QUOTATION

Burwood Group, Inc.
1515 W. 22nd Street, Suite 200 West
Oak Brook, IL 60523
(312) 327-4600

burwood group, inc.

Quoted to:

City of Aurora
44 E Downer Pl
Aurora, Illinois 60505

Ship to:

City of Aurora
44 E Downer Pl
Aurora, Illinois 60505
PO#

Quote Number:
CHIQ67589-A

City of Aurora_M365 Teams Room
Readiness and Design_11082023

Quote Date:
8/7/2025

Customer ID	Good Through	Payment Terms	Sales Representative
CITAUR	9/6/2025		Brad Schmidgall

OMNIA Contract # R200803

All shipments should be inspected at time of delivery for completeness and possible damage. Signing for a delivery indicates there are no discrepancies or visible damage. If a discrepancy or damage is found, it should be documented with the carrier on the BOL/POD at the time of delivery. Follow up by reporting the issue to Burwood within 1 day: including pictures of damaged packaging and the BOL/POD.

Line #	Qty	Item	Type	Description	Unit Price	Ext. Price
				M365 Teams Room Readiness and Design		
				OMNIA Contract # R200803		
				Central FD, Classroom Training Room		
4	2	FW85BZ30L	HW/SW	85IN BRAVIA 4K HDR PROFESSIONAL DISPLAY	$3,504.51	$7,009.02
5	2	1053981	HW/SW	Set 84+ Standard (Requires Premier AM-300B)	$1,579.77	$3,159.54
6	2	AM300-B	HW/SW	SWINGOUT MOUNT FOR FLAT-PANELS	$731.64	$1,463.28
7	1	TAPMSTBASEASU2	HW/SW	Logitech BASE Microsoft Teams Rooms (no AV) with Tap + ASUS NUC - Microsoft Teams rooms system (mini-PC, Logitech Tap, Logitech PC Mount) - with 90 days Logitech JumpStart registration - graphite	$2,455.02	$2,455.02
8	2	NV-32-H (CORE CAPABLE)	HW/SW	4K60 4:4:4 Network Video Endpoint for the Q-SYS Ecosystem, software configurable as Encoder or Decoder. 3 HDMI 2.0 Inputs, 2 HDMI 2.0 Outputs, on-board AV Bridging. Supports optional stand-alone "Q-SYS Core Mode" operation for audio DSP with local video switching (no encoding or decoding) and AV Bridging.	$3,127.50	$6,255.00
9	1	SLQCMS-NV32-P	License	Q-SYS Core Mode Video Streaming feature license. Enables network video encoding or decoding on Q-SYS NV-32-H (Core Capable) when in Core Mode. Perpetual.	$750.00	$750.00
10	1	NV-21-HU	HW/SW	4K60 4:4:4 Network Video Endpoint for Q-SYSEcosystem, software configurable as Encoder or Decoder. 1 HDMI 2.0 Input, 1 USB-C Input, 1 HDMI 2.0 output. Optional Software License to enable AV Bridging (SLQBR-P).	$1,687.50	$1,687.50
11	1	NV-21-PS	HW/SW	12v 10a Aux Power Supply for NV-21-HU to enable USB-C device charging	$213.75	$213.75

