

CAROLINA J OCAMPO

PROFESSIONAL SUMMARY

Highly motivated licensed agent in life, health, automobile, property and casualty insurance agent in Illinois. Extensive experience with more than 20 years working with the Hispanic community. I opened my own office, Estrella Insurance Agency as a broker.

Founder and Director of “Maria Bonita Modeling, Corp ” for more than eight years, working in promotion marketing with businesses, important brands and humanitarian corporations in our Hispanic community. Coaching young ladies in Personal Development, Image and Catwalk.

AREAS OF EXPERTISE

- Strong experience in the Insurance Industry.
- Top-rated Sales Performer in Illinois.
- Manage All Functions and Personnel of one office or several offices.
- Active Initiative to Improve Sales
- Strategic Detail Oriented.
- Training and Development
- Work well in Prospecting
- Marketing and Promotion Person
- Runway Coach
- Fashion Event Coordinator
- Personal preparation to Pageant Participants

WORK HISTORY

Business Owner, 2018 – Present (2021)

Founder & CEO, Maria Bonita Modeling, Corp (Modeling Academy), 2013 – Present (2021)

Branch Manager, 11/2006 to 09/2016

Magnum Insurance Agency – Hanover Park and Aurora Locations

Provided operational support for high-volume sales.

Reviewed, researched and negotiate insurance, health plans, life insurance benefit packages, and other contracts.

Regional Supervisor, 02/2006 to 10/2006

Magnum Insurance Agency- 3-5 Locations, IL

Northwestern Suburbs Regional Supervisor. Actively participated in overall operational activities. Responsible for Regional Sales and Employees.

Store Representative and Insurance Agent, 10/2004 to 05/2006

Magnum Insurance Agency – Some Locations, IL

Opened new locations from the ground up. Firstly, Elgin, IL., after two years, Addison, IL., then Glendale Heights, IL., and lastly, Bensenville, IL., where branches successfully generated and consolidated high-volume sales. Routinely participated in continuous skills training to introduce new products to customers.

Insurance Agent and Customer Service Representative, 11/1997 to 09/2004

Magnum Insurance Agency – Cicero, IL

Auto Insurance Sales with Standard and Non-standard Insurance Companies. Highly-volumed and Highly populated branch.

Top referrals and recommendations of excellent customer service.

EDUCATION

St Augustine College – Aurora, IL / Summer 2016 – Fall 2019 - Graduate in Business Management

University in Mexico - Some College, 1996-1998 Universidad Juarez del Estado de Durango-Dgo. Mexico UJED

High School Diploma-1995 Universidad Juarez del Estado de Durango- UJED

Fashion Model, Mexico & Chicago 03/1993 to 10/2001

Contract as a Model for Catwalk fashion shows, Photo Shoots, T.V. Commercials, Local Magazine covers, Radio and TV Shows in the Hispanic market.

Promotion Person, Mexico & Chicago 01/1994 - Present

Demonstrations for diverse brands and Participation with local businesses in events