

CITY OF AURORA REQUEST FOR PROPOSALS 18-53
 STORAGE AREA NETWORK (SAN)
 FOR THE INFORMATION TECHNOLOGY DIVISION

Cost Worksheet – Appendix A

When completing the below pricing table, if a cost is included in another item please reference with which item the cost is included. All Mandatory City specifications that have been acknowledged above as “Included in System” or “Modification to Existing System” shall be deemed as included in the “Mandatory response” section of the below pricing table. Any City specifications that are indicated should be priced in the below pricing table as itemized “Add Alternate” features or if included in the base pricing should be itemized and called out as included in “Mandatory Pricing”.

	<i>Quantity</i>	<i>List Price</i>	<i>Discount</i>	<i>Extended Cost</i>	<i>Total</i>
MANDATORY responses					
<i>Controllers</i>	2	\$45,000		\$18,425.92	\$18,425.92
<i>Disk (Actual usable)</i>	72	\$59,995		\$24,562.64	\$24,562.64
<i>Software/features</i>	5	\$0		\$0	\$0
<i>Services – installation</i>	6	\$18,000		\$17,372.27	\$17,372.27
<i>Maintenance</i>	4	\$120,158.03		\$74,293.46	\$74,293.46
<i>Training (Include pricing for training for up to four City IT personnel.)</i>	360	\$27,000		\$26,086.80	\$26,086.80

<p><i>Delivery (Price shall include Free On Board Destination delivery to two server room locations specified by the City. Delivery Charges shall include lift gate charges if necessary for delivery at both locations. The City's destination locations do not have delivery docks.)</i></p>					
--	--	--	--	--	--

	<i>Quantity</i>	<i>List Price</i>	<i>Discount</i>	<i>Extended Cost</i>	<i>Total</i>
<p><i>Add alternate responses</i></p>					
<p><i>Disk types not listed in proposed solution (SSD, SAS, SATA, SCSI)</i></p>	N/A				
<p><i>Software and features (De-dupe, VAAI, or additional features unique to your solution. Additional features that further enhance your solution should be itemized separately.)</i></p>	Additional Hardware, NICs, power cables, rail kit, cables	\$193,585		\$83,872.44	\$83,872.44

Services (data migration, SRM scripting services etc...)					
Maintenance	N/A				

	Quantity	List Price	Discount	Extended Cost	Total
Credits, Discounts, Rebates, Trade-in	N/A				
Disk types not listed in proposed solution (SSD, SAS, SATA, SCSI)	N/A				

*** Cost and Support Worksheets (Appendix A and Appendix B) to be in a separate envelope from the Technical Information.

PROPOSAL SUBMITTED BY

COMPANY CDW Government LLC

ADDRESS 230 N. Milwaukee Ave.

CITY, STATE, ZIP Vernon Hills, IL 60061

PREPARER'S NAME Jacob George

Please Type

CONTRACT PERSON Jumana DiHu, jumdihu@cdwg.com, (312) 547-2495

Please Type

AUTHORIZED SIGNATURE 

EMAIL jacogeo@cdwg.com Matt Flood, Supervisor Proposals

Title

PHONE # (866) 682-3510 FAX # (312) 705-7629 DATE 10.1.2018



DR FAS8200 Proposal



Prepared For: City of Aurora
 Customer #: 1215978
 Attention:
 Project: NetApp
 Date: 10/2/2018

Submitted By: Stephen Rooney
 Sr. Account Manager
 Phone: 312 705 0375
 E-Mail: steproo@cdw.com
 Quote #: 121190887-1

Qty.	Part Numbers	Description	Extended Sell
			Hardware Total:
			\$126,861.00
			Software Total:
			\$0.00
			Support Total:
			\$74,293.46
			Services Total:
			\$26,059.07
			Extended Sell
			Solution Total:
			\$227,213.53

Pricing expires 30 calendar days from date on Proposal

Prepared By: Tracy Reyes (Solution Specialist)

Qty.	Part Numbers	Description	Extended Sell
------	--------------	-------------	---------------

Prices are contingent on final pricing approval from Manufacturer
Quote provided based on specification provided by customer. No workload validation has been done.
The terms and conditions provided on this link apply: <https://www.cdw.com/content/cdw/en/terms-conditions.html>
Applicable Taxes and Shipping not shown.



Training Credits



Prepared For: City of Aurora
 Customer #: 1215978
 Attention:
 Project: NetApp
 Date: 10/1/2018

Submitted By: Stephen Rooney
 Sr. Account Manager
 Phone: 312 705 0375
 E-Mail: steproo@cdw.com
 Quote #: 121190874-1

Qty.	Part Numbers	Description	
240	ED-TU-1-ZA	TRAINING UNITS,1,ZA,EXP.1YR FROM INVOICE	
			Extended Sell
			Total: \$17,400.00
			Extended Sell
			Solution Total: \$17,400.00

Prepared By: Tracy Reyes (Solution Specialist)
Prices are contingent on final pricing approval from Manufacturer
Quote provided based on specification provided by customer. No workload validation has been done.
The terms and conditions provided on this link apply: <https://www.cdw.com/content/cdw/en/terms-conditions.html>
Applicable Taxes and Shipping not shown.

CITY OF AURORA
 REQUEST FOR PROPOSALS 18-53
 STORAGE AREA NETWORK (SAN)
 FOR THE AURORA INFORMATION TECHNOLOGY DIVISION

Support Worksheet – Appendix B

Please detail support options, including approximate locations of parts depots, lead times for parts and pieces, if spare kits can be kept on site. Support level documentation can reference other documents, however cannot refer to a webpage or site. If they are from a webpage or site they must be printed, scanned, or somehow rendered to be include with this response.

	<i>Quantity</i>	<i>List Price</i>	<i>Discount</i>	<i>Extended Cost</i>	<i>Total</i>
MANDATORY responses					
<i>Keep Spares on site</i>					
<i>Hardware Support levels offered</i>					
<i>Software Support levels offered</i>					
<i>Services and Configuration Support offered</i>					
<i>Drive destruction</i>					
<i>3rd Party components (Like VMware, Cisco)</i>					

<i>OPTIONAL: Destruction and Removal of pre-existing SAN equipment (To include cost of certified drive wipe)</i>					
--	--	--	--	--	--

Comments on Cost or Support Worksheets:

***** Cost and Support Worksheets (Appendix A and Appendix B) to be in a separate envelope from the Technical Information.**

PROPOSAL SUBMITTED BY

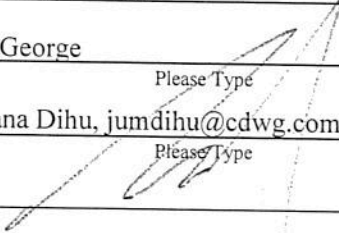
COMPANY CDW Government LLC

ADDRESS 230 N. Milwaukee Ave.

CITY, STATE, ZIP Vernon Hills, IL 60061

PREPARER'S NAME Jacob George

CONTRACT PERSON Jumana DiHu, jumdihu@cdwg.com, (312) 547-2495

AUTHORIZED SIGNATURE  Matt Flood, Supervisor Proposals

EMAIL jacogeo@cdwg.com Title

PHONE # (866) 682-3510 FAX # (312) 705-7629 DATE 10.1.2018