

Kimball International OMNIA Partners National Agreement No 2019.001896

Lead Agency: University of California

Contract Dates: 5/20/2020 - 4/30/2024, Renewed through 5/30/2027

Ex. A - Rev. Mar 2024

Discount for furniture agreement off List

All prices are current pricing at time of order

Brand	Products/Category	Per Order Size at List Price by Category	Discount From List Delivered-Dock	Discount From List Delivered & Installed*	Discount From List Delivered-Inside	Discount From List Delivered & Expanded Install
Kimball National Etc. Interwoven	Ancillary Products Including Desks, Storage, Filing, Training, Side, Meeting Tables, Caseworks,Task, Lounge,Guest, Side Seating, Pods/Phone Booths	\$1 - \$49,999	55.0%	51.0%	53.0%	47.0%
		\$50,000 - \$99,999	55.5. %	53.0%	54.5%	50.0%
		\$100,000 - \$249,999	56.0%	54.0%	55.0%	51.0%
		\$250,000+	NEG.	NEG.	NEG.	NEG.
Kimball	Metal Filing	\$1 - \$49,999	55.0%	51.0%	53.0%	47.0%
		\$50,000 - \$99,999	55.5. %	53.0%	54.5%	50.0%
		\$100,000 - \$249,999	56.0%	54.0%	55.0%	51.0%
		\$250,000+	NEG.	NEG.	NEG.	NEG.
Kimball	Systems	\$1 - \$49,999	65.0%	61.0%	63.0%	59.0%
		\$50,000 - \$99,999	65.0%	61.0%	63.0%	59.0%
		\$100,000 - \$249,999	67.0%	63.0%	65.0%	61.0%
		\$250,000+	NEG.	NEG.	NEG.	NEG.

Services - Offered by Dealers for additional cost when not included in Customer's	Hourly Rates (NTE)
Design Services	\$70.00
Project Management Services	\$72.00-125.00
Reconfiguration Services	Locally Negotiated
Storage	Rate per Sq. Ft. (NTE)
Storage	\$1.57
Labor/Installation -Hourly labor rates are quoted using the appropriate hourly labor application, such as Union rate, Prevailing Wage rate, or your Standard Labor rate. taking into consideration the labor activity required for the installation and the local labor regulations. Proposer to state your standard labor rate as a NTE (not to exceed) rate for national program pricing.	Hourly Rates (NTE)
Standard Installation Labor	\$65.00-\$250.00

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Services Associated with Discount off List

1. Drop Ship price includes product delivery to the site, the purchaser is responsible for unloading.
2. Inside Delivery price includes product delivered to the site and unloaded.
3. Basic Installation price to include inside delivery, uncrating, assembly, installation, removal of all debris from premises, installation documents and the bill of materials per the purchaser's approved plan and specifications.
4. Expanded Service Installation price to include basic installation; field measurements surveyed, documented and coordinated; electrical and tele/data infeed locations are surveyed, documented and coordinated; attend required coordination meetings with purchaser and other contractors; and creation and implementation of punch list by project manager.

Pricing Parameters:

- During normal business hours, M-F, 7am-5pm local time
- Non-Union labor
- All necessary tools and equipment required to install per the drawing or quote
- Adequate facilities for delivery, unloading, moving, and staging/storing of the product during the install process
- Free and clear access to loading docks and elevators
- Job site to be free and clear of debris
- Service work not be hindered by other trades, product tools, equipment
- Reasonable access to space

Exclusions:

- Any work requiring a licensed electrician is the purchaser's responsibility
- Hardwiring of furniture to the building source
- Connection of phone and data lines to the building source

Additional Cost:

- Union, prevailing wage, overtime, and "after hours" (evenings, weekends, holidays) work