

2016 Hach SIRR plan



HACH COMPANY

Headquarters
P.O. Box 389
5600 Lindbergh Drive,
Loveland, CO 80539-0389

Purchase Orders
PO Box 608
Loveland, CO 80539-0608
Web Site: www.hach.com

U.S.A.
Phone: 800-227-4224
Fax: 970-669-2932
Email: orders@hach.com
quotes@hach.com
techhelp@hach.com

Export
Phone: 970-669-3050
Fax: 970-461-3939
Email: intl@hach.com

Remittance
2207, Collections Center Drive
Chicago, IL 60693

Wire Transfers
Bank of America
231 S. LaSalle St.
Chicago, IL 60604
Account 8765602385
Routing (ABA) : 026009593
Swift Code: BOFAUS3N

Quote Number 313811225 **Version Number** 0
(USE QUOTE Number at time of order to ensure you receive prices quoted).

Customer Ref QUOTE**SIRRPLAN
Second Customer Ref
Third Customer Ref
Payment Terms Net 30 Days From Invoice Date
Currency USD
Freight Terms Prepay And Bill Customer
Ship Method UPS-UPS**UPS –Ground
Quote Date 09/14/2015
Expiration Date 11/13/2015
Sales Contact
Customer Number 072527
Quote Contact NANCY SAMPSON
Phone 6308597606
Fax 6302563259
E-Mail NSAMPSON@AURORA-IL.ORG

Bill-To Account

172313
CITY OF AURORA

44 E DOWNER PLACE
PURCHASING DIVISION

AURORA,IL,60505-3302
United States
Phone : 630-256-3255

Ship-To Account

193775
CITY OF AURORA
WATER PRODUCTION
1111 AURORA AVE

AURORA,IL,60504-9731
United States
Phone : 630-256-3255

Deliver-To Account

2015 Prices (for comparison)

Line	Item No	Description	Quantity	Unit Price	Extended Amount
61C-1.1	85199	Manver 2 Hardness Indicator pk/100, 50mL Sample, APHA, Hardness Method	8	16.85	134.80
		Additional Info: 1ST SHIPMENT			
DL-2.1	4864302	Sample Cell w/Cap, 1 cm/10 mL, pk/2. For DR/800 Series Colorimeters	3	16.40	49.20
		Additional Info: 1ST SHIPMENT			

(15.95) (127.60)
(15.45) (46.35)

Quotation/ProForma Invoice

Line	Item No	Description	Quantity	Unit Price	Extended Amount
OK 3.1	2641549	Dilution Water, Organic Free, 500mL Additional Info: 1ST SHIPMENT	2	51.15 (48.25)	102.30 (96.50)
OK 4.1	2556900	aa Free Chlorine Reagent Set, DPD (includes indicator and buffer. For Rapid Liquid Method, CL17 Process Analyzer, and bulk analytical methods) Additional Info: 1ST SHIPMENT	42	51.15 (51.15)	2,148.30 (2148.30)
OK 5.1	2947553	SPADNS2 (ARSENIC-FREE) FLUORIDE REAGENT, 1 L Additional Info: 1ST SHIPMENT	1	35.65 (33.65)	35.65 (33.65)
OK 6.1	2802299	MONOCHLOR F REAGENT PK/100 Additional Info: 1ST SHIPMENT	4	59.35 (55.95)	237.40 (223.80)
OK 7.1	20356	Sulfuric acid std, 0.020n 4l Additional Info: 1ST SHIPMENT	2	44.05 (41.59)	88.10 (83.18)
OK 8.1	85299	Calver 2 Calcium Indicator 50mL 100/pk Powder Pillows (for calcium determination using EDTA titration) Additional Info: 1ST SHIPMENT	8	19.45 (18.25)	155.60 (147.00)
OK 9.1	2653299	Ammonia Salicylate, pk/100 Additional Info: 1ST SHIPMENT	3	73.75 (68.95)	221.25 (206.85)
OK 10.1	2427606	Sample Cell 25x60mm 10mL pk/6, w/cap used with Pocket Colorimeter Additional Info: 1ST SHIPMENT	1	29.70 (28.00)	29.70 (28.00)
OK 11.1	2744940	Test Kits Chloride, Model Test Strip Range 30-600 ppm Additional Info: 1ST SHIPMENT	5	48.15 (44.95)	240.75 (224.75)
OK 12.1	2557000	aa Total Chlorine Reagent Set, DPD (includes indicator and buffer. For Rapid Liquid Method, CL17 Process Analyzer, and bulk analytical methods) Additional Info: 1ST SHIPMENT	27 - WAS 25	53.75 (53.75)	1,451.25 (1451.25)
OK 13.1	2816900	Reagent set for CA610 Fluoride analyzer. Additional Info: 1ST SHIPMENT	3	76.75 (72.09)	230.25 (216.27)
OK 14.1	2653199	Ammonia Cyanurate Reagent, pk/100 Additional Info: 1ST SHIPMENT	3	47.05 (43.95)	141.15 (131.85)

