



Aurora 2020 SIRR Plan

Pick & Ship Quotation

Quote Number: 100495135v3
Use quote number at time of order to ensure that you receive prices quoted

Hach
PO Box 608
Loveland, CO 80539-0608
Phone: (800) 227-4224
Email: quotes@hach.com
Website: www.hach.com

Quote Date: ~~03-Oct-2019~~
05 Nov 2019

Quote Expiration: 02-Dec-2019

CITY OF AURORA
PURCHASING DIVISION
44 E DOWNER PL
AURORA, IL 60505-3302

Name: Megan Luers
Phone: 630-256-3255
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Customer Account Number : 072527
Customer Quote Reference: Pick & Ship

Sales Contact: Domenick Angiello Email: dangiell@hach.com Phone: 630-659-7532

PRICING QUOTATION

Line	Part Number	Description	Qty	Net Unit Price	Extended Price
Shipment 1					
1	2105628	DPD Total Chlorine, 10mL pk/1000 Powder Pillows . Standard lead time 3 days.	1	170.72	170.72
2	2653199	Ammonia Cyanurate Reagent, pk/100 . Standard lead time 3 days.	6	48.13	288.78
3	2105769	Ferover Iron Reagent 10mL, pk/100 . Standard lead time 3 days.	1	23.58	23.58
4	2816900	Reagent set for CA610 Fluoride analyzer.	9	81.18	730.62
5	85299	Calver 2 Calcium Indicator 50mL 100/pk Powder Pillows (for calcium determination using EDTA titration) . Standard lead time 3 days.	8	19.76	158.08
6	25233000	KTO: 5500SC AMMONIA MONOCHLORAMINE REAGENT SET	3	192.72	578.16
7	20556	EDTA Standard Solution, 0.020N 4L . Standard lead time 3 days.	4	41.40	165.60
8	4864302	Sample Cell w/Cap, 1 cm/10 mL, pk/2.For DR/800 Series Colorimeters . Standard lead time 3 days.	8	18.38	147.04
9	TNT835	NITRATE,TNT+ LR, 0.2-13.5MG/L PK/25. Standard lead time 10 days.	1	42.85	42.85
10	2105528	DPD Free Chlorine 10mL, pk/1000 Powder Pillows . Standard lead time 3 days.	3	170.72	512.16

Line	Part Number	Description	Qty	Net Unit Price	Extended Price
11	85199	Manver 2 Hardness Indicator pk/100, 50mL Sample, APHA, Hardness Method . Standard lead time 3 days.	8	17.07	136.56
12	20356	Sulfuric acid std, 0.020n 4l . Standard lead time 4 days.	2	44.66	89.32
13	2877436	Free Ammonia reagent solution. Standard lead time 3 days.	4	47.86	191.44
14	2556900	aa Free Chlorine Reagent Set, DPD (includes indicator and buffer. For Rapid Liquid Method, CL17 Process Analyzer, and bulk analytical methods) . Standard lead time 3 days.	42	52.67	2,212.14
15	2641549	Dilution Water, Organic Free, 500mL. Standard lead time 3 days.	3	51.79	155.37
16	2557000	aa Total Chlorine Reagent Set, DPD (includes indicator and buffer. For Rapid Liquid Method, CL17 Process Analyzer, and bulk analytical methods) . Standard lead time 20 days.	27	55.61	1,501.47
17	245032	Sodium hydroxide 5.0n 100ml mdb . Standard lead time 10 days.	1	15.13	15.13
18	2076032	Molybdovanadate Reagent, 100 tests, MDB . Standard lead time 3 days.	1	16.71	16.71
19	29153	Fluoride Standard, 1.0mg/L 1L, Solution . Standard lead time 3 days.	1	29.96	29.96
20	40505	Fluoride Standard, 0.5mg/L 500mL, Solution . Standard lead time 3 days.	2	21.60	43.20
21	2107169	NitriVer 3 Nitrite Reagent, low range 0-0.2 mg/L or 0-0.5 mg/L as nitrite-N, 10 mL sample, pk/100 Powder Pillows . Standard lead time 3 days.	1	39.29	39.29
22	2329249	Bromcresol Green Methyl Red, 500 mL, APHA Alkalinity (titration method) . Standard lead time 3 days.	1	28.47	28.47
23	2653299	Ammonia Salicylate, pk/100 . Standard lead time 3 days.	6	75.41	452.46
24	2802299	MONOCHLOR F REAGENT PK/100. Standard lead time 3 days.	11	62.08	682.88
25	2427606	Sample Cell 25x60mm 10mL pk/6, w/cap used with Pocket Colorimeter . Standard lead time 2 days.	1	33.15	33.15
				Subtotal	\$ 8,445.14

