

PURVIS REVISED PRICE QUOTATION FOR PURVIS PROPOSAL PC2022-166

CITY OF AURORA RFQ



Tax ID #: 11-2299301

Date: December 1, 2023

Quote #: PC2022-166R6

Customer City of Aurora

Address: 44 E Downer Place

Aurora, IL 60507

Agency POC: Thomas Collier, IT Project Manager

E-mail Colliert@aurora.il.us

Phone #: 630-256-3466

88 Silva Ln
 Middletown, RI 02842
 Sales: R. Foster 401-619-2469
rfoster@purvis.com
 Contracts: D Flynn 401-845-8432
DFlynn@purvis.com

TASK:

Procurement and implementation of the PURVIS Fire Station Alerting System™ (PURVIS FSAS™) for the Customer. System quoted herein is based on revised system requirements defined by the Customer during fire station site visits on 6/28/23. The proposed system will provide automated voice dispatching capabilities over the Customer's radio network and IP alerting to 9 fire stations over the Customer's IP network. Customer will supply virtual servers and the required database software for the servers that meet the minimum server and database requirements provided by PURVIS. Customer will supply the required radios, radio infrastructure and all radio programming and/or services required to support the FSAS functionality via radio. Customer will provide the required CAD interface. Customer is responsible for supplying all 120V power required for the PURVIS FSAS in each location. Customer is responsible for providing a rack with sufficient space for the PURVIS FSAS components in each location. Detailed project assumptions will be provided by PURVIS with the final, agreed upon project price quote.

HARDWARE:

Item	PURVIS Part #	Qty	Unit Price	Adjusted Unit Price	Extended Price
Dispatch Management (DM) Console - Touch Screen	315-020104-131	2	\$2,390.00	\$2,390.00	\$4,780.00
Radio Interface Unit (RIU) One (1) Audio Channel - 1U	315-320003-131-1	2	\$3,040.00	\$3,040.00	\$6,080.00
RIU to Motorola Radio Cable - 1 Ch	315-321002-131	2	\$350.00	\$350.00	\$700.00
Station Control Unit (SCU)	315-030005-131-NN	9	\$18,380.00	\$18,380.00	\$165,420.00
SCU Remote Touch Screen (RTS) - 22"	315-250005-131	9	\$640.00	\$640.00	\$5,760.00
Remote Touch Screen Video Distribution - VGA TX/RX	315-250300-131	9	\$440.00	\$440.00	\$3,960.00
Vesa Mount for VGA Receiver	315-250100-131	9	\$60.00	\$60.00	\$540.00
Wall Mounting Bracket, Tilt, RTS Monitor	315-190302-131-RTS	9	\$30.00	\$30.00	\$270.00
USB Extender, 1-Port	315-250202-131	9	\$120.00	\$120.00	\$1,080.00
Desktop Microphone	315-032002-131-D	7	\$290.00	\$290.00	\$2,030.00
24 Port Unmanaged Network Switch	315-290005-131-LAN	9	\$240.00	\$240.00	\$2,160.00
Uninterruptible Power Supply (UPS) - 2U - Line Interactive 1500VA	315-040308-131	9	\$1,140.00	\$1,140.00	\$10,260.00
Audio/Relay Expansion Module (ARXM) 25/70v, 4 Zone/0 Relay	315-442000-131-4/0	7	\$3,090.00	\$3,090.00	\$21,630.00
Recessed Speaker, 8" (25/70v)	315-130401-131-SO	44	\$70.00	\$70.00	\$3,080.00
Recessed Speaker, 8" with Red/White LED Ring (25/70v)	315-141001-131-RW	30	\$320.00	\$320.00	\$9,600.00
Recessed Speaker Mount	315-130360-131	74	\$30.00	\$30.00	\$2,220.00
Surface Speaker, 8" (25/70v)	315-120401-131	4	\$80.00	\$80.00	\$320.00
Outdoor/Bay Speaker (25/70v) 15w	315-150408-131	49	\$170.00	\$170.00	\$8,330.00
Amplifier 1 Ch (25/70v) 250w	315-070304-131	7	\$1,210.00	\$1,210.00	\$8,470.00
Message Board - 42" Monitor	315-190000-131-42	10	\$920.00	\$920.00	\$9,200.00
Message Board - 50" Monitor	315-190000-131-50	7	\$1,230.00	\$1,230.00	\$8,610.00
Message Board HDMI Video Transmitter	315-190400-131-TX	7	\$110.00	\$110.00	\$770.00
Message Board HDMI Video Receiver	315-190400-131-RX	24	\$110.00	\$110.00	\$2,640.00
Message Board Display Module	315-540201-131	7	\$320.00	\$320.00	\$2,240.00
Wall Mounting Bracket, Swing Arm/Tilt, 32" to 55" Monitor	315-190300-131	17	\$70.00	\$70.00	\$1,190.00