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Line #	Qty	Item	Type	Description	Unit Price	Ext. Price
12	1	SLDAN-16-P	License	Q-SYS Software-based Dante 16x16 Channel License, Perpetual.	$420.00	$420.00
13	1	SLMST-8N-P	License	Q-SYS Core 8 Flex, Core Nano, NV-32-H (Core Capable) license for Microsoft Teams Room software features, enables both Q-SYS Scripting and UCI Deployment, Perpetual	$262.50	$262.50
14	2	NC-12X80	HW/SW	12x Optical Zoom 80° Horizontal Field of View, PTZ Network Camera, PoE, with HDMI and SDI output. Includes PTZ-WMB1 wall mount bracket	$3,468.75	$6,937.50
15	1	MXA920W-S	HW/SW	Ceiling Array Microphone, Square, White, 24 inch	$3,938.75	$3,938.75
16	1	SPA2-60	HW/SW	1/2 RU 2 Channel ENERGY STAR amplifier / Stereo operation 60 watts into 8? & 4?, Bridged operation 200 watts into 8? & 4?, and 250 watts into 70v and 100v / 100-240 VAC Operation.	$528.75	$528.75
17	8	AD-C6T-LPZB-WH	HW/SW	6.5" Two-way ceiling speaker, 70/100V transformer with 16?bypass, zero bezel design, low profile, 150° conical DMT coverage, includes C-rign and rails for blind mount installation. Priced individually, sold in pairs. White	$267.70	$2,141.60
18	1	DL-HD50C	HW/SW	DIGITALINX 1080P HDMI EXTENDERSET W/ IR OVER SINGLE CAT5E/6ACABLE UP TO 70M	$95.62	$95.62
19	1	GSM4230UP-100NAS	HW/SW	AV LINE M4250-26G4F-POE++ 24X1G ULTRA90 POE++ 802.3BT 1 440W 2X1G AND 4XSFP MANA	$2,843.94	$2,843.94
20	1	WB-800-IPVM-12	HW/SW	WattBox® 800 Series IP Power Conditioner	12 Individually Controlled & Metered Outlets	$857.15	$857.15
21	4	SS-EMA-S-P	License	Reflect Plus Tier: Enables optional enterprise-level remote system management and control capabilities. Configure and adjust system settings, update or manage files without deploying a technician. Includes Remote Q-SYS Designer, remote UCI access and the Q-SYS Reflect API. Priced on a monthly basis per system.	$29.34	$117.36
22	1	BGAVCC	HW/SW	Cables & Connectors	$1,666.67	$1,666.67
23	1	BGPS	Services	Professional Services - Installation	$32,000.00	$32,000.00
24				**SubTotal**		**$74,802.95**

Main equipment goes in Podium

Podium cannot be moved

Blu-ray player to be removed

Wired HDMI into TAP

Line #	Qty	Item	Type	Description	Unit Price	Ext. Price
29					$0.00	$0.00

Central FD, Conference Room

Line #	Qty	Item	Type	Description	Unit Price	Ext. Price
31	2	FW85BZ30L	HW/SW	85IN BRAVIA 4K HDR PROFESSIONAL DISPLAY	$3,504.51	$7,009.02
32	2	TS525TU	HW/SW	A LIGHTWEIGHT LOW-PROFILE FULL-MOTION WALL DISPLAY MOUNT FOR TVS 42-75 EASILY	$532.54	$1,065.08
33	1	NEATBARPRO-SE	HW/SW	LG Rm Collab Bar Zoom MS Teams - Wall Mountable, Table Mountable, Tripod Mount, Screen Mount - Wireless LAN - HDMI	$4,059.12	$4,059.12
34	1	NEATPAD-SE	HW/SW	Neat Pad Contrl Schedule Dsply - USB - Ethernet - Wireless LAN - Wall Mountable, Tabletop	$654.86	$654.86
35	1	PULSE-PRO-BARPRO3	Support/Maint	Pulse Pro for Neat Bar Pro with Neat Pad, including Control [Management and Monitoring], Care [Support], and Cover [Advanced Replacement] for 3 years.	$982.42	$982.42
36	1	DL-HD50C	HW/SW	DIGITALINX 1080P HDMI EXTENDERSET W/ IR OVER SINGLE CAT5E/6ACABLE UP TO 70M	$95.62	$95.62
37	1	BGAVCC	HW/SW	Cables & Connectors	$138.89	$138.89
38	1	BGPS	Services	Professional Services - Installation	$12,650.00	$12,650.00