Shipment 2

26	2105628	DPD Total Chlorine, 10mL pk/1000 Powder Pillows . Standard lead time 3 days.	1	170.72	170.72
27	2653199	Ammonia Cyanurate Reagent, pk/100 . Standard lead time 3 days.	6	48.13	288.78
28	2816900	Reagent set for CA610 Fluoride analyzer.	9	81.18	730.62
29	85299	Calver 2 Calcium Indicator 50mL 100/pk Powder Pillows (for calcium determination using EDTA titration) . Standard lead time 3 days.	8	19.76	158.08
30	25233000	KTO: 5500SC AMMONIA MONOCHLORAMINE REAGENT SET	3	192.72	578.16
31	20556	EDTA Standard Solution, 0.020N 4L . Standard lead time 3 days.	4	41.40	165.60
32	4864302	Sample Cell w/Cap, 1 cm/10 mL, pk/2.For DR/800 Series Colorimeters . Standard lead time 3 days.	8	18.38	147.04
33	TNT835	NITRATE,TNT+ LR, 0.2-13.5MG/L PK/25. Standard lead time 10 days.	1	42.85	42.85
34	2105528	DPD Free Chlorine 10mL, pk/1000 Powder Pillows . Standard lead time 3 days.	3	170.72	512.16
35	85199	Manver 2 Hardness Indicator pk/100, 50mL Sample, APHA, Hardness Method . Standard lead time 3 days.	8	17.07	136.56
36	20356	Sulfuric acid std, 0.020n 4l . Standard lead time 4 days.	2	44.66	89.32
37	2877436	Free Ammonia reagent solution. Standard lead time 3 days.	4	47.86	191.44
38	2556900	aa Free Chlorine Reagent Set, DPD (includes indicator and buffer. For Rapid Liquid Method, CL17 Process Analyzer, and bulk analytical methods) . Standard lead time 3 days.	42	52.67	2,212.14
39	2641549	Dilution Water, Organic Free, 500mL. Standard lead time 3 days.	3	51.79	155.37
40	2557000	aa Total Chlorine Reagent Set, DPD (includes indicator and buffer. For Rapid Liquid Method, CL17 Process Analyzer, and bulk analytical methods) . Standard lead time 20 days.	27	55.61	1,501.47
41	245032	Sodium hydroxide 5.0n 100ml mdb . Standard lead time 10 days.	1	15.13	15.13
42	2076032	Molybdovanadate Reagent, 100 tests, MDB . Standard lead time 3 days.	1	16.71	16.71
43	29153	Fluoride Standard, 1.0mg/L 1L, Solution . Standard lead time 3 days.	1	29.96	29.96
44	40505	Fluoride Standard, 0.5mg/L 500mL, Solution . Standard lead time 3 days.	2	21.60	43.20
45	2107169	NitriVer 3 Nitrite Reagent, low range 0-0.2 mg/L or 0-0.5 mg/L as nitrite-N, 10 mL sample, pk/100 Powder Pillows . Standard lead time 3 days.	1	39.29	39.29
46	2329249	Bromcresol Green Methyl Red, 500 mL, APHA Alkalinity (titration method) . Standard lead time 3 days.	1	28.47	28.47
47	2653299	Ammonia Salicylate, pk/100 . Standard lead time 3 days.	6	75.41	452.46
48	2802299	MONOCHLOR F REAGENT PK/100. Standard lead time 3 days.	11	62.08	682.88
49	2427606	Sample Cell 25x60mm 10mL pk/6, w/cap used with Pocket Colorimeter . Standard lead time 2 days.	1	33.15	33.15
				Subtotal	\$ 8,421.56