ADDITIONAL EQUIPMENT
ADDED - INCREASED AMOUNT
OF REQUIRED REAGENTS?

Line	Item No	Description	Quantity	Unit Price	Extended Amount
OK 15.1	2185696	Pipet Tips, for TenSette Pipet 19700-01, 0.1-1.0 mL, pk/50 Additional Info: 1ST SHIPMENT	1	13.79	13.79 (12.95)
OK 16.1	2105769	Ferover Iron Reagent 10mL, pk/100 Additional Info: 1ST SHIPMENT	1	23.15	23.15 (21.95)
OK 17.1	6001400	KIT, APA 6000 LR AM/MONO Additional Info: 1ST SHIPMENT	6	134.00	804.00 (774.00)
OK 18.1	1271099	ChromaVer 3 Hexavalent Chromium Reagent, 5 mL or 10 mL sample, pk/100 Powder Pillows Additional Info: 1ST SHIPMENT	3	32.75	98.25 (93.15)
OK 19.1	2876453	APA ACIDIC SURFACTANT WASH, 1L Additional Info: 1ST SHIPMENT	2	24.29	48.58 (NEW)
OK 20.1	2105528	DPD Free Chlorine 10mL, pk/1000 Powder Pillows Additional Info: 1ST SHIPMENT	2	176.00	352.00 (342.00)
OK 21.1	6001500	KIT, STD, APA 6000 LR AM/MONO Additional Info: 1ST SHIPMENT	6	43.95	263.70 (254.90)
OK 22.1	20556	EDTA Standard Solution, 0.020N 4L Additional Info: 1ST SHIPMENT	3	40.85	122.55 (115.05)
OK 23.1	28249	Potassium hydroxide, 8n 500ml Additional Info: 1ST SHIPMENT	2	23.39	46.78 (44.10)
OK 24.1	42453	Buffer Solution, Hardness 1 L, (pH10.1) Additional Info: 1ST SHIPMENT	1	45.09	45.09 (42.59)
OK 25.1	TNT835	NITRATE, TNT+ LR, 0.2-13.5MG/L PK/25 Additional Info: 1ST SHIPMENT	1	41.85	41.85 (38.50)
27.1	85199	Manver 2 Hardness Indicator pk/100, 50mL Sample, APHA, Hardness Method Additional Info: 2ND SHIPMENT.	8	16.85	134.80
28.1	4864302	Sample Cell w/Cap, 1 cm/10 mL, pk/2. For DR/800 Series Colorimeters Additional Info: 2ND SHIPMENT	3	16.40	49.20
29.1	2641549	Dilution Water, Organic Free, 500mL Additional Info: 2ND SHIPMENT	2	51.15	102.30

