



L3Harris Technologies, Inc. Public Safety and Professional Communications
221 Jefferson Ridge Parkway Lynchburg, Virginia 24501
Phone: 1-800-368-3277
Fax: 321-409-4393

Quote Name: City of Aurora IL - XL Mobile Radios & Control Stations

Date: 7/13/2026 Valid for 30 days

Thomas Collier

Fadi Ghattas

City of Aurora, IT Project Manager, Information Technology Department

Lead, Program Manager

44 E. Downer Place, Aurora, IL 60507

Mobile: 1 434 241 9819

Desk: 630-256-3466

fadi.ghattas@l3harris.com

Item	Part #	Description	QTY	List Price	Discount	Sale Price	Extended Sale Price
10		XL-85M - Public Works Radios	98	\$ 762,440.98	46%	\$ 411,718.58	\$ 411,718.58
20		XL-200M Multiband Police, Fire, EMA	97	\$ 1,365,663.97	46%	\$ 737,458.99	\$ 737,458.99
30		XL-200M Spares	13	\$ 183,027.13	46%	\$ 98,834.71	\$ 98,834.71
40		XL-200M Control Stations	19	\$ 352,381.38	46%	\$ 190,286.12	\$ 190,286.12
50		XL-200M Control Stations Spares	10	\$ 179,800.20	46%	\$ 97,092.20	\$ 97,092.20
60	YRXL-PL8T	XL-200P - Upgrade Existing to LTE TAC feature	20	\$ 27,000.00	46%	\$ 14,580.00	\$ 14,580.00
70	XL-AE3J	SPKR MIC, XL XTRM, XL200P, BLK	167	\$ 166,165.00	46%	\$ 89,729.10	\$ 89,729.10
80		SPKR MIC, XL XTRM, XL200P, BLK Spares	13	\$ 12,935.00	46%	\$ 6,984.90	\$ 6,984.90
90		CHARGER, VEHICULAR, PREMIUM, XL-200P	155	\$ 49,290.00	46%	\$ 26,616.60	\$ 26,616.60
100	XL-CH6F	CHARGER, SINGLE BAY +	117	\$ 29,250.00	46%	\$ 15,795.00	\$ 15,795.00
110	XL-CH6G	CHARGER, 6-BAY, PREMIUM, XL-200P	46	\$ 43,470.00	46%	\$ 23,473.80	\$ 23,473.80
120	XL-AE2J	MICROPHONE,ANTENNA SPEAKER,EMRG,25.6 IN	374	\$ 125,290.00	46%	\$ 67,656.60	\$ 67,656.60
130	XL-AE9N	SPEAKER MICROPHONE	-374	\$ (74,426.00)	46%	\$ (40,190.04)	\$ (40,190.04)
140	XL-CJ3A	CABLE,USB,PROGRAMMING	5	\$ 1,250.00	46%	\$ 675.00	\$ 675.00
150	XL-CJ3B	CABLE,KVL,KEY LOADING	5	\$ 1,075.00	46%	\$ 580.50	\$ 580.50
160	SS-SW1D	RPM/RPM2 W/MAST DONGLE & ANNUAL UPDATES	4	\$ 4,380.00	0%	\$ 4,380.00	\$ 4,380.00
170	TQS3416	Software,Key Manager	1	\$ 2,125.00	0%	\$ 2,125.00	\$ 2,125.00
180		Managed Services 8 Years & 4 Months	Lot	\$ 120,538.00	0%	\$ 120,538.00	\$ 120,538.00
190		XL Mobile Installation Services	195	\$ 412,900.72	0%	\$ 412,900.72	\$ 412,900.72
200		Control Stations Installation	19	\$ 47,099.28	0%	\$ 47,099.28	\$ 47,099.28
210		System Engineering Services	Lot	\$ 40,770.00	0%	\$ 40,770.00	\$ 40,770.00
220		Program Management Services	Lot	\$ 40,800.00	0%	\$ 40,800.00	\$ 40,800.00

Lead time is subject to material availability at time of order

Total Sale Price \$ 2,409,905.06

Material & Services Milestone Payments	%	Amount
Contract Execution	10.00%	\$ 228,936.71
Material Delivery S&B - 100%	76.34%	\$ 1,747,797.06
Initial installation completion, 50% cars	7.00%	\$ 160,255.69
Major installation completion -90% cars	4.66%	\$ 106,590.26
Substantial completion - All Available Vehicles	2.00%	\$ 45,787.34
Total	100.00%	\$ 2,289,367.06

Managed Services Milestone Payments	%	Amount
Year 2027 Managed Services	12.50%	\$ 15,067.25
Year 2028 Managed Services	12.50%	\$ 15,067.25
Year 2029 Managed Services	12.50%	\$ 15,067.25
Year 2030 Managed Services	12.50%	\$ 15,067.25
Year 2031 Managed Services	12.50%	\$ 15,067.25
Year 2032 Managed Services	12.50%	\$ 15,067.25
Year 2033 Managed Services	12.50%	\$ 15,067.25
Year 2034 Managed Services	12.50%	\$ 15,067.25
Managed Services (8 years and 4 months)Total	100.00%	\$ 120,538.00

Mobiles Installation quote is based on 4 to 5 vehicles available per day.

Installation of the 195 mobiles is estimated at approximately 39 to 49 working days. If vehicle availability increases, we will coordinate with our contractor to assess options for accelerating the schedule

Substantial Completion: Final milestone billing will be due upon completion of all vehicles made available by the City of Aurora. Vehicles not made available due to City of Aurora scheduling, operational constraints, or other City of Aurora-related delays will not delay invoicing for completed work.

Managed Services (8 years and 4 months): For the 8-year, 4-month term, Managed Services payments begin in Year 3 at \$15,067.25 per payment, for a total of 8 payments. Total Managed Services cost is \$120,538.00.

Terms and Conditions:

1. *The Terms and Conditions are governed by the agreement between L3Harris Technologies and Aurora, IL. Please reference the System Purchase Agreement*
2. *Storing battery packs is not recommended because the chemicals in the battery degrade over time and this affects the functionality of the battery. Improper storage of batteries may void warranty.*

Purchase Order requirements:

Purchase Order issued to L3Harris Technologies - PSPC - 221 Jefferson Ridge Parkway - Lynchburg, VA 24501

The Purchase Order should include the following references:

Must include Quote Name and Date. If applicable, include MBP#.

All orders must contain valid model number, quantity, and price for each item.

Frequencies must be supplied with order if applicable.

Requested Delivery Date; If related to **Grant Funding**, important to provide Grant name, Agency, deadline and product receipt deadline, when applicable.

Shipping will default to Best Way ground, unless otherwise specific. Special shipping/delivery instructions (ex. Delivery lift gate required?) must be noted if applicable. Non Standard packing will be billed to the customer.

Bill to and Ship to addresses along with contact information must be included. Provide customer account number if readily available.

L3Harris DUNS#: 101474992; Cage Code: 1PNR4; Tax ID 34-0276860.