



Aurora, IL + DebtBook Partnership

Meet the DebtBook Leadership Team



Tyler Traudt

CHIEF EXECUTIVE OFFICER

Public Finance
Investment Banking &
Financial Consulting



Greg Person

CHIEF REVENUE OFFICER

Former SVP, NORAM Sales,
Account Management &
Client Success - Kyriba



Michael Juby

CHIEF FINANCIAL OFFICER

Former Financial Advisor &
Bond Council



Brendan Mannion

VP, TREASURY PRODUCT

Former Public Finance
Investment Banker

DebtBook was created by government & nonprofit finance teams tired of using Excel and old, difficult to use software to do their jobs.



2,200+
TOTAL CLIENTS



50
STATES



150
EMPLOYEES



\$10M
2025 R&D BUDGET

Government finance teams are making the switch

Budget			
\$1B+	Washington, DC Austin, TX Fort Worth, TX	Los Angeles County, CA Jacksonville, FL Minneapolis, MN	Nashville, TN Denver, CO Charlotte, NC
\$100M +	Antioch, CA Raleigh, NC Burlington, VT	Windsor, CT Douglas County, NV Florence County, SC	Wilmington, NC Norwalk, CA Grapevine, TX
\$20M +	Henderson, NC Fletcher, NC Gillette, WY	Matthews, NC Junction City, KS Herndon, VA	Lexington, NC Henderson, NC Brentwood, TN

Value is spread across Treasury & Accounting

Treasury

We bring operating efficiencies and visibility to your treasury team to enable higher value work and **better financial outcomes.**

Debt Management

Cash Management

Investment Management

ROADMAP

Accounting

We automate manual, time intensive financial reporting processes that cut across teams to get **clean audits, faster.**

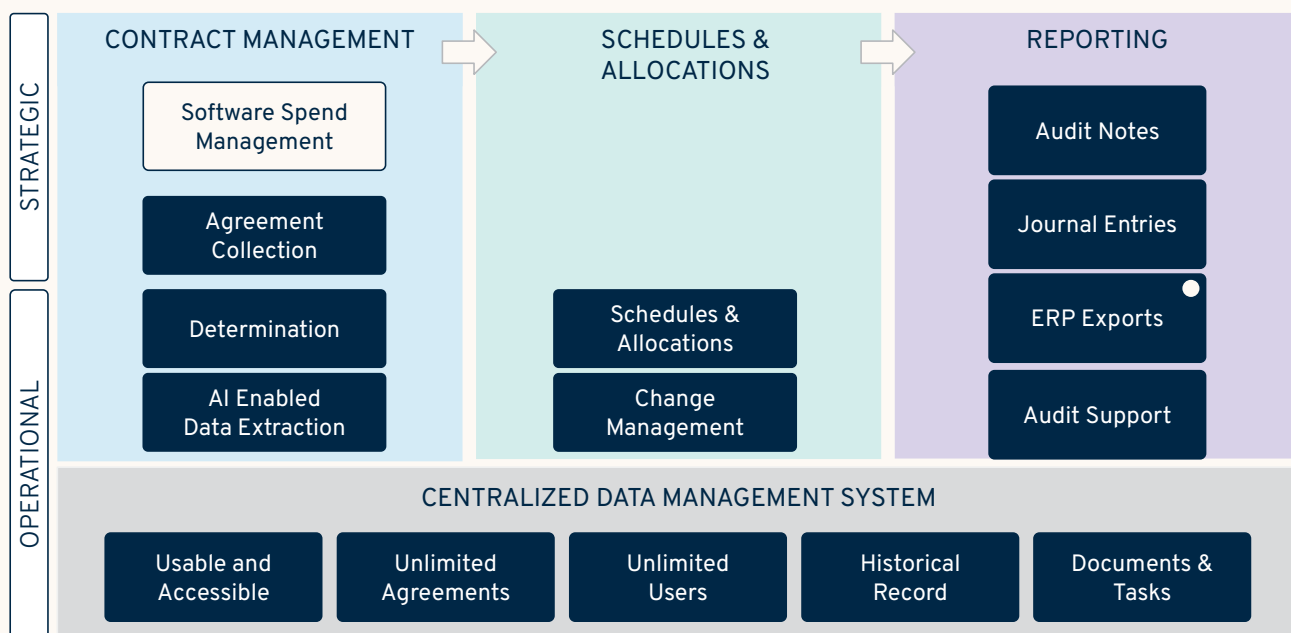
Debt Accounting

Lease & SBITA Accounting

Contract Management



Contract, Lease and SBITA Management



L/S Management – Releases Since July ‘24

- Aug ‘25: Formatted Journal Entry Exports
- June ‘25: View Component Details
- April ‘25: AI Contract Processing
- Jan ‘25: Materiality Thresholds
- Nov ‘24: Saved Audit Note Reports
- Oct ‘24: Saved Comprehensive JE Reports
- Sept ‘24: Full Accrual Short-term JE Update
- Aug ‘24: Accrued Interest JE
- July ‘24: Consolidated Disclosure Paragraph (By Fund)
- May ‘24: Consolidated Disclosure Paragraph (By Asset Type)
- April ‘24: Actual/365 Interest Basis

