



THE COUNTY OF DUPAGE
FINANCE - PROCUREMENT

BID #19-048-DOT - BULK ROCK SALT
BID TABULATION

	Standard Delivery Qty	√ COMPASS MINERALS AMERICA INC.		DETROIT SALT COMPANY		MORTON SALT, INC.	
		Unit Price per Ton	Extended Total	Unit Price per Ton	Extended Total	Unit Price per Ton	Extended Total
Group 1 - DuPage County Standard Delivery	20,000	\$ 82.96	\$ 1,659,200.00	\$ 83.32	\$ 1,666,400.00	\$ 95.15	\$ 1,903,000.00
Unit Cost per Ton 130% -150% of Projected Usage		\$ 102.96		\$ 91.32		No Bid	
TOTAL GROUP 1			\$ 1,659,200.00		\$ 1,666,400.00		\$ 1,903,000.00
Group 2A - Townships/Municipalities Early Delivery	11,700	\$ 82.96	\$ 970,632.00	\$ 80.37	\$ 940,329.00	\$ 99.15	\$ 1,160,055.00
Group 2B - Townships/Municipalities Standard Delivery	60,820	\$ 82.96	\$ 5,045,627.20	\$ 90.03	\$ 5,475,624.60	\$ 95.15	\$ 5,787,023.00
Unit Cost per Ton 130% -150% of Projected Usage		\$ 102.96		\$ 98.08		No Bid	
TOTAL GROUP 2			\$ 6,016,259.20		\$ 6,415,953.60		\$ 6,947,078.00

NOTE:
 1) For both Group 1 – DuPage County and Group 2 – Townships/Municipalities, the minimum contract commitment is eighty percent (80%) of the standard delivery quantity.
 2) Cargill submitted a No Bid.

Invitations Sent	12
Potential Bidders Requesting Bid Documents	12
Total Bid Responses Received	3
Bid Opening Attended	DT, JEM