



Altec Industries, Inc.

Opportunity Number: 1082837

Quotation Number: 496780

Sourcwell Contract #: 012418-ALT

Date: 3/15/2019

Quoted for: City of Aurora IL

Customer Contact:

Phone: / Email:

Quoted by: Alan Bailey

Phone: 270-982-8122 / Email: alan.bailey@altec.com

Altec Account Manager: Mark Finch

REFERENCE ALTEC MODEL

AT37G	Articulating Telescopic Aerial Device (Insulated)	\$102,639
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(A.) SOURCEWELL OPTIONS ON CONTRACT (Unit)

1	AT37G-ISO	ISO boom - MUST QUOTE for 40' boom height (n/a on base model)	\$3,858
2	AT37G-US40	40' Boom Height (AT40-G) MUST quote ISO boom option	\$2,192
3	AT37G-AWD	All Wheel Drive	\$5,227
4			

(A1.) SOURCEWELL OPTIONS ON CONTRACT (General)

1			
2			
3			
4			
5			
6			
7			
8			

SOURCEWELL OPTIONS TOTAL: \$113,916

(B.) OPEN MARKET ITEMS (Customer Requested)

1	UNIT		
2	UNIT & HYDRAULIC ACC		
3	BODY		
4	BODY & CHASSIS ACC	Cab Guard	\$2,919
5	ELECTRICAL		
6	FINISHING		
7	CHASSIS		
8	OTHER		

OPEN MARKET OPTIONS TOTAL: \$2,919

SUB-TOTAL FOR UNIT/BODY/CHASSIS: \$116,835

Delivery to Customer: \$750

TOTAL FOR UNIT/BODY/CHASSIS: \$117,585

(C.) ADDITIONAL ITEMS (items are not included in total above)

1			
2			
3			
4			

\*\*Pricing valid for 45 days\*\*

NOTES

PAINT COLOR: White to match chassis, unless otherwise specified

WARRANTY: Standard Altec Warranty for Aerials and Derricks - One (1) year parts warranty One (1) year labor warranty Ninety (90) days warranty for travel charges (Mobile Service) Limited Lifetime Structural Warranty. Chassis to include standard warranty, per the manufacturer.

TO ORDER: To order, please contact the Altec Account Manager listed above.

CHASSIS: Per Altec Commercial Standard

DELIVERY: Based on stock availability

TERMS: Net 30 days

BEST VALUE: Altec boasts the following "Best Value" features: Altec ISO Grip Controls for Extra Protection, Only Lifetime Warranty on Structural Components in Industry, Largest Service Network in Industry (Domestic and Overseas), Altec SENTRY Web/CD Based Training, Dedicated/Direct Gov't Sales Manager, In-Service Training with Every Order.

TRADE-IN: Equipment trades must be received in operational condition (as initial inspection) and DOT compliant at the time of pick-up. Failure to comply with these requirements, may result in customer bill-back repairs.

BUILD LOCATION: Elizabethtown, KY