8 Port Unmanaged Message Board Switch	315-290003-131-MB	7	\$100.00	\$100.00	\$700.00
Red LED Light, 3"	315-220001-131	7	\$90.00	\$90.00	\$630.00
Strobe Light (Red), Interior, Wall	315-260008-131-R	41	\$90.00	\$90.00	\$3,690.00
Camera/Doorbell	315-330001-131	7	\$1,610.00	\$1,610.00	\$11,270.00
TOTAL					\$297,630.00
Sales and Use Tax					\$0.00
TOTAL HARDWARE					\$297,630.00

Hardware Prices do not include installation or any system configuration, if applicable. Any applicable manufacturer warranties will be extended to the customer.

Hardware lead time is at least 12 weeks after receipt of order (ARO)

SOFTWARE:

Item	PURVIS Part #	Qty	Unit Price	Adjusted Unit Price	Extended Price
Central Server FSAS Software License (Perpetual)	315-990000-120	2	\$10,000.00	\$10,000.00	\$20,000.00
DM Console Seat License (Perpetual)	315-990100-120	2	\$1,500.00	\$1,500.00	\$3,000.00
PURVIS FSAS API License (Perpetual)	315-990200-120	2	\$5,000.00	\$5,000.00	\$10,000.00
Text-to-Speech (TTS) Voice Module Software License (Perpetual)	315-990400-120	11	\$1,470.00	\$1,470.00	\$16,170.00
Station Control Unit (SCU) FSAS Software License (Perpetual)	315-990300-120	9	\$300.00	\$300.00	\$2,700.00
FSAS Mobile Alerting Application (Annual - 200 Users)	315-990501-120	1	\$2,140.00	\$2,140.00	\$2,140.00
TOTAL					\$54,010.00
Sales and Use Tax					\$0.00
TOTAL SOFTWARE					\$54,010.00

FIXED PRICE SERVICES:

Description	Unit Price	Adjusted Unit Price	Price
Implementation Services (Project Management, Configuration, Integration, & Test)	\$82,900.00	\$82,900.00	\$82,900.00
Training	\$1,600.00	\$1,600.00	\$1,600.00
Installation Services - <i>Primary Dispatch</i>	\$4,140.00	\$4,140.00	\$4,140.00
Installation Services - <i>Central Station</i>	\$27,070.00	\$27,070.00	\$27,070.00
Installation Services - <i>Station 3</i>	\$22,360.00	\$22,360.00	\$22,360.00
Installation Services - <i>Station 4</i>	\$4,810.00	\$4,810.00	\$4,810.00
Installation Services - <i>Station 5</i>	\$23,680.00	\$23,680.00	\$23,680.00
Installation Services - <i>Station 7</i>	\$20,190.00	\$20,190.00	\$20,190.00
Installation Services - <i>Station 8</i>	\$21,780.00	\$21,780.00	\$21,780.00
Installation Services - <i>Station 9</i>	\$4,810.00	\$4,810.00	\$4,810.00
Installation Services - <i>Station 10</i>	\$23,000.00	\$23,000.00	\$23,000.00
Installation Services - <i>Station 12</i>	\$21,560.00	\$21,560.00	\$21,560.00
Lift Rental (<i>9 Stations</i>)	\$2,765.00	\$2,765.00	\$24,885.00
Freight/Shipping & Handling		\$2,980.00	\$2,980.00
1 Year Warranty & Maintenance		Included	\$0.00
TOTAL SERVICES			\$285,765.00

