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April 6, 2022

Deputy Chief David McCabe
Assistant Chief Mark Matkovich
City of Aurora Fire Department
75 North Broadway
Aurora, IL. 60507-2067

Re: E-ONE Station 13 Aerial Truck Purchase

Thank you for your continued interest in E-ONE Emergency Response Apparatus.

Apparatus Purchase

At your request, the following confidential pricing information is being provided for the purchase of a 2024 E-ONE Cyclone Custom HR100 Aerial Apparatus purchased through the Houston-Galveston Area Council Cooperative Purchasing Program (H-GAC).

The purchase price of this apparatus is **\$ 1,300,265.00**.

Delivery will be F.O.B. Aurora, IL. and will be made after receipt of a City of Aurora Purchase Order, proper execution of a Fire Service, Inc. Purchase Agreement by both parties, and approximately 20 months after approval drawings are signed following the prebuild conference. Terms of payment are cash upon delivery unless otherwise stated.

The above pricing information does not include any loose equipment for the apparatus except loose equipment described in the specifications. Associated delivery charges, H-GAC Fee, Performance Bond charges, a Pre-Delivery Inspection at the Fire Service, Inc. facility prior to delivery, one (1) Prebuild Conference factory trip to E-ONE, and one (1) Final Inspection factory trip to E-ONE are included in the above pricing information.

Note: the above pricing shall be valid until May 15, 2022.

It should be noted that the final purchasing price of the apparatus may change based upon any changes that may be requested to the design of the apparatus. The City of Aurora Fire Department shall be advised of any such changes and will be required to approve those changes.

Sincerely,

A handwritten signature in blue ink that reads "Gregory R. Hansen". The signature is written in a cursive style.

Gregory R. Hansen
Apparatus Sales Representative
Fire Service, Inc.

