities Serviced (Appendix G)
- Proposer's Certification (Page 1)
- Proposer's Tax Certification (Page 2)
- Contact Information (Appendix D)
- Sub-Contractor List (Appendix E)
- Proof of Insurance
- Signed Agreement (Appendix I)

Document A310™ – 2010

Conforms with The American Institute of Architects AIA Document 310

Bond Number: 92392-ATL-20-16

Bid Bond

CONTRACTOR:

(Name, legal status and address)

Tovar Snow Professionals LLC

195 Perry Avenue
E Dundee, IL 60118

OWNER:

(Name, legal status and address)

City of Aurora
44 E. Downer Place
Aurora, IL 60507

SURETY:

(Name, legal status and principal place of business)

Allantic Specialty Insurance Company
605 Highway 169 North, Suite 800
Plymouth, MN 55441
State of Inc: New York

This document has important legal consequences. Consultation with an attorney is encouraged with respect to its completion or modification.

Any singular reference to Contractor, Surety, Owner or other party shall be considered plural where applicable.

BOND AMOUNT: One Thousand and 00/100 Dollars (\$1,000.00)

PROJECT:

(Name, location or address, and Project number, if any)

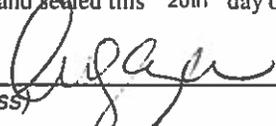
Snow and Ice Control Services of various parking lots - Proposal 20-32

The Contractor and Surety are bound to the Owner in the amount set forth above, for the payment of which the Contractor and Surety bind themselves, their heirs, executors, administrators, successors and assigns, jointly and severally, as provided herein. The conditions of this Bond are such that if the Owner accepts the bid of the Contractor within the time specified in the bid documents, or within such time period as may be agreed to by the Owner and Contractor, and the Contractor either (1) enters into a contract with the Owner in accordance with the terms of such bid, and gives such bond or bonds as may be specified in the bidding or Contract Documents, with a surety admitted in the jurisdiction of the Project and otherwise acceptable to the Owner, for the faithful performance of such Contract and for the prompt payment of labor and material furnished in the prosecution thereof; or (2) pays to the Owner the difference, not to exceed the amount of this Bond, between the amount specified in said bid and such larger amount for which the Owner may in good faith contract with another party to perform the work covered by said bid, then this obligation shall be null and void, otherwise to remain in full force and effect. The Surety hereby waives any notice of an agreement between the Owner and Contractor to extend the time in which the Owner may accept the bid. Waiver of notice by the Surety shall not apply to any extension exceeding sixty (60) days in the aggregate beyond the time for acceptance of bids specified in the bid documents, and the Owner and Contractor shall obtain the Surety's consent for an extension beyond sixty (60) days.

If this Bond is issued in connection with a subcontractor's bid to a Contractor, the term Contractor in this Bond shall be deemed to be Subcontractor and the term Owner shall be deemed to be Contractor.

When this Bond has been furnished to comply with a statutory or other legal requirement in the location of the Project, any provision in this Bond conflicting with said statutory or legal requirement shall be deemed deleted herefrom and provisions conforming to such statutory or other legal requirement shall be deemed incorporated herein. When so furnished, the intent is that this Bond shall be construed as a statutory bond and not as a common law bond.

Signed and sealed this 20th day of May, 2020



(Witness)

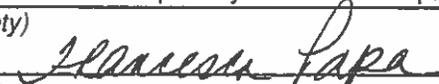


(Witness) Annette Audinot

Tovar Snow Professionals LLC

(Principal) (Seal)
 Insurance Mgr
(Title)

Atlantic Specialty Insurance Company

(Surety) (Seal)