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Line #	Qty	Item	Type	Description	Unit Price	Ext. Price
39				**SubTotal**		**$26,655.01**
Station 7						
41	2	FW65BZ30L	HW/SW	65IN BRAVIA 4K HDR PROFESSIONAL DISPLAY	$1,451.54	$2,903.08
42	2	TS525TU	HW/SW	A LIGHTWEIGHT LOW-PROFILE FULL-MOTION WALL DISPLAY MOUNT FOR TVS 42-75 EASILY	$532.54	$1,065.08
43	1	NEATBARPRO-SE	HW/SW	LG Rm Collab Bar Zoom MS Teams - Wall Mountable, Table Mountable, Tripod Mount, Screen Mount - Wireless LAN - HDMI	$4,059.12	$4,059.12
44	1	NEATPAD-SE	HW/SW	Neat Pad Contrl Schedule Dsply - USB - Ethernet - Wireless LAN - Wall Mountable, Tabletop	$654.86	$654.86
45	1	PULSE-PRO-BARPRO3	Support/Maint	Pulse Pro for Neat Bar Pro with Neat Pad, including Control [Management and Monitoring], Care [Support], and Cover [Advanced Replacement] for 3 years.	$982.42	$982.42
46	1	DL-HD50C	HW/SW	DIGITALINX 1080P HDMI EXTENDERSET W/ IR OVER SINGLE CAT5E/6ACABLE UP TO 70M	$95.62	$95.62
47	1	BGAVCC	HW/SW	Cables & Connectors	$138.89	$138.89
48	1	BGPS	Services	Professional Services - Installation	$12,650.00	$12,650.00
49				**SubTotal**		**$22,549.07**
Station 10						
51	2	FW55BZ30L	HW/SW	55IN BRAVIA 4K HDR PROFESSIONAL DISPLAY	$1,164.38	$2,328.76
52	1	NEATBAR2-SE	HW/SW	Neat Bar 2 Generation 2 Collaboration Bar designed for Zoom and Microsoft Teams. Up to two screens. Integrated camera, microphones, speakers and wall, table and snapon mounts	$3,106.46	$3,106.46
53	1	NEATBAR-SCREENMOUNT KIT	HW/SW	VESA Mount Kit for Neat Bar 2	$89.64	$89.64
54	1	NEATPAD-SE	HW/SW	Neat Pad Contrl Schedule Dsply - USB - Ethernet - Wireless LAN - Wall Mountable, Tabletop	$654.86	$654.86
55	1	PULSE-PRO-BAR2-3	Support/Maint	Neat Pulse Pro - Extended Warranty - 3 Year - Warranty	$938.93	$938.93
56	1	BGAVCC	HW/SW	Cables & Connectors	$83.34	$83.34
57	1	BGPS	Services	Professional Services - Installation	$11,000.00	$11,000.00
58				**SubTotal**		**$18,201.99**
Reuse Existing Mounts						
Keep Center TV, Place Left/Right						
61					$0.00	$0.00
Station 3						
63	2	FW55BZ30L	HW/SW	55IN BRAVIA 4K HDR PROFESSIONAL DISPLAY	$1,164.38	$2,328.76
64	1	NEATBAR2-SE	HW/SW	Neat Bar 2 Generation 2 Collaboration Bar designed for Zoom and Microsoft Teams. Up to two screens. Integrated camera, microphones, speakers and wall, table and snapon mounts	$3,106.46	$3,106.46
65	1	NEATBAR-SCREENMOUNT KIT	HW/SW	VESA Mount Kit for Neat Bar 2	$89.64	$89.64
66	1	NEATPAD-SE	HW/SW	Neat Pad Contrl Schedule Dsply - USB - Ethernet - Wireless LAN - Wall Mountable, Tabletop	$654.86	$654.86
67	1	PULSE-PRO-BAR2-3	Support/Maint	Neat Pulse Pro - Extended Warranty - 3 Year - Warranty	$938.93	$938.93

