

March 19, 2024

TO WHOM IT MAY CONCERN,

This letter is provided to inform you that a **Sole Manufacturer** justification exists because the solution identified in this document, required to satisfy the Agency's needs, are only manufactured, developed or made available from Cellebrite Inc. This letter identifies Cellebrite Inc. As the sole Developer, and Manufacturer of respective items listed below in detail:

Cellebrite Guardian

Cellebrite Inc. was established in 1999 and is based in Parsippany, NJ and Vienna, VA, and is incorporated in the state of Delaware. Cellebrite Inc. supports customers and users in the US, Latin America, Canada and Mexico. With more than 60,000 extraction licenses deployed in 150 countries, Cellebrite's forensic extraction products have been deployed throughout the world, and our Cellebrite Analytics Enterprise Product is an extension of these forensic extraction products. Our forensic extraction customers include the Department of Defense, Federal Government, Intelligence Organizations, Military, and Law Enforcement Divisions.

Cellebrite Guardian has capabilities that are exclusive to Cellebrite and not available from any other company. No other solution provides a secure and scalable cloud-based system for investigative and evidence management which enables the immediate sharing, collaboration, and review of Cellebrite's world leading forensic extractions in their standard UFDR format.

Our competitive advantages include:

- **Large, Established User Community.** Since 2007, Cellebrite has deployed more than 60,000 Cellebrite UFED in 100+ countries to support law enforcement, intelligence services, border patrols, military forces, public safety agencies, and commercial organizations. The UFED and related UFDR file format are the most widely used solutions in digital forensic examinations worldwide.

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- **Instantaneous Review Capabilities** – Guardian natively reads Cellebrite’s forensic device extraction reports (UFDRs) and presents the evidence through its cloud-enabled, web-based interface. It is the only solution that does not require the downloading and processing of these often 100GB+ files directly on the local computer, dramatically reducing the wait time for evidence review.
- **Vendor Agnostic** – Guardian does not exclusively support Cellebrite data. Users can store and share any type of file in any digital format.
- **End-to-End Solution** – The only cloud-based system focused on digital evidence with full support for physical evidence management and lab workflow, fully compliant with ISO 17025 requirements to facilitate agency certification.
- **Best-in Class Training Ensures a Repeatable, Reproducible Mobile Forensics Process** – Open to all user levels, from beginners to advanced, Cellebrite certification training provides hands-on experience with Cellebrite products and applications, delivering the tools and knowledge required for evidence collection, data analysis, searching, and reporting.

Sincerely,



Hagit Reuven

VP, Sales Operations