Shipment 3

50	2105628	DPD Total Chlorine, 10mL pk/1000 Powder Pillows . Standard lead time 3 days.	1	170.72	170.72
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Line	Part Number	Description	Qty	Net Unit Price	Extended Price
51	2653199	Ammonia Cyanurate Reagent, pk/100 . Standard lead time 3 days.	6	48.13	288.78
52	2105769	Ferover Iron Reagent 10mL, pk/100 . Standard lead time 3 days.	1	23.58	23.58
53	2816900	Reagent set for CA610 Fluoride analyzer.	9	81.18	730.62
54	85299	Calver 2 Calcium Indicator 50mL 100/pk Powder Pillows (for calcium determination using EDTA titration) . Standard lead time 3 days.	8	19.76	158.08
55	25233000	KTO: 5500SC AMMONIA MONOCHLORAMINE REAGENT SET	3	192.72	578.16
56	20556	EDTA Standard Solution, 0.020N 4L . Standard lead time 3 days.	4	41.40	165.60
57	4864302	Sample Cell w/Cap, 1 cm/10 mL, pk/2.For DR/800 Series Colorimeters . Standard lead time 3 days.	8	18.38	147.04
58	TNT835	NITRATE,TNT+ LR, 0.2-13.5MG/L PK/25. Standard lead time 10 days.	1	42.85	42.85
59	2105528	DPD Free Chlorine 10mL, pk/1000 Powder Pillows . Standard lead time 3 days.	3	170.72	512.16
60	85199	Manver 2 Hardness Indicator pk/100, 50mL Sample, APHA, Hardness Method . Standard lead time 3 days.	8	17.07	136.56
61	20356	Sulfuric acid std, 0.020n 4l . Standard lead time 4 days.	2	44.66	89.32
62	2877436	Free Ammonia reagent solution. Standard lead time 3 days.	4	47.86	191.44
63	2556900	aa Free Chlorine Reagent Set, DPD (includes indicator and buffer. For Rapid Liquid Method, CL17 Process Analyzer, and bulk analytical methods) . Standard lead time 3 days.	42	52.67	2,212.14
64	2641549	Dilution Water, Organic Free, 500mL. Standard lead time 3 days.	3	51.79	155.37
65	2557000	aa Total Chlorine Reagent Set, DPD (includes indicator and buffer. For Rapid Liquid Method, CL17 Process Analyzer, and bulk analytical methods) . Standard lead time 20 days.	27	55.61	1,501.47
66	245032	Sodium hydroxide 5.0n 100ml mdb . Standard lead time 10 days.	1	15.13	15.13
67	2076032	Molybdovanadate Reagent, 100 tests, MDB . Standard lead time 3 days.	1	16.71	16.71
68	29153	Fluoride Standard, 1.0mg/L 1L, Solution . Standard lead time 3 days.	1	29.96	29.96
69	40505	Fluoride Standard, 0.5mg/L 500mL, Solution . Standard lead time 3 days.	2	21.60	43.20
70	2107169	NitriVer 3 Nitrite Reagent, low range 0-0.2 mg/L or 0-0.5 mg/L as nitrite-N, 10 mL sample, pk/100 Powder Pillows . Standard lead time 3 days.	1	39.29	39.29
