

Raymond Bronski

Proactive operations management professional and process-driven, goal-orientated and results-focused. Progressive leadership and supervisory experience with history of transforming high-potential staff into outstanding professionals. Demonstrate commitment to exceptional customer service. Aid in surpassing financial and service objectives. Adapt at creating processes and procedures in adherence to corporate and district requirements. Expertise includes:

Merchandising | Staff Development & Training | Sales Management | Revenue Growth Generation | Retail Store Operations | Public Speaking | Client Relationship Building & Satisfaction | Leadership Strategy |

Education:

Capella University 2022 – In Progress
Bachelor of Science, Major in Business Management

Experience:

US Bank, Bolingbrook, IL April 2018 – Present

Branch Manager Trainee February 2022 – Present

- Collaborate with Branch Manager in selecting, interviewing, and hiring up to 10 new associates, resulting in top producers throughout Chicagoland area.
- Direct branch operations, grow the deposits and investments of the branch and coach bankers
- Drive deposits & lending growth for the branch
- Attend Leadership Development training sessions (DISC, Situational Leadership II)

Assistant Branch Manager April 2018 – February 2022

- Met or exceeded branch goals for deposit volume, new accounts, and referrals as assigned by Retail Bank Management, resulting in increase of 150% in deposit dollars and increase of 15% in checking production.
- Assign overall branch goals to branch team members each month, obtaining branch sales production.
- Ensure compliance with Banking Center standards set forth by senior management including maintaining well-organized and prepared work environment, keeping branch in compliance with banking regulations.
- Audited branch security, vault, teller drawers, and new accounts, minimizing employee activity to prevent teller drawer, vault, and account manipulation.

Walgreens, Plainfield, IL – July 1999 – April 2018

Assistant Store Manager October 2003 – April 2018

- Supervises the operation of a Walgreen store by working alternate schedules with the store manager, resulting in minimal overlap. Assumes full management responsibility in the absence of the store manager.
- Improves store sales, profitability and image through proper merchandising, protection of store assets, the selection, training and development of team members, and modeling and delivering a distinctive and delightful customer.
- Assist in the recruiting and hiring of qualified candidates and employees to meet the store's needs. Make staffing adjustments as needed to meet the needs of the business.
- Develop employees in the execution of daily tasks to ensure that responsibilities are met.
- Maximize sales and measure sales performance daily. Ensure store meets and exceeds corporate revenue objectives. Create new marketing tactics to generate more business and revenue
- Solve problems that affect the store's efficiency, productivity, and profitability, handled complex customer issues.

Head Photo Specialist March 2003 – October 2003

Cashier/Photo Tech. July 1999 – March 2003