(Title) Francesca Papa, Attorney in Fact

Power of Attorney

Surety Bond No: 92392-ATL-20-16

Principal: Tovar Snow Professionals LLC

Obligee: City of Aurora

KNOW ALL MEN BY THESE PRESENTS, that ATLANTIC SPECIALTY INSURANCE COMPANY, a New York corporation with its principal office in Minnetonka, Minnesota, does hereby constitute and appoint: Francesca Papa, each individually if there be more than one named, its true and lawful Attorney-in-Fact, to make, execute, seal and deliver, for and on its behalf as surety, any and all bonds, recognizances, contracts of indemnity, and all other writings obligatory in the nature thereof; provided that no bond or undertaking executed under this authority shall exceed in amount the sum of: sixty million dollars (\$60,000,000) and the execution of such bonds, recognizances, contracts of indemnity, and all other writings obligatory in the nature thereof in pursuance of these presents, shall be as binding upon said Company as if they had been fully signed by an authorized officer of the Company and sealed with the Company seal. This Power of Attorney is made and executed by authority of the following resolutions adopted by the Board of Directors of ATLANTIC SPECIALTY INSURANCE COMPANY on the twenty-fifth day of September, 2012:

Resolved: That the President, any Senior Vice President or Vice-President (each an "Authorized Officer") may execute for and in behalf of the Company any and all bonds, recognizances, contracts of indemnity, and all other writings obligatory in the nature thereof, and affix the seal of the Company thereto; and that the Authorized Officer may appoint and authorize an Attorney-in-Fact to execute on behalf of the Company any and all such instruments and to affix the Company seal thereto; and that the Authorized Officer may at any time remove any such Attorney-in-Fact and revoke all power and authority given to any such Attorney-in-Fact.

Resolved: That the Attorney-in-Fact may be given full power and authority to execute for and in the name and on behalf of the Company any and all bonds, recognizances, contracts of indemnity, and all other writings obligatory in the nature thereof, and any such instrument executed by any such Attorney-in-Fact shall be as binding upon the Company as if signed and sealed by an Authorized Officer and, further, the Attorney-in-Fact is hereby authorized to verify any affidavit required to be attached to bonds, recognizances, contracts of indemnity, and all other writings obligatory in the nature thereof.

This power of attorney is signed and sealed by facsimile under the authority of the following Resolution adopted by the Board of Directors of ATLANTIC SPECIALTY INSURANCE COMPANY on the twenty-fifth day of September, 2012:

Resolved: That the signature of an Authorized Officer, the signature of the Secretary or the Assistant Secretary, and the Company seal may be affixed by facsimile to any power of attorney or to any certificate relating thereto appointing an Attorney-in-Fact for purposes only of executing and sealing any bond, undertaking, recognizance or other written obligation in the nature thereof, and any such signature and seal where so used, being hereby adopted by the Company as the original signature of such officer and the original seal of the Company, to be valid and binding upon the Company with the same force and effect as though manually affixed.

IN WITNESS WHEREOF, ATLANTIC SPECIALTY INSURANCE COMPANY has caused these presents to be signed by an Authorized Officer and the seal of the Company to be affixed this twenty-ninth day of April, 2019.

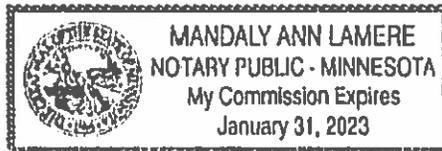


By

Paul J. Brehm, Senior Vice President

STATE OF MINNESOTA
HENNIPEN COUNTY

On this twenty-ninth day of April, 2019, before me personally came Paul J. Brehm, Senior Vice President of ATLANTIC SPECIALTY INSURANCE COMPANY, to me personally known to be the individual and officer described in and who executed the preceding instrument, and he acknowledged the execution of the same, and being by me duly sworn, that he is the said officer of the Company aforesaid, and that the seal affixed to the preceding instrument is the seal of said Company and that the said seal and the signature as such officer was duly affixed and subscribed to the said instrument by the authority and at the direction of the Company.



Notary Public

I, the undersigned, Assistant Secretary of ATLANTIC SPECIALTY INSURANCE COMPANY, a New York Corporation, do hereby certify that the foregoing power of attorney is in full force and has not been revoked, and the resolutions set forth above are now in force.