Line #	Qty	Item	Type	Description	Unit Price	Ext. Price
68	1	BGAVCC	HW/SW	Cables & Connectors	$83.34	$83.34
69	1	BGPS	Services	Professional Services - Installation	$11,000.00	$11,000.00
70				**SubTotal**		**$18,201.99**
Station 4						
72	2	FW85BZ30L	HW/SW	85IN BRAVIA 4K HDR PROFESSIONAL DISPLAY	$3,504.51	$7,009.02
73	2	XTM1U	HW/SW	X-LARGE FUSION MICRO-ADJUSTABLE TILT WALL MOUNT	$340.79	$681.58
74	2	FCAV1U	HW/SW	FUSION PULL OUT ACCESSORY	$337.80	$675.60
75	1	NEATBARPRO-SE	HW/SW	LG Rm Collab Bar Zoom MS Teams - Wall Mountable, Table Mountable, Tripod Mount, Screen Mount - Wireless LAN - HDMI	$4,059.12	$4,059.12
76	1	NEATPAD-SE	HW/SW	Neat Pad Contrl Schedule Dsply - USB - Ethernet - Wireless LAN - Wall Mountable, Tabletop	$654.86	$654.86
77	1	PULSE-PRO-BARPRO3	Support/Maint	Pulse Pro for Neat Bar Pro with Neat Pad, including Control [Management and Monitoring], Care [Support], and Cover [Advanced Replacement] for 3 years.	$982.42	$982.42
78	1	BGAVCC	HW/SW	Cables & Connectors	$138.89	$138.89
79	1	BGPS	Services	Professional Services - Installation	$12,650.00	$12,650.00
80				**SubTotal**		**$26,851.49**
Station 9						
82	2	FW50BZ30L	HW/SW	50IN BRAVIA 4K HDR PROFESSIONAL DISPLAY	$910.12	$1,820.24
83	1	NEATBAR2-SE	HW/SW	Neat Bar 2 Generation 2 Collaboration Bar designed for Zoom and Microsoft Teams. Up to two screens. Integrated camera, microphones, speakers and wall, table and snapon mounts	$3,106.46	$3,106.46
84	1	NEATBAR-SCREENMOUNT KIT	HW/SW	VESA Mount Kit for Neat Bar 2	$89.64	$89.64
85	1	NEATPAD-SE	HW/SW	Neat Pad Contrl Schedule Dsply - USB - Ethernet - Wireless LAN - Wall Mountable, Tabletop	$654.86	$654.86
86	1	PULSE-PRO-BAR2-3	Support/Maint	Neat Pulse Pro - Extended Warranty - 3 Year - Warranty	$938.93	$938.93
87	1	BGAVCC	HW/SW	Cables & Connectors	$83.34	$83.34
88	1	BGPS	Services	Professional Services - Installation	$11,000.00	$11,000.00
89				**SubTotal**		**$17,693.47**
Reuse Existing Mounts						
91					$0.00	$0.00
Station 8						
93	2	FW43BZ30L	HW/SW	43IN BRAVIA 4K HDR PROFESSIONAL DISPLAY	$780.54	$1,561.08
94	1	NEATBAR2-SE	HW/SW	Neat Bar 2 Generation 2 Collaboration Bar designed for Zoom and Microsoft Teams. Up to two screens. Integrated camera, microphones, speakers and wall, table and snapon mounts	$3,106.46	$3,106.46
95	1	NEATBAR-SCREENMOUNT KIT	HW/SW	VESA Mount Kit for Neat Bar 2	$89.64	$89.64
96	1	NEATPAD-SE	HW/SW	Neat Pad Contrl Schedule Dsply - USB - Ethernet - Wireless LAN - Wall Mountable, Tabletop	$654.86	$654.86