71	2329249	Bromcresol Green Methyl Red, 500 mL, APHA Alkalinity (titration method) . Standard lead time 3 days.	1	28.47	28.47
72	2653299	Ammonia Salicylate, pk/100 . Standard lead time 3 days.	6	75.41	452.46
73	2802299	MONOCHLOR F REAGENT PK/100. Standard lead time 3 days.	11	62.08	682.88
74	2427606	Sample Cell 25x60mm 10mL pk/6, w/cap used with Pocket Colorimeter . Standard lead time 2 days.	1	33.15	33.15
				Subtotal	\$ 8,445.14
Shipment 4					
75	2105628	DPD Total Chlorine, 10mL pk/1000 Powder Pillows . Standard lead time 3 days.	1	170.72	170.72
76	2653199	Ammonia Cyanurate Reagent, pk/100 . Standard lead time 3 days.	6	48.13	288.78
77	2816900	Reagent set for CA610 Fluoride analyzer.	9	81.18	730.62
78	85299	Calver 2 Calcium Indicator 50mL 100/pk Powder Pillows (for calcium determination using EDTA titration) . Standard lead time 3 days.	8	19.76	158.08
79	25233000	KTO: 5500SC AMMONIA MONOCHLORAMINE REAGENT SET	3	192.72	578.16
80	20556	EDTA Standard Solution, 0.020N 4L . Standard lead time 3 days.	4	41.40	165.60
81	4864302	Sample Cell w/Cap, 1 cm/10 mL, pk/2.For DR/800 Series Colorimeters . Standard lead time 3 days.	8	18.38	147.04
82	TNT835	NITRATE,TNT+ LR, 0.2-13.5MG/L PK/25. Standard lead time 10 days.	1	42.85	42.85
83	2105528	DPD Free Chlorine 10mL, pk/1000 Powder Pillows . Standard lead time 3 days.	3	170.72	512.16
84	85199	Manver 2 Hardness Indicator pk/100, 50mL Sample, APHA, Hardness Method . Standard lead time 3 days.	8	17.07	136.56
85	20356	Sulfuric acid std, 0.020n 4l . Standard lead time 4 days.	2	44.66	89.32
86	2877436	Free Ammonia reagent solution. Standard lead time 3 days.	4	47.86	191.44
87	2556900	aa Free Chlorine Reagent Set, DPD (includes indicator and buffer. For Rapid Liquid Method, CL17 Process Analyzer, and bulk analytical methods) . Standard lead time 3 days.	42	52.67	2,212.14
88	2641549	Dilution Water, Organic Free, 500mL. Standard lead time 3 days.	3	51.79	155.37
89	2557000	aa Total Chlorine Reagent Set, DPD (includes indicator and buffer. For Rapid Liquid Method, CL17 Process Analyzer, and bulk analytical methods) . Standard lead time 20 days.	27	55.61	1,501.47
90	245032	Sodium hydroxide 5.0n 100ml mdb . Standard lead time 10 days.	1	15.13	15.13
91	2076032	Molybdovanadate Reagent, 100 tests, MDB . Standard lead time 3 days.	1	16.71	16.71
92	29153	Fluoride Standard, 1.0mg/L 1L, Solution . Standard lead time 3 days.	1	29.96	29.96
93	40505	Fluoride Standard, 0.5mg/L 500mL, Solution . Standard lead time 3 days.	2	21.60	43.20

