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To Whom It May Concern:

This letter is to confirm that the __Hali-Brite Model Wind Cone L807 and L806__ is a sole source product, manufactured, exclusively by _Hali-Brite, Inc.___ No division of __Hali-Brite, Inc___, nor any other company, to the best of our knowledge, makes a similar or competing product.

This product is very specially and uniquely designed to meet the FAA requiremnts of AC 150/5345-27E

Hali-Brite Inc, has one published list price for this product that is uniform for all airports.

If you desire additional information, don't hesitate to contact me at 218.454.1644 at any time or visit our website at www.halibrite.com. Thank you for your interest in our product!

Sincerely,

Tim Sowers