Signed and sealed. Dated 20th day of May, 2020.



Christopher V. Jerry, Secretary



Atlantic Specialty Insurance Company
Period Ended 12/31/2019

Dollars displayed in thousands

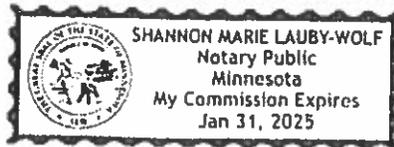
Admitted Assets		Liabilities and Surplus	
Investments:		Liabilities	
Bonds	\$ 1,219,332	Loss Reserves	\$ 750,516
Preferred Stocks	-	Loss Adjustment Expense Reserves	243,193
Common Stocks	791,167	Total Loss & LAE Reserves	993,709
Mortgage Loans	-		
Real Estate	-	Unearned Premium Reserve	520,053
Contract Loans	-	Total Reinsurance Liabilities	17,061
Derivatives	-	Commissions, Other Expenses, and Taxes due	40,497
Cash, Cash Equivalents & Short Term Investments	62,383	Derivatives	-
Other Investments	17,350	Payable to Parent, Subs or Affiliates	-
Total Cash & Investments	2,090,232	All Other Liabilities	165,932
		Total Liabilities	1,737,252
Premiums and Considerations Due	261,176		
Reinsurance Recoverable	51,892	Capital and Surplus	
Receivable from Parent, Subsidiary or Affiliates	21,005	Common Capital Stock	9,001
All Other Admitted Assets	59,800	Preferred Capital Stock	-
		Surplus Notes	-
Total Admitted Assets	2,484,105	Unassigned Surplus	49,392
		Other Including Gross Contributed	688,460
		Capital & Surplus	746,853
		Total Liabilities and C&S	2,484,105

State of Minnesota
County of Hennepin

I, Christopher Jerry, Secretary of Atlantic Specialty Insurance Company do hereby certify that the foregoing statement is a correct exhibit of the assets and liabilities of the said OneBeacon Insurance Company, on the 31st day of December, 2019, according to the best of my information, knowledge and belief.

Secretary

Subscribed and sworn to, before me, a Notary Public of the State of Minnesota on this 27th day of February, 2020.



Notary Public

United States of America

United States Patent and Trademark Office

ZERO TOLERANCE

Reg. No. 4,519,898

Registered Apr. 29, 2014

Int. Cl.: 37

SERVICE MARK

PRINCIPAL REGISTER

TOVAR SNOW PROFESSIONS, INC. (ILLINOIS CORPORATION)
195 PENNY AVENUE
EAST DUNDEE, IL 60118

FOR: SNOW AND ICE REMOVAL SERVICES, IN CLASS 37 (U.S. CLS. 100, 103 AND 106).

FIRST USE 12-30-1991; IN COMMERCE 12-30-1991.

THE MARK CONSISTS OF STANDARD CHARACTERS WITHOUT CLAIM TO ANY PARTICULAR FONT, STYLE, SIZE, OR COLOR.

SER. NO. 85-587,413, FILED 4-3-2012.

KATHERINE CHANG, EXAMINING ATTORNEY



Michelle K. Lee

Deputy Director of the United States
Patent and Trademark Office

100% SALT GUARANTEE

TOVAR GUARANTEES TO HAVE AN ENTIRE SEASON'S SALT SUPPLY FOR ALL TOVAR CUSTOMERS.

How? Tovar's snow-only focus led to:

1. Summer purchase from overseas for the quantity of salt for an entire record-breaking season.
2. Taking possession of the entire salt supply on Tovar facilities before November 1st.
3. Limiting additional customers, to ensure salt capacity will cover all Tovar customers.
4. 85,000 tons of salt on the ground.

TOVAR GUARANTEES THAT THE CHEMICAL PRICING WILL NOT CHANGE DURING THE COURSE OF YOUR CONTRACT.



Jeff Tovar
Owner / President
Tovar Snow Professionals

