



About Marketplace.city

Marketplace.city helps governments source, evaluate, and procure technology products and services. Marketplace.city works with over 225 government state and local governments saving them time, resources and cost in their technology procurements. Using the Marketplace.city Clearbox process governments see a full Market Landscape of solutions, case studies and pricing and receive support through the entire sourcing and procurement process.

Marketplace.city Key Information

Name: Marketplace CITY INC

Office Location: 500 West Madison St, Suite 1000 Chicago, IL, 60661

Principals: Chris Foreman, CEO; Andrew Watkins COO

Sample Government Partners: Over 225 government partners. Clearbox participating cities include Aurora, IL; Indianapolis, IN; Los Angeles, CA; Rochester, NY; Sioux Falls, SD.

Other Illinois Participating Cities include: Adams County, Champaign, Dupage County, Evanston, North Aurora.

Key Success

- Supported over \$30M in state and local government technology transactions, tracking close to \$3M in savings.
- Built database of over 10,000 government technology products with information such as case study, pricing and contacts
- Support cross department technology purchases for IT, Public Safety, HR, Public Works, Health Departments, City/County Clerks, Courthouses, Sheriff's Office's and more.
- Support program development for closing the digital divide, creating community Wifi, and tracking/database MWBE technology companies.

Leadership Team

 Chris Foreman CEO Founder and CEO of GlassWater Technology Company a digital transformation services firm. 10 years startup experience at AvePoint where he was CEO of Americas and grew from \$6M to over \$100M revenue during his tenure. Launched AvePoint Public Sector served as CEO, Chairman of the Board. Won 3 straight Microsoft Partner of the Year Awards. BA from Northwestern University	 Andrew Watkins President & COO Former MD of Strategy for UI LABS, an innovation accelerator. Helped launch of City Digital, a public/private partnership focused on IoT solutions for the built environment. 10 year Accenture vet consulting large corporations on strategy, M&A and restructuring. AB from Princeton University.
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