



# L3HARRIS™

August 31, 2021

Gary Fript  
Tracy VanHook  
City of Aurora  
Communications Division  
1200 East Indian Trail  
Aurora, IL 60505

Quote No. FS2021-110B

L3Harris is pleased to provide this quotation for the following:

**Scope of Work:** Programming new P25, Encryption features, and personality into thirty-eight (38) P7300 radios for Starcom interoperability.

Description	Quantity	Price
Software Features: YRPL1X ProRoaming YRPL1Y Priority System Scan YRPL4F Phase II TDMA	(38) at \$595.00 Each	\$22,610.00
Software Features: MAEV-PKG8F - AES 256 Encryption	(38) at \$595.00 Each	\$22,610.00
Software Features Sub Total	(1) NA	<b>\$45,220.00</b>
Labor – Make a new personality and program each radio with it and the new features. New ID in all radios that Aurora would obtain from Motorola	(1) (38) at \$104.52 each (40 minutes per radio)	\$3,971.76
Labor Discount	10%	<b>-\$397.18</b>
<b>Total Quote</b>		<b>\$48,794.58</b>

**Notes:**

1. Assumes Aurora will provide the new IDs (38) from Motorola
2. The Purchase Order for this quote needs to be sent to [PSPC\\_JSC@L3Harris.com](mailto:PSPC_JSC@L3Harris.com) this will allow for our local Service Center to fulfill and process your order quickly.



**L3HARRIS™**

**Terms:**

L3Harris Standard Terms and Conditions apply (<http://pspc.harris.comService/CustomerService.aspx>)

Thank you for providing L3Harris the opportunity to be of service. If you have any further questions or comments, please do not hesitate to contact me.

Regards,

Rodney Philgren  
Northwest Regional Service Manager  
US Northwest – (Cell) 331-234-0696

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