



3255 West Stetson Avenue  
Hemet, CA 92545-7799 USA  
Tel 951 652-6811  
Fax 951 652-3078

July 3, 2019

Bob Leible  
Assistant Superintendent of Water Production  
Water Production Division  
City of Aurora, IL

Re: Sole Source Letter

Please be advised that Heartland Controls is the exclusive Municipal representative for McCrometer products for the states of Illinois, Wisconsin, Kansas, Missouri, Nebraska, and Iowa.

Heartland Controls is responsible for all product sales and after-sale support coordination for our products.

This "Sole Source Letter" remains in effect until further notice.

Sincerely,  
David L. Baker  
Regional Sales Manager for the Pacific Northwest, Northern states, Mountain states, Midwest, Alaska, and Western  
Canada  
McCrometer, Inc.  
Cell: 951-663-1820  
Email: [daveb@mccrometer.com](mailto:daveb@mccrometer.com)  
Web site: [www.mccrometer.com](http://www.mccrometer.com)

# Heartland Controls

PO Box 705  
Frankfort, IL 60423  
Phone: (708) 478-5210  
Fax: (708) 478-5211

# QUOTATION

**TO:** Bob Leible  
City of Aurora IL  
1111 Aurora Ave  
  
Aurora, IL 60505  
  
**PHONE:** (630) 256-3252  
  
**FAX:** (630) 256-3259

**QUOTE#:** TT2033-2A  
  
**DATE:** 7/8/2019  
  
**DELIVERY:** 3-4 Weeks ARO  
  
**FOB:** Hemet, CA  
  
**TERMS:** Net 30 Days  
  
**VALID FOR:** 30 Days  
  
**RE:** FPI Magmeter  
  
**REPRESENTING:** McCrometer

Dear Mr. Leible:

WE APPRECIATE THE OPPORTUNITY TO OFFER THE FOLLOWING PROPOSAL:

Item	Qty	Description	Unit Price	Total
1	1	<b>McCrometer Multi-Mag</b> Model# 395L Full Profile Insertion (FPI) Magmeter for 48" Pipe, AC M-Series Powered Converter w/ Dual 4-20 mA Output, 75' Submersible Cable, SS Body, 316SS Electrodes, NSF Approved Fusion Bonded Epoxy Coating, 2" SS Ball Valve, 2" x Close SS Nipple, <b>2-Year Warranty and Installation Assistance</b>	\$28,010.00	\$28,010.00
			<b>Total Cost</b>	<b>\$28,010.00</b>

Should an order be placed as a result of this quotation, please fax to (708) 478-5211 and address as:

Heartland Controls  
PO Box 705  
Frankfort, IL 60423  
Attn: Timothy Gowen

Sincerely,

*Timothy R. Gowen*  
Timothy Gowen, General Manager



## Quotation – 48” FPI Insertion Flow Meter

DATE: 07/09/2019

QUOTATION # 07092019-1

TO: City of Aurora, IL  
1111 Aurora Ave  
Aurora, IL 60505

ATTN: Bob Leible  
[RLeible@aurora-il.org](mailto:RLeible@aurora-il.org)  
630-256-3252

FROM: Dave Baker, Regional Sales Manager, McCrometer Municipal & Industrial Markets

PROJECT: City of Aurora WTP

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ITEM	QTY	MODEL / DESCRIPTION	UNIT \$	TOTAL \$
1	1	Model 395L Forward Flow Full Profile Insertion (FPI) Mag Meter – 48” w/75 feet of Sensor cable	\$28,010.00	\$28,010.00

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**Price Includes the Following:**

- Mounting Hardware
- AC Converter with Dual 4-20mA Outputs and 4 Digital Outputs – 22 Characters Back Lit Display – NEMA 4X, IP67 Enclosure
- 75 Feet of Dual Submersible Sensor Cables w/Strain Relief Connections at Sensor
- Stainless Steel Body
- 316 Stainless Steel Electrodes
- NSF Approved Fusion Bonded Epoxy Coating
- 2” Stainless Steel Ball Valve
- 2” Close Stainless Steel Nipple
- Sensor Meets Industry Standards of NEMA 6P or IP/68
- Warranty Mfg Defects: Two (2) Years  
DELIVERY: 4 Weeks or Better, ARO.  
FOB: Hemet, CA  
TERMS: Net/30  
VALIDITY: 30 Days  
ACCURACY: .5% of Rate or Better

ITEM	QTY	MODEL / DESCRIPTION	UNIT \$	TOTAL \$
2	1	Factory On-Site Start-up Support Includes: Assistance with the installation of flow meters, verification of proper set-up/operation, diagnostics, troubleshooting, and all travel expenses. 1 Day on-site	\$2,080.00	\$2,080.00

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