GRAND TOTAL	\$637,405.00
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PAYMENT MILESTONES:

Key Milestone	Deliverable	Payment Amount
Milestone # 1	Delivery of Overall Project Schedule	\$128,000.00
Project Documentation	Delivery of PURVIS FSAS Controller Specifications	
	Delivery of PURVIS FSAS API Documention	

Milestone # 2 System Design and Documentation	Delivery of Network Configuration Spreadsheet for Customer Input Delivery of System Configuration Spreadsheet For Customer Input	\$128,000.00
Milestone # 3 Dispatch Installation	Installation of the PURVIS FSAS DM Consoles Installation of the PURVIS FSAS Radio Interface Units	\$90,000.00
Milestone # 4 Fire Station Installation	First Article Station Installation	\$32,000.00
Milestone # 5 Fire Station Installation	Stations 2-3 Installation	\$58,000.00
Milestone # 6 Fire Station Installation	Stations 4-5 Installation	\$58,000.00
Milestone # 7 Fire Station Installation	Stations 6-7 Installation	\$58,000.00
Milestone # 8 Fire Station Installation	Stations 8-9 Installation	\$58,000.00
Milestone # 9 Functional System Validation	Functional System Validation	\$16,000.00
Milestone # 10 FSAS System Acceptance & Cutover	CAD Interface Testing Training Final System Cutover and Acceptance	\$11,405.00
GRAND TOTAL		\$637,405.00

YEAR 1 POST WARRANTY, MAINTENANCE & SUPPORT:

Description	Qty	Unit Price	Adjusted Unit Price	Extended Price
Annual Post Warranty, Maintenance and Support (Coverage begins upon the expiration of the initial one-year Warranty period): - Remote: 24x7x365 - On-Site: 24x7x365	1	\$58,500.00	\$58,500.00	\$58,500.00
Text-to-Speech (TTS) Voice Module Software (Annual)	11	\$195.00	\$195.00	\$2,145.00
FSAS Mobile Alerting Application (Annual - 200 Users)	1	\$2,140.00	\$2,140.00	\$2,140.00
TOTAL YEAR 1 POST WARRANTY, MAINTENANCE & SUPPORT and SOFTWARE FEES				\$62,785.00

YEAR 2 POST WARRANTY, MAINTENANCE & SUPPORT:

Description	Qty	Unit Price	Adjusted Unit Price	Extended Price
Annual Post Warranty, Maintenance and Support: - Remote: 24x7x365 - On-Site: 24x7x365	1	\$58,500.00	\$58,500.00	\$58,500.00
Text-to-Speech (TTS) Voice Module Software (Annual)	11	\$195.00	\$195.00	\$2,145.00
FSAS Mobile Alerting Application (Annual - 200 Users)	1	\$2,140.00	\$2,140.00	\$2,140.00
TOTAL YEAR 2 POST WARRANTY, MAINTENANCE & SUPPORT and SOFTWARE FEES				\$62,785.00

YEAR 3 POST WARRANTY, MAINTENANCE & SUPPORT:

Description	Qty	Unit Price	Adjusted Unit Price	Extended Price
Annual Post Warranty, Maintenance and Support: - Remote: 24x7x365 - On-Site: 24x7x365	1	\$60,255.00	\$60,255.00	\$60,255.00
Text-to-Speech (TTS) Voice Module Software (Annual)	11	\$200.85	\$200.85	\$2,209.35
FSAS Mobile Alerting Application (Annual - 200 Users)	1	\$2,204.20	\$2,204.20	\$2,204.20
TOTAL YEAR 3 POST WARRANTY, MAINTENANCE & SUPPORT and SOFTWARE FEES				\$64,668.55

YEAR 4 POST WARRANTY, MAINTENANCE & SUPPORT:

Description	Qty	Unit Price	Adjusted Unit Price	Extended Price
Annual Post Warranty, Maintenance and Support:				

- Remote: 24x7x365	1	\$60,255.00	\$60,255.00	\$60,255.00
- On-Site: 24x7x365				
Text-to-Speech (TTS) Voice Module Software (Annual)	11	\$200.85	\$200.85	\$2,209.35
FSAS Mobile Alerting Application (Annual - 200 Users)	1	\$2,204.20	\$2,204.20	\$2,204.20
TOTAL YEAR 4 POST WARRANTY, MAINTENANCE & SUPPORT and SOFTWARE FEES				\$64,668.55

YEAR 5 POST WARRANTY, MAINTENANCE & SUPPORT:

Description	Qty	Unit Price	Adjusted Unit Price	Extended Price
Annual Post Warranty, Maintenance and Support: - Remote: 24x7x365 - On-Site: 24x7x365	1	\$62,062.65	\$62,062.65	\$62,062.65
Text-to-Speech (TTS) Voice Module Software (Annual)	11	\$206.88	\$206.88	\$2,275.63
FSAS Mobile Alerting Application (Annual - 200 Users)	1	\$2,270.33	\$2,270.33	\$2,270.33
TOTAL YEAR 5 POST WARRANTY, MAINTENANCE & SUPPORT and SOFTWARE FEES				\$66,608.61

YEAR 6 POST WARRANTY, MAINTENANCE & SUPPORT:

Description	Qty	Unit Price	Adjusted Unit Price	Extended Price
Annual Post Warranty, Maintenance and Support: - Remote: 24x7x365 - On-Site: 24x7x365	1	\$62,062.65	\$62,062.65	\$62,062.65
Text-to-Speech (TTS) Voice Module Software (Annual)	11	\$206.88	\$206.88	\$2,275.63
FSAS Mobile Alerting Application (Annual - 200 Users)	1	\$2,270.33	\$2,270.33	\$2,270.33
TOTAL YEAR 6 POST WARRANTY, MAINTENANCE & SUPPORT and SOFTWARE FEES				\$66,608.61

YEAR 7 POST WARRANTY, MAINTENANCE & SUPPORT:

Description	Qty	Unit Price	Adjusted Unit Price	Extended Price
Annual Post Warranty, Maintenance and Support: - Remote: 24x7x365 - On-Site: 24x7x365	1	\$63,924.53	\$63,924.53	\$63,924.53
Text-to-Speech (TTS) Voice Module Software (Annual)	11	\$213.08	\$213.08	\$2,343.90
FSAS Mobile Alerting Application (Annual - 200 Users)	1	\$2,338.44	\$2,338.44	\$2,338.44
TOTAL YEAR 7 POST WARRANTY, MAINTENANCE & SUPPORT and SOFTWARE FEES				\$68,606.86

SALES AND USE TAX: Any required sales and use tax not identified in this quote is responsibility of the quote recipient or Fire Station Alerting System end-user. PURVIS is not responsible for the collection of any required taxes and payments to any tax collection agencies.

BONDS: Quote does not include any bid, payment, or performance bonds.

PREVAILING WAGE RATES: Pricing is not based on prevailing wage rates.

PAYMENT TERMS: In accordance with Illinois Local Government Prompt Payment Act.

VALIDITY: This FFP Quote is valid for 90 days

END-USER LICENSE/MAINTENANCE AGREEMENTS: All purchased hardware and software resulting from this quote will be licensed, warranted and maintained under the existing PURVIS FSAS End-User License Agreement and PURVIS FSAS Warranty, Maintenance and Service Agreement - with the customer.

EXPORT CONTROL: Products purchased or received under any resulting Sale may be subject to export control laws, restrictions, regulations, and orders of the United States. Customer agrees to comply with all applicable export laws, restrictions and regulations of the United States or foreign agencies or authorities, and shall not export, or transfer for the purpose of re-export any product to any prohibited or embargoed country or to any denied, blocked or designated person or entity as mentioned in any United States or foreign law or regulation.