

## **Sole Source Justification**

To whom it may concern:

Please accept this letter as information that SoundThinking, Inc. (formerly ShotSpotter, Inc.) is the worldwide sole source vendor of ShotSpotter®, a proprietary wide-area outdoor Gunshot Detection, Location, and Forensic Analysis Service.

We are the only company that offers a wide-area outdoor gunshot detection solution that provides:

- A 24/7/365 secure Incident Review Center staffed by highly skilled acoustic specialists trained in widearea outdoor gunshot detection and verification who review over 5.7 million incidents per year
- An unmatched Service Level Guarantee of 99.9% availability, 90% outdoor detection rate within 25 meters, and alerts reviewed and published in less than 60 seconds
- Acoustic sensing technology protected by 40 unique and current patents pertaining to wide-area outdoor gunshot detection
- Over 25 years of outdoor wide-area gunshot detection experience supporting law enforcement agencies throughout the United States
- Active wide-area outdoor deployments in more than 160 cities across America, with more than 1,000 square miles of coverage under contract
- Wide-area outdoor gunfire detection for more than ten of the largest law enforcement agencies in America, including: New York, Boston, Baltimore, Denver, Washington DC, Miami, Miami-Dade, San Francisco, Oakland, and more
- A dedicated Customer Success Director whose goal is to help each agency maximize the value of their ShotSpotter gunshot detection system. Our Customer Success team is composed of 10 consultants with over 250 years of federal and local law enforcement experience.
- On-demand Expert Witness testimony services provided by SoundThinking's forensic employees who
  have testified in more than 350 cases in 24 states, including on behalf of the defense. These figures do
  not include an unknown (but extensive) number of cases where courts have upheld law enforcement's
  use of a ShotSpotter alert as one factor, along with others, in assessing the totality of the circumstances
  to support reasonable suspicion or probable cause.
- A gunshot detection system that passes both the Daubert and Frye tests for scientific evidence, and SoundThinking Forensic Managers whom courts have deemed as qualified expert witnesses

SoundThinking is the only wide-area outdoor gunshot detection company in the world that offers this unique combination of technology, service, and experience. If we can answer any questions or provide additional support information, please let us know.

Respectfully,

Ralph Clark President / CEO

SoundThinking, Inc. Phone: 510-794-3158

rclark@soundthinking.com