1st Quarter
↑
2nd Quarter Reagents
↓

Repeat for 2nd 3rd 4th quarters

Quotation/ProForma Invoice

Line	Item No	Description	Quantity	Unit Price	Extended Amount
30.1	2556900	aa Free Chlorine Reagent Set, DPD (includes indicator and buffer. For Rapid Liquid Method, CL17 Process Analyzer, and bulk analytical methods)	42	51.15	2,148.30
		Additional Info: 2ND SHIPMENT			
31.1	2947553	SPADNS2 (ARSENIC-FREE) FLUORIDE REAGENT, 1 L	1	35.65	35.65
		Additional Info: 2ND SHIPMENT			
32.1	2802299	MONOCHLOR F REAGENT PK/100	4	59.35	237.40
		Additional Info: 2ND SHIPMENT			
33.1	20356	Sulfuric acid std, 0.020n 4l	2	44.05	88.10
		Additional Info: 2ND SHIPMENT			
34.1	85299	Calver 2 Calcium Indicator 50mL 100/pk Powder Pillows (for calcium determination using EDTA titration)	8	19.45	155.60
		Additional Info: 2ND SHIPMENT			
35.1	2653299	Ammonia Salicylate, pk/100	3	73.75	221.25
		Additional Info: 2ND SHIPMENT			
36.1	2427606	Sample Cell 25x60mm 10mL pk/6, w/cap used with Pocket Colorimeter	1	29.70	29.70
		Additional Info: 2ND SHIPMENT			
37.1	2744940	Test Kits Chloride, Model Test Strip Range 30-600 ppm	5	48.15	240.75
		Additional Info: 2ND SHIPMENT			
38.1	2557000	aa Total Chlorine Reagent Set, DPD (includes indicator and buffer. For Rapid Liquid Method, CL17 Process Analyzer, and bulk analytical methods)	27	53.75	1,451.25
		Additional Info: 2ND SHIPMENT			
39.1	2816900	Reagent set for CA610 Fluoride analyzer.	3	76.75	230.25
		Additional Info: 2ND SHIPMENT			
40.1	2653199	Ammonia Cyanurate Reagent, pk/100	3	47.05	141.15
		Additional Info: 2ND SHIPMENT			
41.1	2185696	Pipet Tips, for TenSette Pipet 19700-01, 0.1-1.0 mL, pk/50	1	13.79	13.79

Quotation/ProForma Invoice

Line	Item No	Description	Quantity	Unit Price	Extended Amount
		Additional Info: 2ND SHIPMENT			
42.1	2105769	Ferover Iron Reagent 10mL, pk/100	1	23.15	23.15
		Additional Info: 2ND SHIPMENT			
43.1	6001400	KIT, APA 6000 LR AM/MONO	6	134.00	804.00
		Additional Info: 2ND SHIPMENT			
44.1	1271099	ChromaVer 3 Hexavalent Chromium Reagent, 5 mL or 10 mL sample, pk/100 Powder Pillows	3	32.75	98.25
		Additional Info: 2ND SHIPMENT			
45.1	2876453	APA ACIDIC SURFACTANT WASH, 1L	2	24.29	48.58
		Additional Info: 2ND SHIPMENT			
46.1	2105528	DPD Free Chlorine 10mL, pk/1000 Powder Pillows	2	176.00	352.00
		Additional Info: 2ND SHIPMENT			
47.1	6001500	KIT, STD, APA 6000 LR AM/MONO	6	43.95	263.70
		Additional Info: 2ND SHIPMENT			
48.1	20556	EDTA Standard Solution, 0.020N 4L	3	40.85	122.55
		Additional Info: 2ND SHIPMENT			
49.1	28249	Potassium hydroxide, 8n 500ml	2	23.39	46.78
		Additional Info: 2ND SHIPMENT			
50.1	42453	Buffer Solution, Hardness1 1 L, (pH10.1)	1	45.09	45.09
		Additional Info: 2ND SHIPMENT			
51.1	TNT835	NITRATE,TNT+ LR, 0.2-13.5MG/L PK/25	1	41.85	41.85
		Additional Info: 2ND SHIPMENT			
53.1	85199	Manver 2 Hardness Indicator pk/100, 50mL Sample, APHA, Hardness Method	8	16.85	134.80
		Additional Info: 3RD SHIPMENT			
54.1	4864302	Sample Cell w/Cap, 1 cm/10 mL, pk/2. For DR/800 Series Colorimeters	3	16.40	49.20
		Additional Info: 3RD SHIPMENT			
55.1	2641549	Dilution Water, Organic Free, 500mL	2	51.15	102.30
		Additional Info: 3RD SHIPMENT			
56.1	2556900	aa Free Chlorine Reagent Set, DPD (includes indicator and buffer. For Rapid Liquid Method, CL17 Process Analyzer, and bulk analytical	42	51.15	2,148.30

