

	INFOSEND	DATAPROSE	PEREGRINE	UTILITEC		CURRENT
PROPOSED FEES						
A. Set-up/Implementation Fee	Waived	No Charge	No Charge	\$1,000.00		
Non-recurring engineering and interface development (migration of client data)						
B. Statement Processing Fees						
1. First page, includes full data processing and laser printing, variable fonts, logos, customized messaging, folding, insertion and mailing	\$0.0480	\$0.0500	\$0.0500	\$0.0700		
2. Laser printed static backer page	Included in custom form or as a highlight image if bills are highlight on blank form.	Included below (E.)	Included	Included		
C. Generic Materials Fees						
1) 8.5" X 11", plain white, 24 lb.	\$0.0150	\$0.0130	\$0.0200	\$0.0100		
2) #10 Double window mailing envelope	\$0.0160	\$0.0150	\$0.0150	\$0.0130		
3) #9 BRE Single window remittance envelope	\$0.0140	\$0.0130	\$0.0150	\$0.0120		
D. Additional Page of Multiple Documents	\$0.0500	\$0.0450	\$0.0500	\$0.0500		
E. Custom Materials Fees						
1) 8.5" X 11", 24 lb, with a tear-off stub.	\$0.0160	\$0.0150	Included	Included		
Stock contains 2 color front, and 1 color back						
F) Additional Service Fees						
1) Intelligent Insertion of Statements (per statement)	Included	Included	No Charge	Included		

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2) Machine Insertion of Inserts (per insert)	\$0.0050	\$0.0070	No Charge	\$0.0050		
3) Hand Insertion (per hour)	\$15.0000	\$15.0000	\$15.0000	\$15.0000		
4) Statement Consolidating or "Householding" (per statement) (per billing file)	Included	Included	No Charge	Included		
5) Custom Programming - after initial client set-up (per hour) - maybe once a year	\$150.00	\$125.00	\$100.00	\$150.00		
6) Modifications only	See above	Same as #5	\$100.00	Quoted		
7) Flat mailings in 9" X 12" envelopes (includes envelopes and special handling) (each)	\$0.2500	\$0.2000	\$0.2000	\$0.0200		
8) NCOA (each)	\$0.3500	\$0.3500	No Charge	\$0.2500		
9) Highlight Color	\$0.0020	\$0.0050	No Charge	Included		
G) Miscellaneous Fees						
1) Processing time for delivery from BMU to Aurora Post Offices (hours)	24-48	24-48	24-48	2 days		
2) Insert turn-around – final draft approval to ready for inserting (days)	1-2 days	1-2 days	7 days	1-2 days		
3) Please quote attachment A as an insert, printing costs only.	\$0.0330	\$0.0400	\$0.0460	\$0.0250		
48,000, 1/3 rd cut sheet, black ink only, single-sided	\$1,584.0000	\$1,920.0000	\$2,208.0000	\$1,200.0000		
4) Please quote attachment B as an insert, printing costs only.	\$0.0300	\$0.0220	\$0.0190	\$0.0230		
48,000, 1/3 rd cut sheet, full-color ink, single-sided	\$1,440.00	\$1,056.00	\$912.00	\$1,104.00		
Total for both inserts	\$3,024.00	\$2,976.00	\$3,120.00	\$2,304.00		
2 inserts per year (A) 96,000	\$3,168.00	\$3,840.00	\$4,416.00	\$2,400.00		
3 inserts per year (B) 144,000	\$4,320.00	\$3,168.00	\$2,736.00	\$3,312.00		
Total for both inserts	\$7,488.00	\$7,008.00	\$7,152.00	\$5,712.00		
Postage Deposit						

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TOTAL COST PER STATEMENT	\$0.0930	\$0.0910	\$0.1000	\$0.1050		\$0.0964
48,000 bi-monthly	\$4,464.00	\$4,368.00	\$4,800.00	\$5,040.00		\$4,627.20
288,000 yearly	\$26,784.00	\$26,208.00	\$28,800.00	\$30,240.00		\$27,763.20
Est Cost Savings per year per statement	\$979.20	\$1,555.20	-\$1,036.80	-\$2,476.80		
TOTAL EST COST SAVINGS TO COA						
Production Facility	1406 Centre Circle Downers Grove, IL 60515	900 Asbury Drive, Buffalo Grove, IL 60089	504 N 17th Street, Monroe, LA 71201	1911 Woodslee Drive, Troy, MI 48083		
Professional Presentation						
Grammar	A	A	A	A		
Look of presentation	A	B	C	A		
Bill Samples	No	No	Yes	Yes		
References	Yes	Yes	Yes	Yes		
	Current Provider	Ames, Iowa				
		9 year customer				
Sungard Customers	20 customers	60 customeres	Not Sure	Yes		
Future Capabilities	N/A	N/A	N/A	N/A		
EBPP	Yes	Yes	No	Yes		
Red Flag compliance - Documented Identify Theft Prevention Program	No	No	No	No		
Customer Base Governmental Utilities	200 utilities	350 utilities	Not Sure	Majority of Clients		
USPS	Yes	Yes	Yes	Yes		
Difference of cost savings between lowest 2 quotes from current provider	\$576.00					
Total Est Cost Savings	\$979.20					
Total Est Cost Savings	\$1,555.20					