

<b>QBS: E-Procurement Solution - Rankings of Top 3 Firms</b>							
Firm Name	EVALUATION CRITERIA (5 REVIEWERS)					Total Points	Rank
	Project Approach	Firm and Team Qualification	Demonstration/ Interview	Demonstration 2	Fee Proposal		
	(35 pts max per reviewer)	(25 pts max per reviewer)	(25 pts max per reviewer)	(20 pts max per reviewer)	(15 pts max per reviewer)		
	(280 pts max total)	(200 pts max total)	(200 pts max total)	(100 pts max total)	(75 pts max total)		
OpenGov	248	196	188	72	44	748	1
BonFire	254	194	190	49	41	728	2

Bid Number: N/A

Date Posted: 6/21/2024

Date Due: 7/5/2024

SOQs Received: 4

Firms that responded: Appian, Bonfore, Cobblestone, OpenGov

The selection criteria and weightings for project selection are indicated below.

- Project Approach (35%). Clear understanding of E-Procurement solution desired, Feasibility of implementation plan, Ability to complete within targeted timeframe, Ease of use of the system vs. hours of training need to get started, Usefulness of innovations and how developed the services are
- Firm and Team Qualification (25%). Expertise of the firm and lead project manager for managing and implementing projects of this size with an organization the size of Aurora, Expertise of assigned staff in the subject area and description of the tasks to be performed by each staff member, Reasonableness of proposed staffing level and allocation plan, Usefulness of the solution presented, Experience with governmental/municipalities, Results of reference checks
- Demonstration/ Interview (25%). Ease of use, innovative approach that demonstrates the excellence and clear understanding of the needs of governmental procurement, Communication (quality of the written and graphic communication used to represent the skills of the team / clarity of the organization and exposition of the solution and the presentation)
- Demonstration 2 (20%).
- Fee Proposal (15%). This section shall be scored/negotiated last