2nd
Quarter
Reagents



3rd
Quarter
Reagents



Quotation/ProForma Invoice

Line	Item No	Description	Quantity	Unit Price	Extended Amount
		methods)			
		Additional Info: 3RD SHIPMENT			
57.1	2947553	SPADNS2 (ARSENIC-FREE) FLUORIDE REAGENT, 1 L Additional Info: 3RD SHIPMENT	1	35.65	35.65
58.1	2802299	MONOCHLOR F REAGENT PK/100 Additional Info: 3RD SHIPMENT	4	59.35	237.40
59.1	20356	Sulfuric acid std, 0.020n 4l Additional Info: 3RD SHIPMENT	2	44.05	88.10
60.1	85299	Calver 2 Calcium Indicator 50mL 100/ pk Powder Pillows (for calcium determination using EDTA titration) Additional Info: 3RD SHIPMENT	8	19.45	155.60
61.1	2653299	Ammonia Salicylate, pk/100 Additional Info: 3RD SHIPMENT	3	73.75	221.25
62.1	2427606	Sample Cell 25x60mm 10mL pk/6, w/cap used with Pocket Colorimeter Additional Info: 3RD SHIPMENT	1	29.70	29.70
63.1	2744940	Test Kits Chloride, Model Test Strip Range 30-600 ppm Additional Info: 3RD SHIPMENT	5	48.15	240.75
64.1	2557000	aa Total Chlorine Reagent Set, DPD (includes indicator and buffer. For Rapid Liquid Method, CL17 Process Analyzer, and bulk analytical methods) Additional Info: 3RD SHIPMENT	27	53.75	1,451.25
65.1	2816900	Reagent set for CA610 Fluoride analy zer. Additional Info: 3RD SHIPMENT	3	76.75	230.25
66.1	2653199	Ammonia Cyanurate Reagent, pk/100 Additional Info: 3RD SHIPMENT	3	47.05	141.15
67.1	2185696	Pipet Tips, for TenSette Pipet 19700-01, 0.1-1.0 mL, pk/50 Additional Info: 3RD SHIPMENT	1	13.79	13.79
68.1	2105769	Ferover Iron Reagent 10mL, pk/100	1	23.15	23.15

