

## Summary of 2025 Potential Revenue from Ambulance User Fees

Based on 1/1/23-12/31/23 dates of service (data to date)

### 2024 Budgeted

2024 Budgeted Ambulance Billing Revenues	\$ 5,045,000.00
2024 Budgeted GEMT Revenues	+ \$ 3,056,200.00
	<u>\$ 8,101,200.00</u>

### 2025 Budgeted

2025 Budgeted Ambulance Billing Revenues	\$ 5,045,000.00
2025 Budgeted GEMT Revenues	+ \$ 3,056,200.00
	<u>\$ 8,101,200.00</u>

\*If NO proposed changes made \$ 8,101,200.00

### 2025 As Proposed

2025 Estimated Ambulance Billing Revenues, as proposed	\$ 6,845,642.14
2025 Estimated GEMT Revenues, as proposed	+ \$ 3,417,959.22
	<u>\$ 10,263,601.36</u>
Total 2025 Estimated Revenue from all EMS Billing Sources	\$ 10,263,601.36
2025 Budgeted GEMT Revenues	- \$ 8,101,200.00
Estimated increase in overall revenues	<u>\$ 2,162,401.36</u>

## 2025 Projected Revenue from EMS Billing - All payers

	2023 Revenue - 3rd Party Payers	2024 Transport Volume Change (YTD)	Projected 2025 Transport Volume Change			Proposed 2025 Revenue - 3rd Party Payers	Potential increase in revenues if proposed changes are adopted
Auto Insurance	\$ 121,981.00	5.87%	5.00%			NEW	
Facility	\$ 5,895.00	5.87%	5.00%			RATES	
Private Insurance	\$ 1,898,604.00	5.87%	5.00%			APPLIED	
Patient (Self-Pay)	\$ 25,394.00					(See 2025 3rd Party Payers)	
3rd Party Insurers Revenue - Subtotal	\$ 2,051,874.00					\$ 3,397,455.45	\$ 1,345,581.45

	2023 Revenue from Medicare / Medicaid	2024 Transport Volume Change (YTD)	Projected 2025 Transport Volume Change	2024 CMS Inflation Factor	2025 CMS Inflation Factor	Proposed 2025 Revenue - Medicare / Medicaid	Potential increase in revenues if proposed changes are adopted
Medicaid Fee For Service	\$ 890,598.00	5.87%	5.00%	2.11%	2.40%	\$ 1,027,571.97	\$ 136,973.97
Medicaid Managed Care	\$ 593.00	5.87%	5.00%	2.11%	2.40%	\$ 684.20	\$ 91.20
Medicare	\$ 1,146,712.00	5.87%	5.00%	2.11%	2.40%	\$ 1,323,076.31	\$ 176,364.31
Medicare HMO	\$ 950,645.00	5.87%	5.00%	2.11%	2.40%	\$ 1,096,854.20	\$ 146,209.20
Medicare/Medicaid Revenue - Subtotal	\$ 2,988,548.00					\$ 3,448,186.68	\$ 459,638.68
3rd Party Insurers Revenue - Subtotal	\$ 2,051,874.00					+ \$ 3,397,455.45	\$ 1,345,581.45
<b>Revenue - Grand Total</b>	\$ 5,040,422.00					= \$ 6,845,642.14	\$ 1,805,220.14

## 2023 Revenue from EMS Billing - 3rd Party and Self-Payers

	Current Charge	2023 Total Transports			2023 Gross Charges	2023 Gross Collection %	2023 Revenue
<b>RES</b>							
<b>Priv Insurance</b>							
ALS	\$ 1,400.00	773			\$ 1,082,200.00	67%	\$ 725,074.00
ALS 2	\$ 1,420.00	20			\$ 28,400.00	67%	\$ 19,028.00
BLS	\$ 1,300.00	646			\$ 839,800.00	67%	\$ 562,666.00
<b>Patient</b>							
ALS	\$ 1,400.00	816			\$ 1,142,400.00	0%	\$ -
ALS 2	\$ 1,420.00	30			\$ 42,600.00	0%	\$ -
BLS	\$ 1,300.00	1,181			\$ 1,535,300.00	0%	\$ -
<b>NON RES</b>							
<b>Priv Insurance</b>							
ALS	\$ 2,250.00	229			\$ 515,250.00	77%	\$ 345,217.50
ALS 2	\$ 2,270.00	4			\$ 9,080.00	77%	\$ 6,083.60
BLS	\$ 1,890.00	180			\$ 340,200.00	77%	\$ 227,934.00
<b>Patient</b>							
ALS	\$ 2,250.00	95			\$ 213,750.00	3%	\$ 6,412.50
ALS 2	\$ 2,270.00	0			\$ -	3%	\$ -
BLS	\$ 1,890.00	140			\$ 264,600.00	3%	\$ 7,938.00
<b>Mileage</b>	\$ 7.55	17339.9			\$ 130,916.25	87%	\$ 113,897.13
<b>2023 Total Revenue excluding Medicare, Medicaid, and GEMT</b>							<b>\$ 2,014,250.73</b>