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Line #	Qty	Item	Type	Description	Unit Price	Ext. Price
97	1	PULSE-PRO-BAR2-3	Support/Maint	Neat Pulse Pro - Extended Warranty - 3 Year - Warranty	$938.93	$938.93
98	1	BGAVCC	HW/SW	Cables & Connectors	$83.34	$83.34
99	1	BGPS	Services	Professional Services - Installation	$11,000.00	$11,000.00
100				**SubTotal**		**$17,434.31**
		Reuse Existing Mounts				
102					$0.00	$0.00
		Station 12				
104	2	FW43BZ30L	HW/SW	43IN BRAVIA 4K HDR PROFESSIONAL DISPLAY	$780.54	$1,561.08
105	1	NEATBAR2-SE	HW/SW	Neat Bar 2 Generation 2 Collaboration Bar designed for Zoom and Microsoft Teams. Up to two screens. Integrated camera, microphones, speakers and wall, table and snapon mounts	$3,106.46	$3,106.46
106	1	NEATBAR-SCREENMOUNT KIT	HW/SW	VESA Mount Kit for Neat Bar 2	$89.64	$89.64
107	1	NEATPAD-SE	HW/SW	Neat Pad Contrl Schedule Dsply - USB - Ethernet - Wireless LAN - Wall Mountable, Tabletop	$654.86	$654.86
108	1	PULSE-PRO-BAR2-3	Support/Maint	Neat Pulse Pro - Extended Warranty - 3 Year - Warranty	$938.93	$938.93
109	1	BGAVCC	HW/SW	Cables & Connectors	$83.34	$83.34
110	1	BGPS	Services	Professional Services - Installation	$11,000.00	$11,000.00
111				**SubTotal**		**$17,434.31**
		Reuse Existing Mounts				
113					$0.00	$0.00
		Station 5				
115	2	FW50BZ30L	HW/SW	50IN BRAVIA 4K HDR PROFESSIONAL DISPLAY	$910.12	$1,820.24
116	1	NEATBAR2-SE	HW/SW	Neat Bar 2 Generation 2 Collaboration Bar designed for Zoom and Microsoft Teams. Up to two screens. Integrated camera, microphones, speakers and wall, table and snapon mounts	$3,106.46	$3,106.46
117	1	NEATBAR-SCREENMOUNT KIT	HW/SW	VESA Mount Kit for Neat Bar 2	$89.64	$89.64
118	1	NEATPAD-SE	HW/SW	Neat Pad Contrl Schedule Dsply - USB - Ethernet - Wireless LAN - Wall Mountable, Tabletop	$654.86	$654.86
119	1	PULSE-PRO-BAR2-3	Support/Maint	Neat Pulse Pro - Extended Warranty - 3 Year - Warranty	$938.93	$938.93
120	1	BGAVCC	HW/SW	Cables & Connectors	$83.34	$83.34
121	1	BGPS	Services	Professional Services - Installation	$11,000.00	$11,000.00
122				**SubTotal**		**$17,693.47**
		Reuse Existing Mounts				
124					$0.00	$0.00

Professional Services

Line #	Qty	Item	Type	Description	Unit Price	Ext. Price
126	1	BGPS	Services	Professional Services: Foundational High Level Design Service Access All Departments (M365 Environment Review (For Teams Only) & M365 Change Assistance (for MS Teams Only)	$22,898.89	$22,898.89
127				**SubTotal**		**$22,898.89**
128	1	PS-DISCOUNT	Services	State and Local Discount on Professional Services	-$4,779.79	-$4,779.79
129				**SubTotal**		**-$4,779.79**
130	1	BURWOOD_SHIPPING_HANDLING	Services	Shipping and handling charges	$4,362.84	$4,362.84

SubTotal	**$280,000.00**
Sales Tax	**$0.00**
Est. Shipping	**$0.00**
Total	**$280,000.00**

Burwood will provide an invoice to the Customer for services rendered and the Customer shall approve and thereafter pay any undisputed portions thereof in accordance with the Illinois Local Government Prompt Payment Act (50 ILCS 505/1 et. seq). Approved, but unpaid invoiced amounts shall accrue interest in the manner and to the extent authorized by the Act.

To accept this quotation, please email your signed quote and purchase order to orders@burwood.com for processing. All invoice related questions should be directed to ar@burwood.com.

Approved by: _____ Date: _____ Purchase Order Number: _____

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