Line	Item No	Description	Quantity	Unit Price	Extended Amount
		Additional Info: 3RD SHIPMENT			
69.1	6001400	KIT, APA 6000 LR AM/MONO	6	134.00	804.00
		Additional Info: 3RD SHIPMENT			
70.1	1271099	ChromaVer 3 Hexavalent Chromium Reagent, 5 mL or 10 mL sample, pk/100 Powder Pillows	3	32.75	98.25
		Additional Info: 3RD SHIPMENT			
71.1	2876453	APA ACIDIC SURFACTANT WASH, 1L	2	24.29	48.58
		Additional Info: 3RD SHIPMENT			
72.1	2105528	DPD Free Chlorine 10mL, pk/1000 Powder Pillows	2	176.00	352.00
		Additional Info: 3RD SHIPMENT			
73.1	6001500	KIT, STD, APA 6000 LR AM/MONO	6	43.95	263.70
		Additional Info: 3RD SHIPMENT			
74.1	20556	EDTA Standard Solution, 0.020N 4L	3	40.85	122.55
		Additional Info: 3RD SHIPMENT			
75.1	28249	Potassium hydroxide, 8n 500ml	2	23.39	46.78
		Additional Info: 3RD SHIPMENT			
76.1	42453	Buffer Solution, Hardness1 1 L, (pH10.1)	1	45.09	45.09
		Additional Info: 3RD SHIPMENT			
77.1	TNT835	NITRATE,TNT+ LR, 0.2-13.5MG/L PK/25	1	41.85	41.85
		Additional Info: 3RD SHIPMENT			
79.1	85199	Manver 2 Hardness Indicator pk/100, 50mL Sample, APHA, Hardness Method	8	16.85	134.80
		Additional Info: 4TH SHIPMENT			
80.1	4864302	Sample Cell w/Cap, 1 cm/10 mL, pk/2. For DR/800 Series Colorimeters	3	16.40	49.20
		Additional Info: 4TH SHIPMENT			
81.1	2641549	Dilution Water, Organic Free, 500mL	2	51.15	102.30
		Additional Info: 4TH SHIPMENT			
82.1	2556900	aa Free Chlorine Reagent Set, DPD (includes indicator and buffer. For Rapid Liquid Method, CL17 Process Analyzer, and bulk analytical methods)	42	51.15	2,148.30
		Additional Info: 4TH SHIPMENT			

3rd
Quarter
Reagents

4th
Quarter
Reagents

Quotation/ProForma Invoice

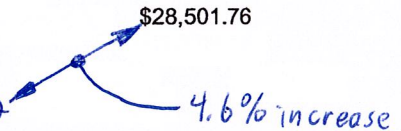
Line	Item No	Description	Quantity	Unit Price	Extended Amount
83.1	2947553	SPADNS2 (ARSENIC-FREE) FLUORIDE REAGENT, 1 L Additional Info: 4TH SHIPMENT	1	35.65	35.65
84.1	2802299	MONOCHLOR F REAGENT PK/100 Additional Info: 4TH SHIPMENT	4	59.35	237.40
85.1	20356	Sulfuric acid std, 0.020n 4l Additional Info: 4TH SHIPMENT	2	44.05	88.10
86.1	85299	Calver 2 Calcium Indicator 50mL 100/pk Powder Pillows (for calcium determination using EDTA titration) Additional Info: 4TH SHIPMENT	8	19.45	155.60
87.1	2653299	Ammonia Salicylate, pk/100 Additional Info: 4TH SHIPMENT	3	73.75	221.25
88.1	2427606	Sample Cell 25x60mm 10mL pk/6, w/cap used with Pocket Colorimeter Additional Info: 4TH SHIPMENT	1	29.70	29.70
89.1	2744940	Test Kits Chloride, Model Test Strip Range 30-600 ppm Additional Info: 4TH SHIPMENT	5	48.15	240.75
90.1	2557000	aa Total Chlorine Reagent Set, DPD (includes indicator and buffer. For Rapid Liquid Method, CL17 Process Analyzer, and bulk analytical methods) Additional Info: 4TH SHIPMENT	27	53.75	1,451.25
91.1	2816900	Reagent set for CA610 Fluoride analyzer. Additional Info: 4TH SHIPMENT	3	76.75	230.25
92.1	2653199	Ammonia Cyanurate Reagent, pk/100 Additional Info: 4TH SHIPMENT	3	47.05	141.15
93.1	2185696	Pipet Tips, for TenSette Pipet 19700-01, 0.1-1.0 mL, pk/50 Additional Info: 4TH SHIPMENT	1	13.79	13.79
94.1	2105769	Ferover Iron Reagent 10mL, pk/100 Additional Info: 4TH SHIPMENT	1	23.15	23.15
95.1	6001400	KIT, APA 6000 LR AM/MONO Additional Info: 4TH SHIPMENT	6	134.00	804.00

