

CUSTOMIZED PRODUCT PRICING SUMMARY BASED ON CONTRACT



Product Description: E-One Cyclone II, 4 Door Full Tilt Welded Extruded Aluminum Cab, Six (6) Man Seating, Welded Extruded Aluminum Body, Single Axle, No Pump, No Tank, Welded Extruded Aluminum Metro 100 - 100 FT. 300# Tip Load, Rear Mounted Telescoping Ladder

Number of Units:One (1)

* The following details shall be provided with Purchase Order from End User to H-GAC for customized products:

A.	Base Bid Price as in Bid/Contract No. FS12-17 HA04	(per single unit)	\$	729,264.00
B.	Published Options added to Base Bid.....	(per single unit).....	\$	236,769.00
C. PER UNIT SUB TOTAL:			\$ 966,033.00

Change Order Provisions (if applicable):

D.	Dollar value of Unpublished Options added to base bid price per unit.....	\$ 52,375.00		
E.	Dollar value of Contract Items per unit deleted from Base Bid total.....	\$ (7,652.00)		
F.	PER UNIT CHANGE ORDER SUB TOTAL: (Change Order not to exceed 25% of "C") (Change order 5%)		\$	44,723.00
G.	Order total without H-GAC fee forOne (1) units	SUB TOTAL:	\$	1,010,756.00
H.	H-GAC Administrative Fee (from Fee Schedules).....			\$2,000.00
I.	Additional Discounts.....		\$	-
J.	TOTAL PURCHASE PRICE INCLUDING H-GAC			\$ 1,012,756.00

K. COMMENTS AND NOTES:

Offeror Name:

Aerials HA01-HA14

Offeror's or Mfr's Code	OPTION DESCRIPTION (Must include H-GAC Required Option Code, if used in specification)	Offered Price	Qty	Total
CUSTOM CHASSIS UPGRADES				
1200-0316	Change L9 450HP/EVS3000 2017 Engine to ISX12 450HP/EVS4000 2016	\$ 37,316.00	1	\$ 37,316.00
1125-0003	Allison transmission retarder IPO Jake break (Custom Chassis)	\$ 14,290.00	1	\$ 14,290.00
COMPARTMENTATION AND HOSE BED OPTIONS/CHANGES				
3300-0022	Door roll up tall (greater than 45") with painted finish ROM	\$ 2,407.00	8	\$ 19,256.00
OTHER MANUFACTURER'S OPTIONS:				
1535-0035	Engine compartment light LED (EA).	\$ 330.00	1	\$ 330.00
3320-0011	SCBA Bottle Storage. (11) E-ONE SCBA bottle storage with hinged doors (doors to match wheel well material) with push button latches. (6) officer side and (5) driver side in wheel well area- (3) FWD and (2) RWD.	\$ 2,172.00	1	\$ 2,172.00
3380-0040	Vertical hinged swing-out tool board. Hinge along forward compartment wall and position centered between door and back wall. Includes butterfly latch to secure in the closed position that is accessible from the ground.	\$ 2,120.00	1	\$ 2,120.00
3380-0076	Tray floor mounted roll-out with gas spring. 500 lbs. capacity.	\$ 917.00	2	\$ 1,834.00
5100-0000	Foot Switch	\$ 162.00	1	\$ 162.00
5100-0000	Foot switch.	\$ 162.00	1	\$ 162.00
5200-0000	Breaker box 8 place single phase.	\$ 1,181.00	1	\$ 1,181.00
5300-0355	Light bar Federal Signal Split Vision VSLR6. Two (2) 21" 3-pod light bars w/ (2) red pods and (1) multi-color pod on each bar with red/clear lenses.	\$ 4,771.00	1	\$ 4,771.00
5310-0045	Light bar Federal Signal Signal Master Viper EXT LED 31" with 6 lights.	\$ 2,218.00	1	\$ 2,218.00
5350-0070	Voyager back-up camera. Camera only - does not include monitor.	\$ 974.00	1	\$ 974.00
5350-0071	Voyager side mtd rear facing camera. Camera only - does not include monitor.	\$ 949.00	1	\$ 949.00
5380-0148	Compartment light package ROM V3 LED for large bodies. Includes one light per compartment (two if transverse).	\$ 6,467.00	1	\$ 6,467.00
5380-0286	Step light package body TecNiq T440 4" LED - large.	\$ 1,063.00	1	\$ 1,063.00
5450-0293	FireTech 72" 12V brow light with integrated marker lights. Includes switch accessible to driver. Replaces front brow marker lights. Requires special bracket 5450-0340 on aerials with waterway trough. Not available on aerials with deep trough.	\$ 5,352.00	3	\$ 16,058.00
5450-0513	FireTech 35" 12V mini brow bracket mounted light with black housing. Includes switch in cab (driver and officer side facing lights switched separately). Location: [#LOC]	\$ 2,665.00	2	\$ 5,330.00
5500-0011	Federal Q2B siren - Pedestal mounted on bumper.	\$ 3,733.00	1	\$ 3,733.00
AERIAL OPTIONS				
8150-0001	Filter Isolation Kit	\$ 344.00	1	\$ 344.00
8300-0106	Monitor TFT electric 1000GPM for ladder. Includes shut off valve at tip (VUM) with 2.5" aux discharge valve stacked tips with tip and base controls. Monitor has a powder coated silver finish. Requires high flow W/W relief viv.	\$ 16,282.00	1	\$ 16,282.00
8500-0024	Lifting eye at tip of ladder. N/A on LTH/HM100 with pinned wway to tip.	\$ 599.00	1	\$ 599.00
8550-0034	Whelen M9RC outrigger warning lights red with clear lens.	\$ 3,241.00	1	\$ 3,241.00
8560-0081	Ladder climbing lights Luma-Bar Pathfinder LED strip for 4 section aerial (both sides). Color: (color to be specified).	\$ 12,226.00	1	\$ 12,226.00
8560-0141	FireTech 11" 12V double stack bracket mounted light at tip. Includes switch on platform console.	\$ 1,790.00	1	\$ 1,790.00
8750-0004	Aerial sign plates 12 x 144 (PR). Available on HP78, HP100 and HP100 platform only. Does not include lettering. Color: (color to be specified).	\$ 2,184.00	1	\$ 2,184.00
8850-0031	Advanced Aerial Control System - Ladder. Includes color display at turntable, body protection, monitor stow / deploy, cradle alignment lt.	\$ 36,727.00	1	\$ 36,727.00
8850-0056	Deadman foot switch for aerial controls located at turntable console. For use with AACS only.	\$ 347.00	1	\$ 347.00
Custom Cab Chassis Options:				
1025-0030	Stemco oil seal front axle. Chicago Rawhide seal with Stemco sight glass will be supplied when front disc brakes are selected.	\$ 164.00	2	\$ 328.00
1050-0001	WHEELS FRONT ALUM (2) ALCOA	\$ 2,537.00	1	\$ 2,537.00
1050-0003	WHEELS REAR ALUM (4) ALCOA	\$ 5,065.00	1	\$ 5,065.00
1050-0007	Front axle wheel trim kit. Includes stainless steel lug nut covers and center cap with E-ONE logo.	\$ 341.00	1	\$ 341.00
1050-0008	Rear axle (single) Wheel Trim kit. Includes stainless steel lug nut covers and center cap with E-ONE logo. E-ONE custom chassis w/ steel wheels will have chrome plated plastic lug covers.	\$ 419.00	1	\$ 419.00
1050-0017	Each inside wheel of the single rear axle shall have valve stem extensions.	\$ 172.00	2	\$ 344.00
1100-0001	Meritor EX225H 17" disc brakes for front axle.	\$ 1,854.00	1	\$ 1,854.00
1100-0024	G4 Electronic Stability Control (4x2) Includes RSC and ATC. Not available on 4x4 commercial chassis or tiller.	\$ 4,884.00	1	\$ 4,884.00
1160-0015	24" Front Bumper Gravel Shield Extension.	\$ 891.00	1	\$ 891.00
1350-0001	Dual fuel fill package. Additional fuel fill provided on officer side of unit.	\$ 701.00	1	\$ 701.00
1350-0005	Fuel system 65 gallons.	\$ 2,202.00	1	\$ 2,202.00
1350-0011	Fuel pump electric w/re-prime.	\$ 579.00	1	\$ 579.00
1350-0012	Fuel shutoff valve (EA)	\$ 149.00	2	\$ 298.00
1400-0032	Battery five group 31 1000 CCA (two left / three right). For use with below cab DEF tank only.	\$ 1,725.00	1	\$ 1,725.00
1510-0203	Bracket SCBA IMMI SmartDock Gen2 restraint system. Location: [#LOC].	\$ 681.00	3	\$ 2,043.00
1510-0279	ReadyReach seat belt extender.	\$ 115.00	4	\$ 460.00

