

LPR Price Comparison
Purchased from Scientel vs. Purchased from Motorola
5/2/2024

Category	Camera Model	Item / Description	Qty	Scientel		Motorola	
				Unit Price	Ext. Price	Unit Price	Ext. Price
Camera	L6Q	L6Q - Quick Deploy Camera (Solar Kit) - includes Camera with 2 batteries, 40 W Solar panel, mounting hardware (HARDWARE)	2	6,480.00	12,960.00	13,310.00	26,620.00
Camera	L5F	L5F - Fixed LPR Camera with Sun Shield - 25mm Lens with 60' Camera Cable & camera housing (HARDWARE)	4	6,011.00	24,044.00	6,495.00	25,980.00
Power & Mounts	L6Q	L6Q - 120V AC External power supply (HARDWARE)	2	155.00	310.00	17,070.00	13,408.00
Power & Mounts	L6Q	L6Q - Annual Replacement Plan covers L6Qs from theft, vandalism and natural disasters for 1 year (HARWARE)	2	120.00	240.00		
Power & Mounts	L5F	L5F - Fixed LPR Mounting Bracket (Pole or Wall Mount) (HARDWARE)	4	350.00	1,400.00		
Power & Mounts	L5F	L5F - Vigilant Fixed Camera Communications Box (HARDWARE)	4	3,295.00	13,180.00		
Installation	L5F	L5F - Scientel Design & Installation Services (LABOR)	4	2,054.00	8,216.00		
Installation	L6Q	L6Q - Scientel Design & Installation Services (LABOR)	2	585.00	1,170.00		
Total Costs				61,520.00		83,078.00	

Pricing Breakdown

Camera Model	Category	Scientel		Motorola	
L5F	Camera	6,011.00		6,495.00	
	Power & Mounts	3,645.00		2,845.00	* - \$17,070 / 6 cameras
	Installation	2,054.00		2,234.67	* - \$13,408 / 6 cameras
L5F Per Camera Total		11,710.00		11,574.67	
L6Q	Camera	6,480.00		13,310.00	
	Power & Mounts	275.00		2,845.00	* - \$17,070 / 6 cameras
	Installation	585.00		2,234.67	* - \$13,408 / 6 cameras
L6Q Per Camera Total		7,340.00		18,389.67	