

### Three other vendors and their units were evaluated:

#### FLIR

- FLIR makes a pretty wide range of camera and prices everything by components.
- Most of their use cases are around Fire Safety thermal imaging and not COVID.
- Most listed here are cheaper but lack the precision needed for COVID monitoring.
- [FLIR Price Lists](#)
- [www.54535.com > uploads > soft](http://www.54535.com/uploads/soft)

#### InVIDTech/Anixter

- Informally quoted around 20-25K for a system.
- This is to monitor a room with a fix camera (not specifically designed for COVID use case)
- <https://marketplace.city/p/body-temperature-detectio/>
- <https://invidtech.com/products/sec-bodytempcam1-body-temperature-detection-network-camera>

#### Yates

- The y530 and Q9 are the smaller units and in the 5K-7K range. These are not commercial grade thus less reliable.
- The Q11 and up (the walkthrough) were above 25K
- <https://www.yatesenterprise.com/thermal-detection>

#### Scientel MET Thermal Cameras

- **Maintenance & Support:** User training, 24/7 support, monitoring and unit calibration
- **Hardware Warranty:** 3 year
- **Availability and installation timing:** Units are ready for immediate installation based on a 24 hour notice
- **Discounted price:** The discount was applied upfront and presented in the original proposal. There were no negotiations taking place after bids/prices were received that would put other vendors at a disadvantage.
- Attached is the standard Scientel pamphlet (not the City's quote) that is normally distributed broadly to all their potential customers who reach out to them through website.