



Mr. Joe Hopp  
Director of Fleet Operations  
City of Aurora  
720 North Broadway  
Aurora, IL 60505

February 10, 2016

Dear Mr. Hopp,

Standard Equipment Company is pleased to present the following quote on a 2016 Elgin Whirlwind MV mounted on a Peterbilt Cabover chassis with equipment per your request. Please note this pricing is based off the NJPA Joint Purchasing Program, Contract #022014-FSC, and is valid for 30 days from today's date.

<b>2016 ELGIN WHIRLWIND MV BASE PRICE:</b>	<b>\$194,850</b>
Dual 28" Gutter brooms, 10 Cubic yard hopper	\$174,875
All standard equipment	\$Incl.
Sweeper body painted white	\$Incl.
Freight	\$Incl.
Payment upon delivery	\$Incl.
One day onsite operator/maintenance training	\$Incl.
(1) Factory mechanics training class	\$Incl.
John Deere service manual	\$185
Whirlwind service manual	\$95
LH Side broom tilt	\$1,100
RH Side broom tilt	\$1,100
LH Auto shutter	\$685
RH Auto shutter	\$685
RH Inspection door, step and handle	\$765
Lifeline hopper liner	\$9,520
Hopper Deluge	\$1,010
Front spray bar	\$730
Auxiliary hydraulic pump	\$1,350
Chassis modifications	\$2,135
LED Stop, tail and turn lights	\$615
Delete "Elgin" logo	\$N/C

<b>PETERBILT CABOVER CHASSIS TO INCLUDE:</b>	<b>\$100,132</b>
Extra chassis key	Heated, remote control mirrors
AM/FM Radio with CD	RH cloth air ride seat
LH cloth air ride seat	Cab painted white

<b>WHIRLWIND MV BASE PRICE</b>	<b>\$194,850</b>
<b>LESS NJPA DISCOUNT</b>	<b>\$- 5,845</b>
<b>TOTAL PRICE FROM NJPA</b>	<b>\$189,005</b>
<b>PETERBILT CABOVER CHASSIS</b>	<b>\$100,132</b>
<b>TOTAL NJPA PRICE</b>	<b>\$289,137</b>
<b>CITY OPTION TO TRADE SCHWARZE SWEEPER</b>	<b>\$- 25,000</b>
<b>TOTAL NJPA PRICE AFTER TRADE</b>	<b>\$264,137</b>

Thank you for the opportunity to quote you on your street sweeping needs. Please contact me at (312) 208-6377 if you have any questions.

Best Regards,

STANDARD EQUIPMENT COMPANY

Jim Miller  
Account Manager