



July 24, 2015

City of Aurora
Attn: Joe Hopp
720 North Broadway
Aurora, IL 60505

Ref: One (1) AT40-G with Cab guard

Joe,

I have put together both the rental schedule for the AT40-G with cab guard. Please see below. Both of these schedules allow for 2 cycles of 100% of rental credit being applied back to the purchase price of the units. These are all brand new units that will be coming to the City of Aurora un-used by anyone else prior. Please let me know if you may have any questions on this information. This unit is on the NJPA contract. NJPA Contract number 031014-ALT.

1. 2015 Ford F-550 AT40-G with cab guard rental schedule:

Rate	Inv Date	#Cycles	Rental Credit	R/C %	Sales Price	Total R/C	Buyout
\$2,400	3/23/2015	1	(\$2,400)	100%	\$101,250	(\$2,400)	\$98,850
\$2,400	4/20/2015	2	(\$2,400)	100%	\$101,250	(\$4,800)	\$96,450
\$2,400	5/18/2015	3	(\$1,440)	60%	\$101,250	(\$4,320)	\$96,930
\$2,400	6/15/2015	4	(\$840)	35%	\$101,250	(\$3,360)	\$97,890
\$2,400	7/13/2015	5	(\$840)	35%	\$101,250	(\$4,200)	\$97,050
\$2,400	8/10/2015	6	(\$840)	35%	\$101,250	(\$5,040)	\$96,210

Sincerely,

Mark Finch
Altec Industries, Inc.