

City of Aurora, IL (Equipment)

2 L6Qs & 4 L5Fs – 1 Year for Outright Purchase

May 2, 2024

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Attention To:

Lieutenant Andrew Wolcott
Critical Incident Intelligence Center
City of Aurora Police Department
Desk: 630-256-5991
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Email: wolcotta@aurora.il.us

Submitted By:

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This proposal is valid until 05/31/2024

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1. STATEMENT OF WORK INTRODUCTION

05/02/2024

Lieutenant Andrew Wolcott
Critical Intelligence Center
City of Aurora Police Department

Subject: (2) L6Qs & (4) L5F LPR Cameras Outright Purchase for 1 Year

Dear Mr. Wolcott:

Scientel Solutions LLC (Scientel) is pleased to have the opportunity to provide the City of Aurora (Aurora) with quality License Plate Recognition (LPR) solutions and services based on the Vigilant Motorola platform. Scientel has taken great care to propose a solution that will meet your needs and provide unsurpassed value.

To meet the functional and operational requirements you have at the Aurora PD, our solution includes a combination of equipment and services as summarized below:

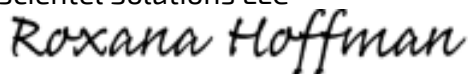
- License Plate Recognition Cameras (Quick Deploy Solar Powered Kits and Fixed Cameras)
- Outright Purchase model breakdown for **1 Year** Aurora's consideration
- Installation, Commissioning, & Project Management Services

This Statement of Work consists of this cover letter and is subject to the Master Services Agreement, dated June 9th, 2021, together with its Exhibits. This Statement of Work shall remain valid for a period of 30 days from the date of this cover letter. Aurora may accept the proposal by delivering to Scientel a signed purchase order referencing the Master Services Agreement. Alternatively, Scientel Solutions LLC would be pleased to address any concerns you may have regarding the proposal. Any questions can be directed to your Scientel Solutions LLC account executive, listed below.

We thank you for the opportunity to provide Aurora with "best in class" solutions and we hope to strengthen our relationship by implementing this project. Our goal is to help you achieve the best results for communications, safety and security in your industry.

Sincerely,

Scientel Solutions LLC



Roxana Hoffman
Director, Operations

2. PROJECT DESCRIPTION & SCOPE OF WORK – OUTRIGHT PURCHASE

The specifications of this project require the procurement and installation of (2) new Vigilant L6Q Quick Deploy Camera w/ Solar Panel Kits and (4) L5F Cameras. Scientel has prepared this Scope of Work section to include the Vigilant Camera equipment, services, warranties, associated mounting/cabling hardware, and Scientel Services for Installation, Commissioning and Project Management. Please note, that this section outlines the **Outright Purchase Model for 1 Year** for the (2) L6Qs and (4) L5Fs.

The two L5F cameras will be installed at two predetermined locations to capture license plates outbound from the Chicago Premium Outlet Mall. The two L6Q Quick Deploy cameras will be installed at locations to be determined at a later date by the Aurora Police Department. Scientel will provide the following Scope of Services for the City of Aurora for this proposal:

Procurement Services:

Item / Description for (2) L6Qs with 1 Year of Software, Service, & Warranty	Qty
L6Q Quick Deploy Camera (Solar Kit) - includes Camera with 2 batteries, 40 W Solar panel, & mounting hardware	2
L6Q 120V AC External power supply	2
Vigilant Shipping Charges - Fixed or Comms	2
L6Q Annual Replacement Plan covers L6Qs from theft, vandalism and natural disasters for 1 year	2

Item / Description for (2) L5Fs with 1 Year of Software, Service, & Warranty	Qty
L5F Fixed LPR Camera with Sun Shield - 25mm Lens with 60' Camera Cable & camera housing	4
L5F Fixed LPR Mounting Bracket (Pole or Wall Mount)	4
Vigilant Fixed Camera Communications Box	4
Vigilant Shipping Charges - Fixed or Comms	4
Vigilant System Start Up & Commissioning of 'In Field' LPR system	4

Design Services:

- Scientel designed this video/surveillance solution to not only integrate with Aurora's existing Learn Database video/surveillance system, but also to enhance the Aurora Police Department's situational awareness for the Chicago Premium Outlet Malls and/or other locations to be determined at a later date.

Staging & Installation Services:

- Scientel will procure, receive, inspect, capture serial numbers, label, and program the (2) L6Q Quick Deploy Vigilant Cameras
- Scientel will procure, receive, inspect, capture serial numbers, label, and program the (4) L5F Vigilant Fixed Cameras
- Scientel will install the L6Q Quick Deploy Cameras & Solar Panels by mounting via straps to existing pole infrastructure (no penetrations/tapping into power required).

- Scientel will install the Fixed L5F cameras to existing pole infrastructure with permanent mounts, and tap into existing power supplies.
- For the L5F's Scientel will also install the VLP Communications boxes at each location.
- Scientel will manage installation of LPR cameras by mounting on city owned infrastructure.