Line	Part Number	Description	Qty	Net Unit Price	Extended Price
94	2107169	NitriVer 3 Nitrite Reagent, low range 0-0.2 mg/L or 0-0.5 mg/L as nitrite-N, 10 mL sample, pk/100 Powder Pillows . Standard lead time 3 days.	1	39.29	39.29
95	2329249	Bromcresol Green Methyl Red, 500 mL, APHA Alkalinity (titration method) . Standard lead time 3 days.	1	28.47	28.47
96	2653299	Ammonia Salicylate, pk/100 . Standard lead time 3 days.	6	75.41	452.46
97	2802299	MONOCHLOR F REAGENT PK/100. Standard lead time 3 days.	11	62.08	682.88
98	2427606	Sample Cell 25x60mm 10mL pk/6, w/cap used with Pocket Colorimeter . Standard lead time 2 days.	1	33.15	33.15
99	RNWSIRR	PICK & SHIP RENEWAL LETTER. Standard lead time 3 days.	1	0.00	0.00
		Shipping and Handling is charged on a per shipment basis. Please reference freight table.			
Subtotal					\$ 8,421.56
Grand Total					\$ 33,733.40

TERMS OF SALE

Freight: Ground Prepay and Add

FCA: Hach's facility

which is attached.

the modified

All purchases of Hach Company products and/or services are expressly and without limitation subject to Hach Company's Terms & Conditions of Sale ("Hach TCS"), *incorporated* *DSch* *11-6-19* ~~herein by reference and published on Hach Company's website at www.hach.com/terms~~. Hach TCS are contained directly and/or by reference in Hach's offer, order acknowledgment, and invoice documents. The first of the following acts constitutes an acceptance of Hach's offer and not a counteroffer and creates a contract of sale "Contract" in accordance with the Hach TCS: (i) Buyer's issuance of a purchase order document against Hach's offer; (ii) acknowledgement of Buyer's order by Hach; or (iii) commencement of any performance by Hach pursuant to Buyer's order. Provisions contained in Buyer's purchase documents (including electronic commerce interfaces) that materially alter, add to or subtract from the provisions of the Hach TCS are not part of the Contract.

Due to International regulations, a U.S. Department of Commerce Export License may be required. Hach reserves the right to approve specific shipping agents. Wooden boxes suitable for ocean shipment are extra. Specify final destination to ensure proper documentation and packing suitable for International transport. In addition, Hach may require : 1). A statement of intended end-use; 2). Certification that the intended end-use does not relate to proliferation of weapons of mass destruction (prohibited nuclear end use, chemical / biological weapons, missile technology); and 3). Certification that the goods will not be diverted contrary to U.S. and/or applicable laws in force in Buyer's jurisdiction.

ORDER TERMS:

Terms are Subject to Credit Review

Please reference the quotation number on your purchase order.

Sales tax is not included. Applicable sales tax will be added to the invoice based on the U.S. destination, if applicable provide a resale/exemption certificate.

Shipments will be prepaid and added to invoices unless otherwise specified.

Equipment quoted operates with standard U.S. supply voltage.

Hach standard terms and conditions apply to all sales.

Additional terms and conditions apply to orders for service partnerships.

Prices do not include delivery of product. Reference attached Freight Charge Schedule and Collect Handling Fees.

Standard lead time is 30 days.

This Quote is good for a one time purchase.

Sales Contact:

Name: Domenick Angiello
 Title: Regional Sales manager
 Phone: 630-659-7532
 Email: dangiell@hach.com



HACH COMPANY

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Email: intl@hach.com

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Wire Transfers
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Chicago, IL 60604
Account: 8765602385
Routing (ABA): 071000039

Quotation Addendum

ADVANTAGES OF WORKING WITH HACH

<p>Hach Service</p> <p><i>Protect your investment & peace of mind</i></p> <ul style="list-style-type: none"> ✓ A global partner who understands your needs ✓ Delivers timely, high-quality service you can trust ✓ Provides team of unique experts to help you maximize instrument uptime ✓ Ensure data integrity ✓ Maintain operational stability ✓ Reduce compliance risk <p>www.hach.com/service-contracts</p>	<p>Pick&Ship™</p> <p><i>Pick&Ship™ Program offers a better way to keep your supplies in stock</i></p> <ul style="list-style-type: none"> ✓ Convenience of one purchase order for the entire year ✓ Flexibility to change, cancel or create new orders ✓ Savings from locking in prices & thus avoiding price surges and rush charges ✓ Peace of mind with automatic, reliable shipments just as you need them <p>www.Hach.com/pickandship</p>	<p>Technical Support</p> <p><i>Provides post-sale instrumentation and application support</i></p> <ul style="list-style-type: none"> ✓ Hach's highly skilled Technical Support staff is dedicated to helping you resolve technical issues before, during and after the sale. ✓ Available via phone, e-mail, or live online chat at Hach.com! ✓ Fast access to answers at https://support.hach.com ✓ Toll-free phone: 800-227-4224 ✓ E-mail: techhelp@hach.com <p>www.Hach.com</p>
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ADVANTAGES OF SIMPLIFIED SHIPPING AND HANDLING

