CITY OF AURORA REQUEST FOR PROPOSALS 18-53 STORAGE AREA NETWORK (SAN) FOR THE INFORMATION TECHNOLOGY DIVISION

Cost Worksheet - Appendix A

When completing the below pricing table, if a cost is included in another item please reference with which item the cost is included. All Mandatory City specifications that have been acknowledged above as "Included in System" or "Modification to Existing System" shall be deemed as included in the "Mandatory response" section of the below pricing table. Any City specifications that are indicated should be priced in the below pricing table as itemized "Add Alternate" features or if included in the base pricing should be itemized and called out as included in "Mandatory Pricing".

	Quantity	List Price	Discount	Extended Cost	Total
MANDATORY responses			3		
Controllers	2	\$45,000		\$18,425.92	\$18,425.92
Disk (Actual usable)	72	\$59,995	(3)	\$24,562.64	\$24,562.64
Software/features	5	\$0		\$0	\$0
Services – installation	6	\$18,000		\$17,372.27	\$17,372.27
Maintenance	4	\$120,158.03		\$74,293.46	\$74,293.46
Training (Include pricing for training for up to four City IT personnel.)	360	\$27,000		\$26,086.80	\$26,086.80

Appendix A

Delivery (Price		*	
shall include	102		
Free On Board			
Destination			
delivery to two			
server room			
locations			
specified by the			*
City. Delivery			
Charges shall			
include lift gate			
charges if			
necessary for			
delivery at both			
locations. The			
City's	*	¥7	-
destination			
locations do not			
have delivery			
docks.)			

	Quantity	List Price	Discount	Extended Cost	Total
Add alternate responses				8	
Disk types not listed in proposed solution (SSD, SAS, SATA, SCSI)	N/A		95	2	
Software and features (Dedupe, VAAI, or additional features unique to your solution. Additional features that further enhance your solution should be itemized separately.)	Additional Hardware, NICs, power cables, rail kit, cables	\$193,585		\$83,872.44	\$83,872.44

Services (data migration, SRM			
scripting services etc)		 ¥2	
Maintenance	N/A		

101	Quantity	List Price	Discount	Extended Cost	Total
Credits, Discounts, Rebates, Trade- in	N/A				
Disk types not listed in proposed solution (SSD, SAS, SATA, SCSI)	N/A				

^{***} Cost and Support Worksheets (Appendix A and Appendix B) to be in a separate envelope from the Technical Information.

PROPOSAL SUBMITTED BY

COMPANYCDW Government LLC	
ADDRESS 230 N. Milwaukee Ave.	
CITY, STATE, ZIP Vernon Hills, IL 60061	7
PREPARER'S NAME _ Jacob George	
CONTRACT PERSON Jumana Dihu, jumdihu@cdwg.com, (312)	547-2495
AUTHORIZED SIGNATURE	
EMAIL jacogeo@cdwg.com	Matt Flood, Supervisor Proposals
	Title
PHONE #(866) 682-3510 FAX # (312) 705-7629	DATE10.1.2018



DR FAS8200 Proposal



Prepared For: City of Aurora

Customer #: 1215978

Attention:

Project: NetApp

Date: 10/2/2018

Submitted By:

