

Scoring Matrix	Scoring Matrix 3- Top Level/Exceeds Expectations 2- Middle Level/ Meets Expectations 1 - Lowest Level/Below Expectations 0 - does not qualify in this category
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Company	Functional Requirements	Technical Requirements
AT&T		
Intrado		
Mercury		
Motorola		

Weighting	3	3
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#### Directions

Assign Each Category a High, Medium, Lowest Priority. Categories should be roughly equal.	High - 3 Medium - 2 Low - 1
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Weighting	Aurora Stakeholders determined the weighting for all categories. It was applied consistently across reviewer
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User Experience/ Capabilities	Service/Support/Training	Experience/ References	Pricing (including add ons)

2	2	1	1
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Company	Total
AT&T	
Intrado	
Mercury	
Motorola	

Summary (raw scores from returned users)

Ranked Order	AT&T	Intrado	Mercury	Motorola
Gary Fript	1	4	3	2
Jacqueline Hobday	3	1	4	2
Shanita Thompson	3	1	4	2
Tracy Van Hook	3	1	4	2
Average	2.5	1.75	3.75	2
Ranked Average	3	1	4	2

Summary (With Normalized Pricing)

Ranked Order	AT&T	Intrado	Mercury	Motorola
Gary Fript	1	4	3	2
Jacqueline Hobday	3.5	1	3.5	2
Shanita Thompson	3	1	4	2
Tracy Van Hook	3	1.5	4	1.5
Average	2.625	1.875	3.625	1.875
Ranked Average	3	1	4	2

Scoring Matrix	Scoring Matrix 3- Top Level/Exceeds Expectations 2- Middle Level/ Meets Expectations 1 - Lowest Level/Below
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Company	Functional Requirements	Technical Requirements
AT&T	3	3
Intrado	3	3
Mercury	3	3
Motorola	3	3

Weighting	3	3
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#### Directions

Assign Each Category a High, Medium, Lowest Priority. Categories should be roughly equal.

High - 3  
Medium - 2  
Low - 1

Weighting	Aurora Stakeholders determined the weighting for all categories. It was applied consistently across reviewer
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User Experience/ Capabilities	Service/Support/Training	Experience/ References	Pricing (including add ons)
2	1	1	2
2	2	2	2
1	1	1	2
2	2	1	2
2	2	1	1

Company	Total
AT&T	29
Intrado	32
Mercury	26
Motorola	31

Scoring Matrix	Scoring Matrix 3- Top Level/Exceeds Expectations 2- Middle Level/ Meets Expectations 1 - Lowest Level/Below
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Company	Functional Requirements	Technical Requirements
AT&T	2	2
Intrado	3	3
Mercury	2	2
Motorola	3	2

Weighting	3	3
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#### Directions

Assign Each Category a High, Medium, Lowest Priority. Categories should be roughly equal.

High - 3  
Medium - 2  
Low - 1

Weighting	Aurora Stakeholders determined the weighting for all categories. It was applied consistently across reviewer
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User Experience/ Capabilities	Service/Support/Training	Experience/ References	Pricing (including add ons)
2	1	2	2
2	3	3	2
2	1	1	2
2	2	3	2
2	2	1	1

Company	Total
AT&T	22
Intrado	33
Mercury	21
Motorola	28

Scoring Matrix	Scoring Matrix 3- Top Level/Exceeds Expectations 2- Middle Level/ Meets Expectations 1 - Lowest Level/Below
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Company	Functional Requirements	Technical Requirements
AT&T	3	3
Intrado	2	2
Mercury	2	2
Motorola	3	3

Weighting	3	3
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#### Directions

Assign Each Category a High, Medium, Lowest Priority. Categories should be roughly equal.	High - 3 Medium - 2 Low - 1
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Weighting	Aurora Stakeholders determined the weighting for all categories. It was applied consistently across reviewer
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Technical Requirements; AT&T and Motorola can reuse the T1 trunk and FXO  
 User Experiences/Capabilities (features); playback, transfers, hold, ease of screen  
 Service/Support/training; AT&T only vendor offering complete cloud services,  
 References; Intrado, AT&T furnished references. All vendors did provide Illinois r  
 Pricing & add ons; all priced minus Mapping although available from all 4 vendors

User Experience/ Capabilities	Service/Support/Training	Experience/ References	Pricing (including add ons)
2	3	2	2
2	2	2	1
2	2	2	3
2	2	2	2
2	2	1	1

) interfaces. Others require changes  
 n display, pop-ups, etc.  
 , support & training good with all vendors  
 eferences  
 s. Extended contracts extra by all except AT&T is included.

Company	Total
AT&T	27
Intrado	23
Mercury	25
Motorola	26

Scoring Matrix	Scoring Matrix 3- Top Level/Exceeds Expectations 2- Middle Level/ Meets Expectations 1 - Lowest Level/Below Expectations
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Company	Functional Requirements	Technical Requirements
AT&T	2	3
Intrado	3	3
Mercury	1	1
Motorola	2	2

Weighting	1	2
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#### Directions

Assign Each Category a High, Medium, Lowest Priority. Categories should be roughly equal.	High - 3 Medium - 2 Low - 1
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Weighting	Aurora Stakeholders determined the weighting for all categories. It was applied consistently across reviewer
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User Experience/Capabilities	Service/Support/Training	Experience/References	Pricing (including add ons)
2	3	3	1
3	3	2	1
1	2	1	3
2	2	3	2
3	2	1	3

Company	Total
AT&T	26
Intrado	29
Mercury	20
Motorola	25

Scoring Matrix	Scoring Matrix 3- Top Level/Exceeds Expectations 2- Middle Level/ Meets Expectations 1 - Lowest Level/Below Expectations
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Company	Functional Requirements	Technical Requirements
Company 1	2	2
Company 2	3	2
Company 3	2	2
Company 4	2	1

Weighting	1	2
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Directions

Assign Each Category a High, Medium, Lowest Priority. Categories should be roughly equal.

High - 3  
Medium - 2  
Low - 1

Sample-

Weighting	Aurora Stakeholders determined the weighting for all categories. It was applied consistently across reviewer
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User Experience/Capabilities	Service/Support/Training	Experience/References	Pricing (including add ons)
3	2	2	2
2	2	1	2
1	3	2	3
3	1	2	1
3	2	1	3

Fake Data

Company	Total
Company 1	27
Company 2	24
Company 3	26
Company 4	20