<p>Safe & Fast Delivery</p> <ul style="list-style-type: none"> ✓ Receive tracking numbers on your order acknowledgement ✓ Hach will assist with claims if an order is lost or damaged in shipment 	<p>Save Time – Less Hassle</p> <ul style="list-style-type: none"> ✓ No need to set up deliveries for orders or to schedule pickup ✓ Hach ships order as product is available, at no additional charge, when simplified shipping and handling is used. 	<p>Save Money</p> <ul style="list-style-type: none"> ✓ No additional invoice to process – save on time and administrative costs ✓ Only pay shipping once, even if multiple shipments are required
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STANDARD SIMPLIFIED SHIPPING AND HANDLING CHARGES ^{1, 2, 3}						Collect ⁴ Handling Fee Effective 8/31/19
Total Price of Merchandise Ordered	Standard Surface (Mainland USA)	Second Day Delivery (Mainland USA)	Next Day Delivery (Mainland USA)	Second Day Delivery (Alaska & Hawaii)	Next Day Delivery (Alaska & Hawaii)	
\$0.00 - \$49.99	\$11.99	\$29.99	\$55.93	\$48.14	\$91.51	\$8.98
\$50.00 - \$149.99	\$19.06	\$56.18	\$106.00	\$80.56	\$153.15	\$9.23
\$150.00 - \$349.99	\$33.48	\$89.32	\$181.94	\$112.71	\$219.36	\$9.81
\$350.00 - \$649.99	\$46.63	\$121.94	\$242.50	\$152.43	\$295.17	\$10.32
\$650.00 - \$949.99	\$58.77	\$127.42	\$266.65	\$157.77	\$297.40	\$10.69
\$950.00 - \$1,999.99	\$73.94	\$157.23	\$332.46	\$187.11	\$362.04	\$11.68
\$2,000.00 - \$3,999.99	\$85.36	\$167.09	\$342.29	\$194.36	\$369.69	\$13.48
\$4,000.00 - \$5,999.99	\$98.96	\$173.55	\$358.82	\$195.26	\$380.35	\$16.60
\$6,000.00 - \$7,999.99	\$116.93	\$197.60	\$408.56	\$215.38	\$415.24	\$19.36
\$8,000.00 - \$9,999.99	\$133.43	\$224.55	\$438.79	\$240.27	\$455.68	\$22.34
Over \$10,000	2% of Net Order Value	4% of Net Order Value	6% of Net Order Value	4% of Net Order Value	6% of Net Order Value	\$34.56

- Shipping & Handling charges shown are only applicable to orders billing and shipping to U.S. destinations. Shipping & Handling charges will be prepaid and added to invoice. Shipping & Handling for the Pick&Ship Program is charged on each shipment release and is based on the total price of each shipment release. Shipping & Handling charges are subject to change without notice.
- Additional Shipping & Handling charges will be applied to orders containing bulky and/or especially heavy orders. Refrigerated and all weather Samplers do not qualify for simplified Shipping & Handling charges, and are considered heavy products. Dissolved Oxygen Sensors can be damaged if exposed to temps below freezing, causing sensor failure. Must be shipped over night or 2nd day air during the cold weather months.
- Orders shipping to Alaska or Hawaii: Additional Shipping & Handling charges may be applied at time of order processing. Second Day and Next Day delivery is not available to all destinations.
- Hach Company will assess a collect handling fee on orders with collect shipping terms. This handling fee covers the additional costs that Hach Company incurs from processing and managing collect shipments.

SALES TAX

Sales Tax is not included in the attached quotation. Applicable sales and usage taxes will be added to your invoice, at the time of order, based on U.S. destination of goods, unless a valid resale/exemption certificate for destination state is provided to the above address or fax number, attention of the Tax Dept.