Compliance Platform Updates (Last 12 months)

- View Component Details
- Incomplete Profile Warning
- AI Contract Processing
- Materiality for As-Is
- Materiality Thresholds
- Saved Reports for Leases
- Saved Reports for Subs
- Full Accrual Short-term
- Change Management Payment
- "Purpose" Dimension is...
- AI-Powered Data Entry
- Quick Add Contracts
- Time-Saving Bulk Tools
- Easier Remeasurement
- Alert Settings
- ASC 842 Grouping
- Vendor Matching
- Component Drilldowns
- Short-Term Classification
- Payment Template Builder
- Data Validation Rules
- Contract Consolidation View
- Forecast Variance Handling
- Cross-Module Navigation
- Lease/Subscription Linking
- Event Tagging & Filters
- Contract Lifecycle Notes
- Bulk Termination Actions
- Custom GL Mapping
- Modified Retrospective Support
- Auto-Date Recognition
- Embedded Resource Help
- Schedule Filtering Views
- Embedded Tooltips
- Audit Tracking by Contract

Positive business impact from modern solutions



Increase Productivity

- Eliminate data silos
- Automate:
 - Agreement collection
 - Data extraction
 - Schedules and Allocations
 - Audit Notes and Journal Entries



Ensure Compliance

- Eliminate Bad Data
- Ensure a Clean Audit



Improve Performance

- Agreement review and negotiation
- Eliminate excess spend
- Focus on more strategic initiatives

Best-in-Class Customer Support

Not AI. Not automated. 100% human support, with a 98.6% satisfaction rate.

What you can expect from DebtBook Support:

- ✓ **<2 Minute Average Response Time:** Prompt, knowledgeable support during business hours.
- ✓ **Debt Profile Management:** Direct assistance to complement our self-service options.
- ✓ **GASB 87 & GASB 96 Expertise:** Support from a team that knows GASB inside and out.
- ✓ **24/7 Self-Service Resources:** 300+ articles, videos and on-demand training.

“The support from DebtBook has been exceptional. We are truly grateful for the insightful training sessions and videos.

Finance Director, Larimer County, CO

“The team was very polite and assisted me with all of my needs in a very speedy timeline. DebtBook support has always been A++.

Finance Specialist, Fairborn, OH

DebtBook CSAT & NPS Client Comments

"I just **love the proactiveness** and listening to your customers. It makes my job very easy."

"...went above and beyond to find resources to further assist our complex situation. Also, she offered a recommendation that **may help ease up our process** according to our organization needs in the future."

"I appreciated having a **LIVE person** who was so responsive in answering my questions."

"I am still learning this system and I greatly appreciate the quick responses and the fact that the **consultants never make me feel bad when it is an operator error.**"

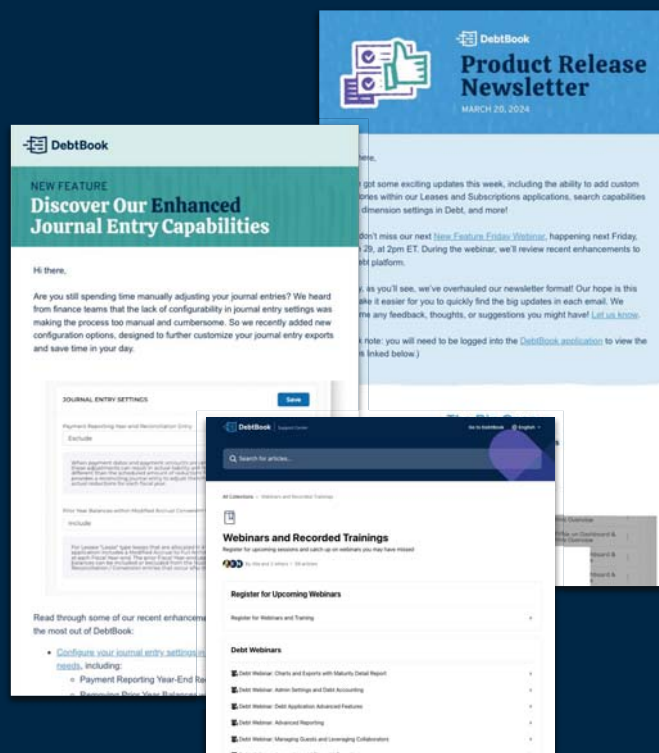
"Provided direct guidance (**including snippets for visual reference**) as well as articles for self-guidance."

"I love DebtBook's Customer service."

Stay Up to Date

The DebtBook application is updated regularly with new features & functionality. To that end, be on the lookout for:

- Monthly Release Highlight Emails
- Weekly [Release Notes](#)
- Monthly [New Feature Friday Webinars](#)
- Ad hoc Feature Spotlight Emails
- News articles & other resources via our [LinkedIn](#) page



Thank you!

“Our customers power the organizations that make the world a better place.

We want to support them with a world class software platform so they can do more work that matters.”



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