



Emergency Vehicle Sales and Service

Matt Anslow
Aurora Fire Department
44 E. Downers Place
Aurora, IL 60505

Feb. 2, 2023

Hey Matt,

Thank you for allowing us the opportunity to work with you on this project. I have quoted you a Wheeled Coach 1170 ambulance on a Ford F550 4x4 Gas chassis. The unit will be equipped with additional lights, requested interior and exterior alterations, and graphics. The chassis model year may change depending on the timeframe of your decision and the manufacturer's (Ford) build schedule. Please pay special attention to the times and disclosures that are included with this proposal.

Here are the proposed estimates that you requested. Proposal expires on March 3, 2023.

Ambulance – Wheeled Coach

| | |
|--|---------------------|
| <u>2023 Ford F550 4x4 Gas WC per attached specs</u> each | <u>\$365,655.00</u> |
| Net Amount for 3 | \$1,096,965.00 |
| Stryker Power Cot Pro XT (Current Model) each | \$29,830.00 |
| Stryker Power Cot Power Pro 2 (New Version) each | \$37,476.00 |
| Stryker Stair Chair – Pro Model 6252, each | \$5,330.00 |
| (Stryker pricing good thru March 3, 2023) | |

Please review the attached build orders to ensure that all needs were met.

* Due to the uncertainty within Ford manufacturing, we will honor the price of this bid, although any changes to Ford GPC concessions applied to this quotation or change to model year availability by Ford cannot be the responsibility of the seller. Proof of Ford concession changes, if applicable will be provided, for the purchaser to validate. Purchaser will be responsible for the OEM cost changes after the date of this proposal.

* Components and Vendor Supplied Items included in the contract price (Stretchers, Equipment Mounts, etc.) are subject to inflationary price increases unless prepaid by the customer. See Exhibit A and B.

Terms: Zero down FOB Winter Park, FL. Payment by wire transfer or corporate check at delivery.

Delivery timetable: Due to the current and on going restraints of the Chassis manufacturers and the Upfitters (Manufacturers) to control supply chain materials outside of their control, The Company will advise the Buyer at each stage of the process, and establish tentative timelines only after, the receipt and signed acceptance of this contract at the REV Ambulance Group Orlando Corporate Headquarters, Winter Park, FL., the confirmation of the build order and the arrival of customer chassis. The Company cannot be held liable for penalties and / or delays due to strikes, failures to obtain materials, fires, accidents, force majeure, global pandemic or any other causes beyond the Company's control.

I am confident that when we work together, we will be able to reach your needs to perform your jobs, but also stay fiscally responsible to the taxpayer.

Thanks again and I look forward to working with you!

Jeff Meyer

Jeff Meyer, Ambulance Sales Rep – Northern IL
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Indianapolis, Indiana 46239

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St. John, Indiana 46373

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Toll Free: 800-578-4281

Exhibit A

Factory installed options that were requested for build:

- Increased Warranty
- Increased Headroom
- Increased/Decreased Length
- Curbside Door Forward Design
- Upgraded Insulation
- Drop Skirt
- Custom Compartments
- Upgraded Compartment Lighting
- SCBA Brackets
- Equipment Hooks
- Electric O2 Lift
- Custom Interior Cabinets
- Altered A/A and/or Telemetry Area
- MultiPlex Electrical System
- Airhorns
- Upgraded Warning Lights
- Hi-Viz Brow Lights
- Additional Lights, Other
- Inverter
- Cool Bar
- Power Load
- Power Load Pre-Wire
- Paint, other than white
- Decals
- Chevron

Other Miscellaneous Items: Back-up camera, additional power sources, black out package, All aluminum interior

Exhibit B

Items supplied, installed or furnished by Fire Service Inc.

- Radio Installation
- Knox Box Installation
- Power Load Installation/Swap
- Power Cot – if selected, priced separately
- Stair Chair – if selected, priced separately
- Mounting Brackets
- Other: Decals

Flowmeters, active air purifier, Alcoa Aluminum rims