



Quote Number: 1752789  
 Opportunity Number: 25139788  
 Sourcewell Contract #: 110421-ALT  
 Date: 2/10/2025

Quoted for: City of Aurora (IL)

Customer Contact:

Phone: / Email:

Quoted by: Kade Fulkerson

Phone: / Email:

Altec Account Manager: Toni Tribby

REFERENCE ALTEC MODEL		Sourcewell Price
AT37G	Articulating Telescopic Aerial Device (Insulated)	\$161,317

(A.) SOURCEWELL OPTIONS ON CONTRACT (Unit)

1	AT37G-US40	40' Boom Height (AT40-G) MUST quote ISO option	\$3,264
2	AT37G-ISO	ISO boom - MUST QUOTE for 40' boom height (n/a on base model)	\$5,746
3	AT37G-AWD	All Wheel Drive	\$6,739
4			

(A1.) SOURCEWELL OPTIONS ON CONTRACT (General)

1	JEMS-SE	JEMS SE Jobsite Anti-Idle and ePTO for Service Aerials. (Requires JEMS Connect Selection from "Connected Products")	\$32,177
2	HYBRID-G	HYBRID READY UNIT: For personnel, single platform machines. Unit will be manufactured with all the necessary components including modules and controls to interface to a hybrid system.	\$784
3	JEMS-EOAC	JEMS Engine-Off Air Conditioning	\$6,542
4	JEMS-EOH	JEMS Engine-Off Heat	\$963
5	JEMS-ACPC	JEMS 25ft Adapter Cord for 110-120VAC For Plug-In Charging	\$809
6	JEMS-DM	JEMS Defrost Mode (Requires Engine-Off Heat and Air Conditioning)	\$260
7	JEMS-S/SE-JC	JEMS S and SE Mobile/Jobsite Charge	\$5,535
8	FE	POWER EQUIPMENT (Power Locks and Power Windows)	\$1,381
9			
10			
<b>SOURCEWELL OPTIONS TOTAL:</b>			<b>\$225,517</b>

(B.) OPEN MARKET ITEMS (Customer Requested)

1	UNIT		\$0
2	UNIT & HYDRAULIC ACC		\$0
3	BODY	Body MY Adjustment Price	\$2,260
4	BODY & CHASSIS ACC		\$0
5	ELECTRICAL		\$0
6	FINISHING		\$0
7	CHASSIS	Ford F550 4x4 MY Adjustment Price	-\$100
8	OTHER	Altec MY Adjustment Price	\$6,794
<b>OPEN MARKET OPTIONS TOTAL:</b>			<b>\$8,954</b>

**SUB-TOTAL FOR UNIT/BODY/CHASSIS: \$234,471.00**  
**Delivery to Customer: \$1,546.00**

**FET:**  
**CA Doc/Admin/Tire Fees:**  
**Extended Warranty:**

**TOTAL FOR UNIT/BODY/CHASSIS: \$236,017.00**

(C.) ADDITIONAL ITEMS (items are not included in total above)

1			
2			
3			
4			

\*\*Pricing valid for 45 days\*\*

**NOTES**

**PRICING:** Altec will make every effort to honor this quotation, subject to the following provisions. Prices for equipment with production start dates 12 months and beyond are budgetary only due to irregular cost inflation and market volatility. These prices will be reviewed based on market conditions and confirmed closer to the production date. Quotes and orders with chassis model year beyond the current open order bank, should be considered estimates only. Altec's turn-key pricing is subject to change in accordance with chassis pricing received from the OEM. Chassis model year, specifications and price will be reviewed and confirmed when specific model year information becomes available from the OEM and that chassis price difference will be passed through to the customer.

**PAINT COLOR:** White to match chassis, unless otherwise specified

**WARRANTY:** Standard Altec Warranty for Aerials and Derricks - One (1) year parts warranty One (1) year labor warranty Ninety (90) days

**TO ORDER:** To order, please contact the Altec Account Manager listed above.

**CHASSIS:** Per Altec Commercial Standard

**DELIVERY:** TBD Based on availability, FOB Customer Location

**TERMS:** Net 30 days

**BEST VALUE:** Altec boasts the following "Best Value" features: Altec ISO Grip Controls for Extra Protection, Only Lifetime Warranty on Structural Components in Industry, Largest Service Network in Industry (Domestic and Overseas), Altec SENTRY Web/CD Based Training, Dedicated/Direct Gov't Sales Manager, In-Service Training with Every Order.

**TRADE-IN:** Please ask your Altec Account Manager for more information