## 2025 Projected Revenue from EMS Billing - 3rd Party and Self-Payers

**\*NO Changes Applied\***

	Current Charge	2023 Total Transports	Projected Increase in Transport Volume (2023 to 2025)	Projected 2025 Total Transports	Projected 2025 Gross Charges	Gross Collection % (2023)	Projected 2025 Revenue
<b>RES</b>							
<b>Priv Insurance</b>							
ALS	\$ 1,400.00	773	10%	850	\$ 1,190,420.00	67%	\$ 797,581.40
ALS 2	\$ 1,420.00	20	10%	22	\$ 31,240.00	67%	\$ 20,930.80
BLS	\$ 1,300.00	646	10%	711	\$ 923,780.00	67%	\$ 618,932.60
<b>Patient</b>							
ALS	\$ 1,400.00	816	10%	898	\$ 1,256,640.00	0%	\$ -
ALS 2	\$ 1,420.00	30	10%	33	\$ 46,860.00	0%	\$ -
BLS	\$ 1,300.00	1,181	10%	1299	\$ 1,688,830.00	0%	\$ -
<b>NON RES</b>							
<b>Priv Insurance</b>							
ALS	\$ 2,250.00	229	10%	252	\$ 566,775.00	77%	\$ 436,416.75
ALS 2	\$ 2,270.00	4	10%	4	\$ 9,988.00	77%	\$ 7,690.76
BLS	\$ 1,890.00	180	10%	198	\$ 374,220.00	77%	\$ 288,149.40
<b>Patient</b>							
ALS	\$ 2,250.00	95	10%	105	\$ 235,125.00	3%	\$ 7,053.75
ALS 2	\$ 2,270.00	0	10%	0	\$ -	3%	\$ -
BLS	\$ 1,890.00	140	10%	154	\$ 291,060.00	3%	\$ 8,731.80
<b>Mileage</b>	\$ 7.55	17339.9	10%	19074	\$ 144,007.87	87%	\$ 125,286.85
<b>2025 Projected Revenue excluding Medicare, Medicaid, and GEMT</b>							<b>\$ 2,310,774.11</b>

## 2025 Projected Revenue from EMS Billing - 3rd Party and Self-Payers

### \*Proposed Changes Applied\*

	Current Charge	2023 Total Transports	Projected Increase in Transport Volume (2023 to 2025)	Projected 2025 Total Transports	Projected 2025 Gross Charges	Gross Collection % (2023)	Projected 2025 Revenue
<b>RES</b>							
<b>Priv Insurance</b>							
ALS	\$ 2,083.96	773	10%	850	\$ 1,771,991.19	67%	\$ 1,187,234.10
ALS 2	\$ 2,083.96	20	10%	22	\$ 45,847.12	67%	\$ 30,717.57
BLS	\$ 2,083.96	646	10%	711	\$ 1,480,861.98	67%	\$ 992,177.52
<b>Patient</b>							
ALS	\$ 2,083.96	816	10%	898	\$ 1,870,562.50	0%	\$ -
ALS 2	\$ 2,083.96	30	10%	33	\$ 68,770.68	0%	\$ -
BLS	\$ 2,083.96	1,181	10%	1299	\$ 2,707,272.44	0%	\$ -
<b>NON RES</b>							
<b>Priv Insurance</b>							
ALS	\$ 2,083.96	229	10%	252	\$ 524,949.52	77%	\$ 404,211.13
ALS 2	\$ 2,083.96	4	10%	4	\$ 9,169.42	77%	\$ 7,060.46
BLS	\$ 2,083.96	180	10%	198	\$ 412,624.08	77%	\$ 317,720.54
<b>Patient</b>							
ALS	\$ 2,083.96	95	10%	105	\$ 217,773.82	0%	\$ -
ALS 2	\$ 2,083.96	0	10%	0	\$ -	0%	\$ -
BLS	\$ 2,083.96	140	10%	154	\$ 320,929.84	0%	\$ -
<b>Mileage</b>	\$ 27.62	17339.9	10%	19074	\$ 526,820.84	87%	\$ 458,334.13
<b>2025 Projected Revenue excluding Medicare, Medicaid, and GEMT</b>							<b>\$ 3,397,455.45</b>

**Summary**

2023 Revenue	\$ 2,014,250.73
2025 Projected Revenue based on 2023 payer mix with <u>NO</u> Changes Applied	\$ 2,310,774.11
<b>2025 Projected Revenue based on 2023 payer mix with Proposed Changes Applied</b>	<b>\$ 3,397,455.45</b>
Projected Increase in Revenue	\$ 1,086,681.35

**IL GEMT PROGRAM ANNUAL ESTIMATE FOR CITY OF AURORA\***

	<b>FY</b>	<b>Paid Amount (at estimate of cost from submission of cost report for 2025 participation)</b>	<b>Total Paid</b>	<b>**Fee Schedule Payment</b>	<b>GEMT Total Payment</b>	<b>50% IGA to pay back</b>	<b>50% GEMT Payment that City of Aurora would get to keep</b>
<b>ALS</b>	1666	\$1,966.00	\$3,275,356.00	\$935,992.12	\$2,339,363.88	\$1,169,681.94	\$1,169,681.94
<b>BLS</b>	3012	\$1,966.00	\$5,921,592.00	\$1,425,037.44	\$4,496,554.56	\$2,248,277.28	\$2,248,277.28
				<b>\$2,361,029.56</b>			<b>\$3,417,959.22</b>

\*Based on trip volume from 1/1/23-12/31/23 dates of service to date

\*\*Please note that the Medicaid Fee Schedule increased substantially so the GEMT payment of which half has to be paid back, is lower.