Line	Item No	Description	Quantity	Unit Price	Extended Amount
96.1	1271099	ChromaVer 3 Hexavalent Chromium Reagent, 5 mL or 10 mL sample, pk/100 Powder Pillows Additional Info: 4TH SHIPMENT	3	32.75	98.25
97.1	2876453	APA ACIDIC SURFACTANT WASH, 1L Additional Info: 4TH SHIPMENT	2	24.29	48.58
98.1	2105528	DPD Free Chlorine 10mL, pk/1000 Powder Pillows Additional Info: 4TH SHIPMENT	2	176.00	352.00
99.1	6001500	KIT, STD, APA 6000 LR AM/MONO Additional Info: 4TH SHIPMENT	6	43.95	263.70
100.1	20556	EDTA Standard Solution, 0.020N 4L Additional Info: 4TH SHIPMENT	3	40.85	122.55
101.1	28249	Potassium hydroxide, 8n 500ml Additional Info: 4TH SHIPMENT	2	23.39	46.78
102.1	42453	Buffer Solution, Hardness1 1 L, (pH10.1) Additional Info: 4TH SHIPMENT	1	45.09	45.09
103.1	TNT835	NITRATE,TNT+ LR, 0.2-13.5MG/L PK/25 Additional Info: 4TH SHIPMENT	1	41.85	41.85
105.1	RNWSIRR	SIRR PLAN RENEWAL LETTER Additional Info: 4TH SHIPMENT	1	0.00	0.00

Merchandise Total: \$28,501.76

NOTES :

Additional charges may be added for certain heavy/large items shipping to US Destinations.

2015 Total Cost = \$27,248.52  4.6% increase

Your Order Total is \$25,000 or more, please send a confirming purchase order to address or fax number above.

FREIGHT CHARGES PER SHIPMENT WILL BE \$112.79 FOR THESE ITEMS AND QUANTITIES.

TOTAL FREIGHT CHARGE FOR THE YEAR BASED ON THIS WILL BE \$451.16.

All purchases of Hach Company products and/or services are expressly and without limitation subject to Hach Company's Terms & Conditions of Sale ("Hach TCS"), incorporated herein by reference and published on Hach Company's website at www.hach.com/terms. Hach TCS are contained directly and/or by reference in Hach's offer, order acknowledgment, and invoice documents. The first of the following acts constitutes an acceptance of Hach's offer and not a counteroffer and creates a contract of sale "Contract" in accordance with the Hach TCS: (i) Buyer's issuance of a purchase order document against Hach's offer; (ii) acknowledgement of Buyer's order by Hach; or (iii) commencement of any performance by Hach pursuant to Buyer's order. Provisions contained in Buyer's purchase documents (including

electronic commerce interfaces) that materially alter, add to or subtract from the provisions of the Hach TCS are not part of the Contract.

Due to International regulations, a U.S. Department of Commerce Export License may be required. Hach reserves the right to approve specific shipping agents. Wooden boxes suitable for ocean shipment are extra. Specify final destination to ensure proper documentation and packing suitable for International transport. In addition, Hach may require : 1). A statement of intended end-use; 2). Certification that the intended end-use does not relate to proliferation of weapons of mass destruction (prohibited nuclear end-use, chemical / biological weapons, missile technology); and 3). Certification that the goods will not be diverted contrary to U.S. law.

IN LIEU OF PAYMENT TERMS, HACH RESERVES THE RIGHT TO REQUIRE CASH OR CREDIT CARD PAYMENT IN ADVANCE OF DELIVERY.

Taxes will be added at time of order for orders shipping and used in US Destinations, unless valid resale/exemption certificate is provided. Exemption certificate can be sent to the above address or fax number.

Megan Wasmer

Prepared By:

Hach Flow Products & Services 800-368-2723 Fax 970-619-5150	Environmental Test Systems (ETS) 800-548-4381 Fax 970-619-5025	Other Hach Brands 800-454-0263 Fax 970-461-3919
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