Stephen Rooney

Sr. Account Manager

Phone: 312 705 0375

E-Mail: steproo@cdw.com

Quote #: 121190887-1

	Qty.	Part Numbers	Description	Extended Sell
	1	FAS8200	FAS8200	(5.7 A)
	2	FAS8200A-002	FAS8200 HA SYSTEM, PREMIUM BUNDLE ; Model: FAS8200A	\$18,425.92
	1	DS224C-S96-12S-2P-C	SSD SHLF,12G,12X960GB,2P,-C; Model: FAS8200A	\$9,702.27
	1	DS460C-07-4.0-60B-2P-C	DSK SHLF,12G,60X4TB,7.2K,2P,-C ; Model: FAS8200A	\$14,860.37
	2	X1144A-C	NIC 2-PORT BARE CAGE 40GBE QSFP+ PCIE,-C; Model: FAS8200A	\$4,340.34
	4	X66200-5-C	CABLE, CNTLR-SWITCH OM4, MPO/MPO, 5M, -C; Model: FAS8200A	\$1,883.60
10	2	X6566B-05-R6-C	CABLE, DIRECT ATTACH CU SFP+ 10G, 0.5M, -C; Model: FAS8200A	\$103.42
	8	X66250-5-C	CABLE,LC-LC,OM4,5M,-C; Model: FAS8200A	\$524.24
are.	8	X66033A-C	CABLE,12GB,MINI SAS HD,3M,-C ; Model: FAS8200A	\$1,228.40
нагамаге	1	X6235-C	CHASSIS,FAS8200,AFF-A300,AC PS,-C; Model: FAS8200A	\$0,00
ar	4	X800-42U-R6-C	POWER CABLE,IN-CABINET,C13-C14,-C; Model: FAS8200A	55.75
_	3	X-02659-00-C	RAIL KIT,4-POST,RND/SQ-HOLE,ADJ,24-32,-C; Model: FAS8200A	\$141.30
	1	DOC-8200-C	DOCUMENTS,8200,-C; Model: FAS8200A	52.00
	2	DATA-AT-REST-ENCRYPTION	DATA AT REST ENCRYPTION CAPABLE OPERATIN ; Model: FAS8200A	50 00
	4	X65402-C	QSFP,OPT,40GB,SHORTWAVE,-C; Model: FAS8200A	\$8,616.00
	8	X6599A-R6-C	SFP+ OPTICAL 10GB SHORTWAVE,-C : Model: FAS8200A	\$2,604.24
	2400	OS-ONTAP1-CAP1-PREM-2P-	ONTAP, PER-0.1TB, PREMBNDL, CAPACITY, 2PC: Model: FAS8200A	\$40,320.00
	115	OS-ONTAP1-CAP3-PREM-2P-0	ONTAP,PER-0.1TB,PREMBNDL,ULTRA-PEF,2P,-C; Model: FAS8200A	\$24,110.90
_			Hardware Total:	\$126,861.00
ע	1	SW-2-CL-BASE	SW-2,BASE,CL,NODE ; Model: FAS8200A	\$0.00
5	2	SW-2-8200A-NVE-C	SW,DATA AT REST ENCRYPTION ENABLED,8200A; Model: FAS8200A	\$0.00
JOILWAIE	2	SW-2-8200A-TPM-C	SW,TRUSTED PLATFORM MODULE ENABLED,8200A ; Model: FAS8200A	50.00
_		I.a	Software Total:	\$0.00
-	1	CS-MV-CI-FLEXPOD	FLEXPOD SUPPORT Service Months: 60; Service Start Date: 9/28/2018;	0.00
1			Model: FAS8200A	
-	1	CS-FLEXPOD-SOL-SUPPORT	FLEXPOD SOLUTION SUPPORT WITH CSA SOFTWA Service Months: 60;	39,030.20
			Service Start Date: 9/28/2018; Model: FAS8200A	/
noddne	1	CS-O2-4HR	SUPPORTEDGE PREMIUM 4HR ONSITE Service Months: 60; Service Start	27,298.30
3		25	Date: 9/28/2018; Model: FAS8200A	27,236.30
'	1	CS-WARRANTY-EXTENSION	WARRANTY EXTENSION POINT-OF-SALE Service Months: 24; Service Start	7.064.06
			Date: 9/28/2021; Model: FAS8200A	7,964.96
L			Support Total:	\$74,293.46
П	120	ED-TU-1-ZA	TRAINING UNITS,1,ZA,EXP.1YR FROM INVOICE; Model: FAS8200A	\$8,686.80
	1	CS-INSTALL	BASE INSTALLATION Service Months: 1; Service Start Date: 9/28/2018;	4,343.07
,				4,543.07
500			[IVIOGEI: FAS8200A	
יבו גורבי	5	PS-TMS-CONSLT-DAY-ZA	Model: FAS8200A PREPAID CONSLT DAYS, PO EXP AT 1YR, NO R	13,029.20
Sei vices	5	PS-TMS-CONSLT-DAY-ZA	ACCOMPANIES CONTRACTOR	13,029.20 \$26,059.07

Pricing expires 30 calendar days from date on Proposal

Prepared By: Tracy Reyes (Solution Specialist)

\$227,213.53

Solution Total:

Qty. Part Numbers Description Extended Sell

Prices are contingent on final pricing approval from Manufacturer
Quote provided based on specification provided by customer. No workload validation has been done.
The terms and conditions provided on this link apply: https://www.cdw.com/content/cdw/en/terms-conditions.html
Applicable Taxes and Shipping not shown.

CDW



Training Credits



Prepared For: City of Aurora

Customer #: 1215978

Attention:

Project: NetApp

Date: 10/1/2018

Submitted By:

Stephen Rooney

Sr. Account Manager

Phone: 312 705 0375

E-Mail: steproo@cdw.com

Quote #: 121190874-1

Qty.	Part Numbers	Description	《李· 2017年4月17日 2017年	A CONTRACTOR OF THE SECOND
240	ED-TU-1-ZA	TRAINING UNITS,1,ZA,EXP.1YR FROM INVOICE		
			16	Extended Sell
			Total:	\$17,400.00
				Extended Sell
			Solution Total:	\$17,400.00

Prepared By: Tracy Reyes (Solution Specialist)
Prices are contingent on final pricing approval from Manufacturer
Quote provided based on specification provided by customer. No workload validation has been done.
The terms and conditions provided on this link apply: https://www.cdw.com/content/cdw/en/terms-conditions.html
Applicable Taxes and Shipping not shown.

CITY OF AURORA REQUEST FOR PROPOSALS 18-53 STORAGE AREA NETWORK (SAN) FOR THE AURORA INFORMATION TECHNOLOGY DIVISION

Support Worksheet - Appendix B

Please detail support options, including approximate locations of parts depots, lead times for parts and pieces, if spare kits can be kept on site. Support level documentation can reference other documents, however cannot refer to a webpage or site. If they are from a webpage or site they must be printed, scanned, or somehow rendered to be include with this response.

	Quantity	List Price	Discount	Extended Cost	Total
MANDATORY					
responses					
Keep Spares on site			7		
Hardware					
Support levels offered					
Software					
Support levels					
offered					
Services and					
Configuration					
Support offered					
Drive					
destruction					
3 rd Party					
components					
(Like VMware,					
Cisco)					

OPTIONAL:Destruction			1
and Removal of pre-	=		
existing SAN equipment	e e e		4
(To include cost of	3	Y=	* 4
certified drive wipe)			**
*			

Comments on Cost or Support Worksheets:

PROPOSAL SUBMITTED BY

COMPANY_ CDW Government LLC
ADDRESS 230 N. Milwaukee Ave.
CITY, STATE, ZIPVernon Hills, IL 60061
PREPARER'S NAME
Please Type CONTRACT PERSON Jumana Dihu, jumdihu@cdwg.com, (312) 547-2495 Please Type
AUTHORIZED SIGNATURE
EMAIL jacogeo@cdwg.com Matt Flood, Supervisor Proposals
Title
PHONE #(<u>866</u>) 682-3510 FAX # (<u>312</u>) 705-7629 DATE 10.1.2018

^{***} Cost and Support Worksheets (Appendix A and Appendix B) to be in a separate envelope from the Technical Information.