1510-0322	Flip-up USSC Valor ABTS seat with 90 deg SCBA back (PR) forward facing center of rear wall mounted on a common seat riser. Long cab with medium doors only.	\$ 4,193.00	1	\$ 4,193.00
1510-0328	Driver seat USSC Valor air ride.	\$ 2,393.00	1	\$ 2,393.00
1510-0329	Officer seat USSC Valor fixed SCBA.	\$ 1,287.00	1	\$ 1,287.00
1515-0012	Paint air conditioning condenser job color.	\$ 1,095.00	1	\$ 1,095.00
1515-0089	Heaters cab rear (PR) and front heater with heat to the feet for the driver and officer. Driver side rear wall w/cover only.	\$ 2,162.00	1	\$ 2,162.00
1540-0008	Map Suspended with Officer's Map Storage	\$ 953.00	1	\$ 953.00
1750-0071	Mount customer supplied antenna on cab roof.	\$ 238.00	3	\$ 714.00
8300-0006	NFPA Scotchlite Stripe - 6" wide with "Z". Stripe straight on front, sides and rear of cab and body. "Z" location to be specified by customer. Color: (color to be specified). Location: (location to be specified).	\$ 1,615.00	1	\$ 1,615.00
8300-0011	Scotchlite stripe (PR) 1/2" located 1/2" above and below existing stripe. Color: (color to be specified).	\$ 752.00	1	\$ 752.00
8300-0274	Chevron "A" style 6" Reflexite V98 striping full width on rear of body. Includes rear facing extrusions, panels and doors. Colors to be (color to be specified).	\$ 2,810.00	1	\$ 2,810.00
			Total	\$ 236,789.00

Deletions from Base Bid	Price	Qty	Total
911 Air Ride Driver's Seat	\$ 1,484.00	1	\$ 1,484.00
911 Officer's Seat	\$ 1,041.00	1	\$ 1,041.00
911 Rear Facing Seat	\$ 1,096.00	2	\$ 2,192.00
911 Forward Facing Rear Seat Bench	\$ 2,935.00	1	\$ 2,935.00

Total \$ 7,652.00

Additions to Base Bid	Price	Qty	Total
Back-Up Sensors w/ Collision Avoidance	\$ 2,293.00	1	\$ 2,293.00
Alco-Lite Ladder Package 35ft, 28ft ,2- 16ft Ladders, 10ft Folding, & 14ft C	\$ 4,600.00	1	\$ 4,600.00
Generator Pre-Wire	\$ 340.00	1	\$ 340.00
2-Go-Light Spot Lights	\$ 1,050.00	2	\$ 2,100.00
Ramsey 9k Winch	\$ 2,005.00	1	\$ 2,005.00
Upgrade to a 35k Rear Axle	\$ 8,000.00	1	\$ 8,000.00
Upgrade to a 22k Front Axle	\$ 3,000.00	1	\$ 3,000.00
Emergency Shut-Down for Engine	\$ 1,200.00	1	\$ 1,200.00
Rear and Side Trailer Hitch Receiver	\$ 2,800.00	1	\$ 2,800.00
Trailer Hitch Front Reciever	\$ 2,400.00	1	\$ 2,400.00
Upgrade to HR100 Ladder w/ 500 LB Tip Load & Waterway	\$ 23,637.00	1	\$ 23,637.00

Total \$ 52,375.00