Access & Documentation Coordination:

- Scientel will work with all stakeholders to coordinate and align services that this installation is dependent on such as: access and permitting.
- Scientel will maintain all documentation throughout the course of this project as it relates to equipment specifications, as built drawings, photos and testing results.

Closeout Services:

- Scientel will provide City of Aurora a closeout package which will include:
 - Installation photos
 - Testing results
 - Documentation with equipment information such as serial numbers, IP Addresses, login credentials, and warranty information.

3. ASSUMPTIONS

- Scope of work allows for coordinated scheduled deployment and site access, any interruptions to project schedule may be subject to change order.
- Customer is responsible for any license or permit fees required by local ordinance
- All work is to be performed during regular business hours, I.E. 8AM-5PM, Monday through Friday.
- This proposal does not include any new poles. Assumes existing City owned infrastructure to be used to mount cameras.
- No power has been included in this proposal. Scientel assumes all mounting locations will have existing power.
- Price is inclusive of (1) install per camera.
- LEARN subscription services are provided to install and configure the cameras but will be purchased from Motorola directly.
- Maintenance and support for these cameras will be provided under Scientel's CCTV Maintenance agreement with the City of Aurora.
- Assumes Aurora will provide all required SIM Cards.

4. WARRANTY STATEMENT

Scientel Solutions LLC warrants that work will be performed in accordance with sound engineering practice and professional standards, but makes no other warranty, express or implied including the merchantability.

In the event of any error, omission, or other professional negligence or any breach of the above warranty of which Scientel Solutions LLC is notified in writing within 90 days after system acceptance, the sole and exclusive responsibility of Scientel Solutions LLC shall be

to re-perform deficient work at its own expense, and Scientel Solutions LLC shall have no other liability whatsoever.

In no event shall Scientel Solutions LLC be liable, whether in contract or tort, including negligence, for loss of profit, loss of product, loss of use, or for indirect, consequential or special damages. The liability of Scientel Solutions LLC for injury or damage to persons or property arising out of this work shall not exceed the lesser of the total amount received by Scientel Solutions LLC pursuant to this contract or \$1,000,000, whether in contract or tort, including negligence and shall not extend to liability arising out of the negligence or other fault of the client.

5. PRICING – OUTRIGHT PURCHASE MODEL (1ST YEAR)

Scientel has prepared this pricing breakdown for Aurora to outline the hardware components/costs for the Outright Purchase of the L6Q and L5F Cameras equipment/hardware, Software, Warranty/Protection Plans, and Installation with the 1st Year of Software, Service, & Warranty.

Outright Purchase: - (2) L6Q's Purchase with 1 Year of Software, Service, & Warranty

Item / Description	Unit Price	Qty	Ext. Price
L6Q Quick Deploy Camera (Solar Kit) - includes Camera with 2 batteries, 40 W Solar panel, mounting hardware (HARDWARE)	\$6,480	2	\$12,960
L6Q 120V AC External power supply (HARDWARE)	\$155	2	\$310
L6Q Annual Replacement Plan covers L6Qs from theft, vandalism and natural disasters for 1 year (HARDWARE)	\$120	2	\$240
Scientel Design & Installation Services (LABOR)	\$585	2	\$1,170

TOTAL \$14,680

Outright Purchase: - (4) L5F's Purchase with 1 Year of Software, Service, & Warranty

Item / Description	Unit Price	Qty	Ext. Price
L5F Fixed LPR Camera with Sun Shield - 25mm Lens with 60' Camera Cable & camera housing (HARDWARE)	\$6,011	4	\$24,044
L5F Fixed LPR Mounting Bracket (Pole or Wall Mount) (HARDWARE)	\$350	4	\$1,400
Vigilant Fixed Camera Communications Box (HARDWARE)	\$3,295	4	\$13,180
Scientel Design & Installation Services (LABOR)	\$2,054	4	\$8,216

TOTAL \$46,840

Outright Purchase 1 Year Total

***\$61,520**

**Scientel will bill \$500 for every additional move of an L6Q Camera*

***LEARN Subscription will be purchased directly from Motorola*

Billing Milestones

- 50% upon Purchase Order
- 25% upon Equipment Receipt
- 20% upon Installation
- 5% upon Project Completion

6. TERMS, CONDITIONS, & ACCEPTANCE

Scientel Solutions LLC will accept a written Purchase Order (P.O.) for this work.

Scientel will provide an invoice to the City for services rendered and the City shall approve and thereafter pay any undisputed portions thereof in accordance with the Illinois Local Government Prompt Payment Act (50 ILCS 505/1 et. seq). Approved, but unpaid invoiced amounts shall accrue interest in the manner and to the extent authorized by the Act.

This quote is valid for 30 days. If the above quote and terms are accepted by the quote recipient, please indicate as requested below. The completed document may be returned to Scientel with the necessary Purchase Order via email at Salesorder@scientelsolutions.com

Signature: _____

Date: ____/____/____

Name (Print): _____

Title: _____